



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2005 - 2009

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-DEC-05	406	248,189	239,095	96%	55	2,547	6.3
01-JAN-06	380	234,693	224,827	96%	65	2,826	7.4
01-FEB-06	407	228,274	218,348	96%	61	3,036	7.5
01-MAR-06	487	236,734	227,754	96%	62	3,203	6.6
01-APR-06	420	234,070	224,726	96%	65	3,343	8.0
01-MAY-06	499	250,295	239,509	96%	66	3,540	7.1
01-JUN-06	462	252,863	241,916	96%	68	3,883	8.4
01-JUL-06	384	267,264	257,011	96%	74	4,125	10.7
01-AUG-06	377	250,601	239,300	95%	66	4,376	11.6
01-SEP-06	346	239,910	229,136	96%	75	4,551	13.2
01-OCT-06	309	236,771	224,147	95%	81	4,783	15.5
01-NOV-06	344	259,555	243,682	94%	95	4,824	14.0
01-DEC-06	316	242,086	225,994	93%	100	4,778	15.1
01-JAN-07	251	236,302	222,922	94%	97	5,027	20.0
01-FEB-07	313	249,782	235,818	94%	100	5,149	16.5
01-MAR-07	355	228,872	215,905	94%	102	5,337	15.0
01-APR-07	331	238,680	226,582	95%	96	5,522	16.7
01-MAY-07	339	247,022	233,204	94%	102	5,685	16.8
01-JUN-07	309	245,716	230,807	94%	100	5,767	18.7
01-JUL-07	272	236,347	224,512	95%	123	5,775	21.2
01-AUG-07	279	233,532	218,568	94%	118	5,843	20.9
01-SEP-07	208	210,825	196,502	93%	109	5,885	28.3
01-OCT-07	242	222,313	207,147	93%	129	6,037	24.9
01-NOV-07	194	241,262	219,084	91%	131	6,129	31.6
01-DEC-07	223	209,192	194,572	93%	129	5,967	26.8
01-JAN-08	159	191,968	177,031	92%	134	6,023	37.9
01-FEB-08	241	221,890	202,663	91%	139	6,023	25.0
01-MAR-08	266	218,986	201,296	92%	141	6,054	22.8
01-APR-08	268	195,149	180,470	92%	145	6,002	22.4
01-MAY-08	281	210,263	194,697	93%	136	5,883	20.9
01-JUN-08	257	214,378	199,234	93%	125	5,950	23.2
01-JUL-08	265	195,552	181,372	93%	133	5,894	22.2
01-AUG-08	246	193,392	178,870	92%	136	5,839	23.7
01-SEP-08	233	183,809	169,529	92%	138	5,907	25.4
01-OCT-08	238	193,456	180,397	93%	126	5,947	25.0
01-NOV-08	206	182,762	165,222	90%	147	5,905	28.7
01-DEC-08	234	176,260	162,451	92%	150	5,811	24.8
01-JAN-09	187	154,381	142,550	92%	132	5,734	30.7
01-FEB-09	225	165,469	152,025	92%	137	5,723	25.4
01-MAR-09	260	168,702	154,876	92%	135	5,563	21.4
01-APR-09	289	141,166	131,510	93%	137	5,394	18.7
01-MAY-09	272	157,389	144,944	92%	134	5,296	19.5
01-JUN-09	323	171,840	158,489	92%	147	5,265	16.3
01-JUL-09	347	158,289	146,176	92%	136	5,153	14.9
01-AUG-09	294	156,984	145,733	93%	139	5,032	17.1
01-SEP-09	333	152,154	143,780	94%	134	4,928	14.8
01-OCT-09	341	154,837	142,339	92%	126	4,853	14.2
01-NOV-09	312	148,732	139,157	94%	124	4,868	15.6