



Realtors® Association of Lake & Sumter Counties

Four Year Sales and Inventory History 2005 - 2009

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Sep-05	510	238,361	230,602	97%	42	2,008	3.94
Oct-05	438	234,719	227,970	97%	42	2,255	5.15
Nov-05	443	235,616	226,816	96%	47	2,508	5.66
Dec-05	408	248,748	239,652	96%	54	2,507	6.14
Jan-06	381	233,458	223,877	96%	65	2,790	7.32
Feb-06	403	229,195	219,201	96%	61	2,988	7.41
Mar-06	488	237,056	228,120	96%	63	3,136	6.43
Apr-06	418	234,389	225,105	96%	65	3,267	7.82
May-06	498	250,979	240,298	96%	66	3,464	6.96
Jun-06	453	252,406	241,545	96%	68	3,806	8.40
Jul-06	381	268,832	258,490	96%	75	4,039	10.60
Aug-06	378	248,389	237,156	95%	67	4,292	11.35
Sep-06	343	237,454	226,657	95%	76	4,455	12.99
Oct-06	309	239,920	227,191	95%	81	4,679	15.14
Nov-06	343	259,394	243,780	94%	96	4,717	13.75
Dec-06	315	242,257	226,189	93%	100	4,677	14.85
Jan-07	245	238,529	225,061	94%	97	4,888	19.95
Feb-07	319	248,997	235,101	94%	100	5,008	15.70
Mar-07	348	229,724	216,700	94%	103	5,193	14.92
Apr-07	326	239,328	227,128	95%	96	5,376	16.49
May-07	334	248,198	234,239	94%	103	5,515	16.51
Jun-07	308	246,792	232,046	94%	100	5,582	18.12
Jul-07	269	235,438	223,659	95%	124	5,594	20.80
Aug-07	277	233,001	218,565	94%	118	5,668	20.46
Sep-07	203	211,127	196,798	93%	109	5,722	28.19
Oct-07	240	220,079	205,075	93%	127	5,846	24.36
Nov-07	191	229,909	209,292	91%	131	5,945	31.13
Dec-07	220	209,034	194,323	93%	130	5,794	26.34
Jan-08	156	191,173	176,538	92%	134	5,840	37.44
Feb-08	241	221,907	202,707	91%	139	5,844	24.25
Mar-08	262	218,165	200,637	92%	144	5,898	22.51
Apr-08	264	196,112	181,108	92%	145	5,854	22.17
May-08	278	210,407	194,824	93%	137	5,779	20.79
Jun-08	250	215,523	200,245	93%	126	5,849	23.40
Jul-08	258	192,690	178,702	93%	134	5,804	22.50
Aug-08	243	193,907	179,379	93%	136	5,770	23.74
Sep-08	229	183,195	168,963	92%	140	5,848	25.54
Oct-08	236	192,961	179,914	93%	125	5,895	24.98
Nov-08	202	183,158	165,810	91%	147	5,855	28.99
Dec-08	230	176,722	160,475	91%	149	5,763	25.06
Jan-09	186	155,077	143,198	92%	133	5,693	30.61
Feb-09	222	165,574	152,095	92%	136	5,681	25.59
Mar-09	260	168,702	154,876	92%	135	5,518	21.22
Apr-09	288	141,475	131,784	93%	137	5,341	18.55
May-09	272	158,198	145,632	92%	134	5,225	19.21
Jun-09	320	172,397	158,919	92%	147	5,150	16.09
Jul-09	350	157,572	145,518	92%	134	4,972	14.21
Aug-09	287	156,558	145,586	93%	140	4,772	16.63