



**Realtors® Association of Lake & Sumter Counties  
Monthly Sales Trend Indicator  
2009**

**Sales by Price Range - Single Family Homes**

Price Range	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	YTD Total	Curr Month	YTD
\$1 - 49,999	9	10	13	14	8	17	21	20					112	8.81%	6.41%
\$50,000 - 59,999	4	5	5	4	5	6	5	8					42	3.52%	2.41%
\$60,000 - 69,999	2	7	7	6	4	2	7	8					43	3.52%	2.46%
\$70,000 - 79,999	5	4	3	8	2	8	7	2					39	0.88%	2.23%
\$80,000 - 89,999	4	1	6	8	7	7	11	11					55	4.85%	3.15%
\$90,000 - 99,999	5	6	9	13	13	15	17	9					87	3.96%	4.98%
\$100,000 - 119,999	24	25	26	28	34	32	42	30					241	13.22%	13.80%
\$120,000 - 139,999	18	31	27	38	36	17	33	27					227	11.89%	13.00%
\$140,000 - 159,999	27	18	31	44	23	38	37	25					243	11.01%	13.92%
\$160,000 - 179,999	13	20	20	17	17	31	32	16					166	7.05%	9.51%
\$180,000 - 199,999	9	7	12	16	13	18	21	13					109	5.73%	6.24%
\$200,000 - 249,999	15	20	20	19	24	19	31	27					175	11.89%	10.02%
\$250,000 - 299,999	7	14	19	9	6	11	12	13					91	5.73%	5.21%
\$300,000 - 349,999	2	5	4	2	3	9	3	11					39	4.85%	2.23%
\$350,000 - 399,999	2	5	5	2	5	7	4	3					33	1.32%	1.89%
\$400,000 - 499,999	1	1	3	0	1	5	2	2					15	0.88%	0.86%
\$500,000 - 599,999	0	0	3	0	3	2	3	1					12	0.44%	0.69%
\$600,000 - 699,999	1	2	1	0	0	0	0	1					5	0.44%	0.29%
\$700,000 - 799,999	0	1	1	1	0	4	0	0					7	0.00%	0.40%
\$800,000 - 899,999	1	0	0	0	0	1	0	0					2	0.00%	0.11%
\$900,000 - 999,999	0	0	0	0	1	0	0	0					1	0.00%	0.06%
\$1,000,000 - and over	0	0	0	0	0	1	1	0					2	0.00%	0.11%
<b>Current Year</b>	<b>149</b>	<b>182</b>	<b>215</b>	<b>229</b>	<b>205</b>	<b>250</b>	<b>289</b>	<b>227</b>					<b>1,746</b>		
Previous Year	112	173	182	196	203	187	195	189	187	193	173	185	2,175		
Change from last month		22.15%	18.13%	6.51%	-10.48%	21.95%	15.60%	-21.45%							
<b>Change from last year</b>	<b>33.04%</b>	<b>5.20%</b>	<b>18.13%</b>	<b>16.84%</b>	<b>0.99%</b>	<b>33.69%</b>	<b>48.21%</b>	<b>20.11%</b>							
<b>Current YTD</b>	<b>149</b>	<b>331</b>	<b>546</b>	<b>775</b>	<b>980</b>	<b>1,230</b>	<b>1,519</b>	<b>1,746</b>							
Previous YTD	112	285	467	663	866	1,053	1,248	1,437	1,624	1,817	1,990	2,175			
<b>% Change YTD</b>	<b>33.04%</b>	<b>16.14%</b>	<b>16.92%</b>	<b>16.89%</b>	<b>13.16%</b>	<b>16.81%</b>	<b>21.71%</b>	<b>21.50%</b>							



**Realtors® Association of Lake & Sumter Counties**  
**Monthly Sales Trend Indicator**  
**2009**

**Sales by Price Range - Condominiums**

Price Range	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0	6	1	4	7	4	1					23	16.67%	33.82%
\$50,000 - 59,999	0	0	1	1	0	0	2	0					4	0.00%	5.88%
\$60,000 - 69,999	0	0	1	1	0	5	0	3					10	50.00%	14.71%
\$70,000 - 79,999	0	1	0	0	0	1	1	0					3	0.00%	4.41%
\$80,000 - 89,999	0	0	0	2	0	0	2	2					6	33.33%	8.82%
\$90,000 - 99,999	2	0	0	0	3	0	0	0					5	0.00%	7.35%
\$100,000 - 119,999	0	0	1	1	0	1	1	0					4	0.00%	5.88%
\$120,000 - 139,999	0	0	1	2	0	1	2	0					6	0.00%	8.82%
\$140,000 - 159,999	1	1	1	0	1	0	0	0					4	0.00%	5.88%
\$160,000 - 179,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$180,000 - 199,999	0	0	0	0	1	0	0	0					1	0.00%	1.47%
\$200,000 - 249,999	0	0	0	0	0	1	0	0					1	0.00%	1.47%
\$250,000 - 299,999	0	0	0	0	0	0	1	0					1	0.00%	1.47%
\$300,000 - 349,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$400,000 - 499,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0					0	0.00%	0.00%
<b>Current Year</b>	<b>3</b>	<b>2</b>	<b>11</b>	<b>8</b>	<b>9</b>	<b>16</b>	<b>13</b>	<b>6</b>					<b>68</b>		
Previous Year	3	8	6	7	6	11	4	4	5	2	4	5	65		
Change from last month		-33.33%	450.00%	-27.27%	12.50%	77.78%	-18.75%	-53.85%							
<b>Change from last year</b>	<b>0.00%</b>	<b>-75.00%</b>	<b>83.33%</b>	<b>14.29%</b>	<b>50.00%</b>	<b>45.45%</b>	<b>225.00%</b>	<b>50.00%</b>							
<b>Current YTD</b>	<b>3</b>	<b>5</b>	<b>16</b>	<b>24</b>	<b>33</b>	<b>49</b>	<b>62</b>	<b>68</b>							
Previous YTD	3	11	17	24	30	41	45	49	54	56	60	65			
<b>% Change YTD</b>	<b>0.00%</b>	<b>-54.55%</b>	<b>-5.88%</b>	<b>0.00%</b>	<b>10.00%</b>	<b>19.51%</b>	<b>37.78%</b>	<b>38.78%</b>							



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**Sales by Price Range - Duplex / Townhomes / Villas**

Price Range	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0	0	2	1	1	0	1					5	4.00%	3.70%
\$50,000 - 59,999	0	0	1	0	1	1	1	0					4	0.00%	2.96%
\$60,000 - 69,999	0	1	1	1	0	1	0	0					4	0.00%	2.96%
\$70,000 - 79,999	0	0	0	1	2	0	0	3					6	12.00%	4.44%
\$80,000 - 89,999	0	0	0	0	0	1	1	1					3	4.00%	2.22%
\$90,000 - 99,999	0	0	0	0	0	1	0	0					1	0.00%	0.74%
\$100,000 - 119,999	1	3	3	2	1	2	2	3					17	12.00%	12.59%
\$120,000 - 139,999	2	1	1	1	6	1	3	6					21	24.00%	15.56%
\$140,000 - 159,999	1	3	2	4	6	3	4	3					26	12.00%	19.26%
\$160,000 - 179,999	0	3	2	4	2	3	3	3					20	12.00%	14.81%
\$180,000 - 199,999	1	0	0	1	3	1	4	1					11	4.00%	8.15%
\$200,000 - 249,999	1	2	2	0	3	3	2	3					16	12.00%	11.85%
\$250,000 - 299,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0	0	0	0	1					1	4.00%	0.74%
\$350,000 - 399,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$400,000 - 499,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0					0	0.00%	0.00%
<b>Current Year</b>	<b>6</b>	<b>13</b>	<b>12</b>	<b>16</b>	<b>25</b>	<b>18</b>	<b>20</b>	<b>25</b>					<b>135</b>		
Previous Year	9	16	17	16	25	19	16	17	11	6	4	15	171		
Change from last month		116.67%	-7.69%	33.33%	56.25%	-28.00%	11.11%	25.00%							
<b>Change from last year</b>	<b>-33.33%</b>	<b>-18.75%</b>	<b>-29.41%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>-5.26%</b>	<b>25.00%</b>	<b>47.06%</b>							
<b>Current YTD</b>	<b>6</b>	<b>19</b>	<b>31</b>	<b>47</b>	<b>72</b>	<b>90</b>	<b>110</b>	<b>135</b>							
Previous YTD	9	25	42	58	83	102	118	135	146	152	156	171			
<b>% Change YTD</b>	<b>-33.33%</b>	<b>-24.00%</b>	<b>-26.19%</b>	<b>-18.97%</b>	<b>-13.25%</b>	<b>-11.76%</b>	<b>-6.78%</b>	<b>0.00%</b>							



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**2009**  
**Sales by Price Range - Overall**

Price Range	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	YTD Total	Curr Month	YTD
\$1 - 49,999	17	20	25	29	21	34	38	30					214	10.45%	9.79%
\$50,000 - 59,999	6	7	8	8	12	10	11	16					78	5.57%	3.57%
\$60,000 - 69,999	5	10	14	10	7	10	10	13					79	4.53%	3.62%
\$70,000 - 79,999	8	12	4	13	7	15	9	6					74	2.09%	3.39%
\$80,000 - 89,999	6	2	9	12	8	11	15	14					77	4.88%	3.52%
\$90,000 - 99,999	9	7	10	15	21	18	19	11					110	3.83%	5.03%
\$100,000 - 119,999	27	29	31	34	37	39	45	35					277	12.20%	12.68%
\$120,000 - 139,999	22	32	31	44	45	24	41	34					273	11.85%	12.49%
\$140,000 - 159,999	30	22	35	49	30	43	43	30					282	10.45%	12.91%
\$160,000 - 179,999	14	23	23	22	20	34	35	19					190	6.62%	8.70%
\$180,000 - 199,999	11	7	12	18	17	19	25	16					125	5.57%	5.72%
\$200,000 - 249,999	17	23	22	20	28	23	33	30					196	10.45%	8.97%
\$250,000 - 299,999	7	14	19	9	6	11	13	14					93	4.88%	4.26%
\$300,000 - 349,999	2	5	4	2	3	9	3	12					40	4.18%	1.83%
\$350,000 - 399,999	2	5	5	2	5	7	4	3					33	1.05%	1.51%
\$400,000 - 499,999	1	1	3	0	1	5	2	2					15	0.70%	0.69%
\$500,000 - 599,999	0	0	3	0	3	2	3	1					12	0.35%	0.55%
\$600,000 - 699,999	1	2	1	0	0	0	0	1					5	0.35%	0.23%
\$700,000 - 799,999	0	1	1	1	0	4	0	0					7	0.00%	0.32%
\$800,000 - 899,999	1	0	0	0	0	1	0	0					2	0.00%	0.09%
\$900,000 - 999,999	0	0	0	0	1	0	0	0					1	0.00%	0.05%
\$1,000,000 - and over	0	0	0	0	0	1	1	0					2	0.00%	0.09%
<b>Current Year</b>	<b>186</b>	<b>222</b>	<b>260</b>	<b>288</b>	<b>272</b>	<b>320</b>	<b>350</b>	<b>287</b>					<b>2,185</b>		
Previous Year	156	241	262	264	278	250	258	243	229	236	202	230	2,849		
Change from last month		19.35%	17.12%	10.77%	-5.56%	17.65%	9.38%	-18.00%							
<b>Change from last year</b>	<b>19.23%</b>	<b>-7.88%</b>	<b>-0.76%</b>	<b>9.09%</b>	<b>-2.16%</b>	<b>28.00%</b>	<b>35.66%</b>	<b>18.11%</b>							
<b>Current YTD</b>	<b>186</b>	<b>408</b>	<b>668</b>	<b>956</b>	<b>1,228</b>	<b>1,548</b>	<b>1,898</b>	<b>2,185</b>							
Previous YTD	156	397	659	923	1,201	1,451	1,709	1,952	2,181	2,417	2,619	2,849			
<b>% Change YTD</b>	<b>19.23%</b>	<b>2.77%</b>	<b>1.37%</b>	<b>3.58%</b>	<b>2.25%</b>	<b>6.69%</b>	<b>11.06%</b>	<b>11.94%</b>							



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**2009**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-09</b>	<b>Feb-09</b>	<b>Mar-09</b>	<b>Apr-09</b>	<b>May-09</b>	<b>Jun-09</b>	<b>Jul-09</b>	<b>Aug-09</b>	<b>Sep-09</b>	<b>Oct-09</b>	<b>Nov-09</b>	<b>Dec-09</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
1	1	1	4	2	6	5	1	3	0	0	0	0	<b>23</b>	1.05%	1.05%
2	52	60	68	83	81	91	81	75	0	0	0	0	<b>591</b>	26.13%	27.05%
3	95	111	133	148	131	160	183	155	0	0	0	0	<b>1,116</b>	54.01%	51.08%
4	35	45	46	47	49	51	71	45	0	0	0	0	<b>389</b>	15.68%	17.80%
5	2	5	7	7	4	11	10	7	0	0	0	0	<b>53</b>	2.44%	2.43%
6+	1	0	2	1	1	2	4	2	0	0	0	0	<b>13</b>	0.70%	0.59%
<b>Total</b>	<b>186</b>	<b>222</b>	<b>260</b>	<b>288</b>	<b>272</b>	<b>320</b>	<b>350</b>	<b>287</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,185</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-09</b>	<b>Feb-09</b>	<b>Mar-09</b>	<b>Apr-09</b>	<b>May-09</b>	<b>Jun-09</b>	<b>Jul-09</b>	<b>Aug-09</b>	<b>Sep-09</b>	<b>Oct-09</b>	<b>Nov-09</b>	<b>Dec-09</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	18	25	28	32	25	29	32	21	0	0	0	0	<b>210</b>	7.32%	9.61%
2	142	165	192	224	215	240	261	226	0	0	0	0	<b>1,665</b>	78.75%	76.20%
3	25	31	34	28	29	40	46	32	0	0	0	0	<b>265</b>	11.15%	12.13%
4	1	0	6	4	3	9	10	8	0	0	0	0	<b>41</b>	2.79%	1.88%
5	0	1	0	0	0	2	0	0	0	0	0	0	<b>3</b>	0.00%	0.14%
6+	0	0	0	0	0	0	1	0	0	0	0	0	<b>1</b>	0.00%	0.05%
<b>Total</b>	<b>186</b>	<b>222</b>	<b>260</b>	<b>288</b>	<b>272</b>	<b>320</b>	<b>350</b>	<b>287</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,185</b>	<b>100.00%</b>	<b>100.00%</b>



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**2009**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-09</b>	<b>Feb-09</b>	<b>Mar-09</b>	<b>Apr-09</b>	<b>May-09</b>	<b>Jun-09</b>	<b>Jul-09</b>	<b>Aug-09</b>	<b>Sep-09</b>	<b>Oct-09</b>	<b>Nov-09</b>	<b>Dec-09</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	149	182	215	229	205	250	289	227	0	0	0	0	<b>1,746</b>	79.09%	79.91%
Condominium	1	9	9	9	20	14	14	19	0	0	0	0	<b>95</b>	6.62%	4.35%
Townhouse	10	5	11	14	8	15	12	15	0	0	0	0	<b>90</b>	5.23%	4.12%
Manufactured	3	2	11	8	9	16	13	6	0	0	0	0	<b>68</b>	2.09%	3.11%
Half Duplex	5	12	7	9	12	12	3	8	0	0	0	0	<b>68</b>	2.79%	3.11%
Villa	9	7	2	6	8	5	8	5	0	0	0	0	<b>50</b>	1.74%	2.29%
Co-Op	5	4	1	4	5	3	5	5	0	0	0	0	<b>32</b>	1.74%	1.46%
PUD	4	1	1	5	5	4	4	1	0	0	0	0	<b>25</b>	0.35%	1.14%
Modular	0	0	2	3	0	1	1	1	0	0	0	0	<b>8</b>	0.35%	0.37%
Mobile	0	0	1	1	0	0	1	0	0	0	0	0	<b>3</b>	0.00%	0.14%
Mobile W/ Land	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Residential	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Mobile Out of Park	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Mobile In Park															
<b>Total</b>	<b>186</b>	<b>222</b>	<b>260</b>	<b>288</b>	<b>272</b>	<b>320</b>	<b>350</b>	<b>287</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,185</b>	<b>100.00%</b>	<b>100.00%</b>



**Realtors® Association of Lake & Sumter Counties**  
**Multiple Listing One Month Sales and Inventory Report - Aug 1 to Aug - 31, 2009**

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	30	10.45%	37,222	34,318	92.00%	79	216	7.2
\$50,000 - 59,999	16	5.57%	63,032	56,036	89.00%	95	95	5.9
\$60,000 - 69,999	13	4.53%	72,040	62,892	87.00%	167	129	9.9
\$70,000 - 79,999	6	2.09%	76,300	74,967	98.00%	57	183	30.5
\$80,000 - 89,999	14	4.88%	93,700	83,532	89.00%	130	185	13.2
\$90,000 - 99,999	11	3.83%	102,078	94,259	92.00%	83	193	17.6
\$100,000 - 119,999	35	12.20%	117,688	111,220	95.00%	173	347	9.9
\$120,000 - 139,999	34	11.85%	146,924	130,110	89.00%	157	411	12.1
\$140,000 - 159,999	30	10.45%	157,030	147,053	94.00%	124	399	13.3
\$160,000 - 179,999	19	6.62%	176,932	167,481	95.00%	166	366	19.3
\$180,000 - 199,999	16	5.57%	199,744	188,156	94.00%	173	360	22.5
\$200,000 - 249,999	30	10.45%	232,426	218,576	94.00%	158	491	16.4
\$250,000 - 299,999	14	4.88%	291,836	266,450	91.00%	138	423	30.2
\$300,000 - 349,999	12	4.18%	350,383	329,347	94.00%	199	211	17.6
\$350,000 - 399,999	3	1.05%	371,633	364,967	98.00%	92	197	65.7
\$400,000 - 499,999	2	0.70%	456,450	471,450	103.00%	6	176	88.0
\$500,000 - 599,999	1	0.35%	639,000	585,000	92.00%	93	123	123.0
\$600,000 - 699,999	1	0.35%	665,000	600,000	90.00%	489	75	75.0
\$700,000 - 799,999	0	0.00%	0	0	0.00%		53	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		35	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		30	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		74	
<b>Totals</b>	<b>287</b>	<b>100.00%</b>	<b>156,558</b>	<b>145,586</b>	<b>93.00%</b>	<b>140</b>	<b>4,780</b>	<b>16.7</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association/Board nor the MFRMLS is in any way responsible for its accuracy.**



**Realtors® Association of Lake & Sumter Counties**  
**Multiple Listing YTD Sales and Inventory Report - Jan 1 to Aug - 31, 2009**

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	214	9.79%	37,674	32,211	85.00%	112	216	8.1
\$50,000 - 59,999	78	3.57%	62,753	55,039	88.00%	125	95	9.7
\$60,000 - 69,999	79	3.62%	71,971	64,157	89.00%	139	129	13.1
\$70,000 - 79,999	74	3.39%	83,708	74,428	89.00%	106	183	19.8
\$80,000 - 89,999	77	3.52%	94,926	84,247	89.00%	156	185	19.2
\$90,000 - 99,999	110	5.03%	101,562	94,692	93.00%	112	193	14.0
\$100,000 - 119,999	277	12.68%	117,167	109,413	93.00%	128	347	10.0
\$120,000 - 139,999	273	12.49%	138,647	129,304	93.00%	133	411	12.0
\$140,000 - 159,999	282	12.91%	157,632	148,197	94.00%	158	399	11.3
\$160,000 - 179,999	190	8.70%	179,887	168,013	93.00%	144	366	15.4
\$180,000 - 199,999	125	5.72%	199,692	188,722	95.00%	155	360	23.0
\$200,000 - 249,999	196	8.97%	234,580	219,730	94.00%	140	491	20.0
\$250,000 - 299,999	93	4.26%	293,231	267,958	91.00%	146	423	36.4
\$300,000 - 349,999	40	1.83%	351,450	321,329	91.00%	151	211	42.2
\$350,000 - 399,999	33	1.51%	401,607	370,267	92.00%	168	197	47.8
\$400,000 - 499,999	15	0.69%	473,244	435,104	92.00%	97	176	93.9
\$500,000 - 599,999	12	0.55%	601,713	555,433	92.00%	102	123	82.0
\$600,000 - 699,999	5	0.23%	723,580	636,800	88.00%	357	75	120.0
\$700,000 - 799,999	7	0.32%	786,543	732,143	93.00%	265	53	60.6
\$800,000 - 899,999	2	0.09%	1,086,125	872,602	80.00%	222	35	140.0
\$900,000 - 999,999	1	0.05%	1,199,000	970,000	81.00%	126	30	240.0
\$1,000,000 - and over	2	0.09%	1,949,500	1,475,000	76.00%	307	74	296.0
<b>Totals</b>	<b>2,185</b>	<b>100.00%</b>	<b>159,491</b>	<b>147,278</b>	<b>92.00%</b>	<b>137</b>	<b>4,780</b>	<b>17.5</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association/Board nor the MFRMLS is in any way responsible for its accuracy.**



# Realtors® Association of Lake & Sumter Counties

Four Year Sales and Inventory History 2005 - 2009

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Sep-05	510	238,361	230,602	97%	42	2,008	3.94
Oct-05	438	234,719	227,970	97%	42	2,255	5.15
Nov-05	443	235,616	226,816	96%	47	2,508	5.66
Dec-05	408	248,748	239,652	96%	54	2,507	6.14
Jan-06	381	233,458	223,877	96%	65	2,790	7.32
Feb-06	403	229,195	219,201	96%	61	2,988	7.41
Mar-06	488	237,056	228,120	96%	63	3,136	6.43
Apr-06	418	234,389	225,105	96%	65	3,267	7.82
May-06	498	250,979	240,298	96%	66	3,464	6.96
Jun-06	453	252,406	241,545	96%	68	3,806	8.40
Jul-06	381	268,832	258,490	96%	75	4,039	10.60
Aug-06	378	248,389	237,156	95%	67	4,292	11.35
Sep-06	343	237,454	226,657	95%	76	4,455	12.99
Oct-06	309	239,920	227,191	95%	81	4,679	15.14
Nov-06	343	259,394	243,780	94%	96	4,717	13.75
Dec-06	315	242,257	226,189	93%	100	4,677	14.85
Jan-07	245	238,529	225,061	94%	97	4,888	19.95
Feb-07	319	248,997	235,101	94%	100	5,008	15.70
Mar-07	348	229,724	216,700	94%	103	5,193	14.92
Apr-07	326	239,328	227,128	95%	96	5,376	16.49
May-07	334	248,198	234,239	94%	103	5,515	16.51
Jun-07	308	246,792	232,046	94%	100	5,582	18.12
Jul-07	269	235,438	223,659	95%	124	5,594	20.80
Aug-07	277	233,001	218,565	94%	118	5,668	20.46
Sep-07	203	211,127	196,798	93%	109	5,722	28.19
Oct-07	240	220,079	205,075	93%	127	5,846	24.36
Nov-07	191	229,909	209,292	91%	131	5,945	31.13
Dec-07	220	209,034	194,323	93%	130	5,794	26.34
Jan-08	156	191,173	176,538	92%	134	5,840	37.44
Feb-08	241	221,907	202,707	91%	139	5,844	24.25
Mar-08	262	218,165	200,637	92%	144	5,898	22.51
Apr-08	264	196,112	181,108	92%	145	5,854	22.17
May-08	278	210,407	194,824	93%	137	5,779	20.79
Jun-08	250	215,523	200,245	93%	126	5,849	23.40
Jul-08	258	192,690	178,702	93%	134	5,804	22.50
Aug-08	243	193,907	179,379	93%	136	5,770	23.74
Sep-08	229	183,195	168,963	92%	140	5,848	25.54
Oct-08	236	192,961	179,914	93%	125	5,895	24.98
Nov-08	202	183,158	165,810	91%	147	5,855	28.99
Dec-08	230	176,722	160,475	91%	149	5,763	25.06
Jan-09	186	155,077	143,198	92%	133	5,693	30.61
Feb-09	222	165,574	152,095	92%	136	5,681	25.59
Mar-09	260	168,702	154,876	92%	135	5,518	21.22
Apr-09	288	141,475	131,784	93%	137	5,341	18.55
May-09	272	158,198	145,632	92%	134	5,225	19.21
Jun-09	320	172,397	158,919	92%	147	5,150	16.09
Jul-09	350	157,572	145,518	92%	134	4,972	14.21
Aug-09	287	156,558	145,586	93%	140	4,772	16.63