

# Greater Lake County Association of REALTORS®

## Multiple Listing One Month Sales and Inventory Report - Dec 1 - 31, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	5	2.29%	\$37,940	\$29,200	76.96%	172	46	9.20
\$50,000 - \$59,999	6	2.75%	\$59,183	\$52,500	88.71%	141	49	8.17
\$60,000 - \$69,999	4	1.83%	\$77,100	\$64,475	83.63%	101	55	13.75
\$70,000 - \$79,999	4	1.83%	\$96,100	\$74,250	77.26%	119	69	17.25
\$80,000 - \$89,999	8	3.67%	\$91,063	\$83,625	91.83%	121	84	10.50
\$90,000 - \$99,999	6	2.75%	\$98,000	\$93,167	95.07%	190	109	18.17
\$100,000 - \$119,999	12	5.50%	\$118,292	\$111,042	93.87%	158	177	14.75
\$120,000 - \$139,999	29	13.30%	\$142,207	\$130,907	92.05%	120	277	9.55
\$140,000 - \$159,999	24	11.01%	\$156,337	\$149,288	95.49%	98	368	15.33
\$160,000 - \$179,999	20	9.17%	\$177,480	\$168,495	94.94%	80	462	23.10
\$180,000 - \$199,999	25	11.47%	\$199,248	\$188,143	94.43%	112	485	19.40
\$200,000 - \$249,999	31	14.22%	\$243,197	\$223,120	91.74%	168	1,070	34.52
\$250,000 - \$299,999	17	7.80%	\$286,420	\$269,235	94.00%	138	781	45.94
\$300,000 - \$349,999	9	4.13%	\$339,817	\$326,150	95.98%	145	374	41.56
\$350,000 - \$399,999	5	2.29%	\$403,680	\$366,400	90.76%	130	297	59.40
\$400,000 - \$499,999	5	2.29%	\$493,640	\$441,940	89.53%	97	322	64.40
\$500,000 - \$599,999	3	1.38%	\$549,633	\$536,633	97.63%	74	138	46.00
\$600,000 - \$699,999	3	1.38%	\$728,333	\$644,629	88.51%	387	100	33.33
\$700,000 - \$799,999	2	0.92%	\$787,450	\$736,250	93.50%	29	67	33.50
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	45	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	43	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	102	0.00
<b>TOTALS</b>	<b>218</b>	<b>100.00%</b>	<b>\$209,828</b>	<b>\$195,028</b>	<b>92.95%</b>	<b>130</b>	<b>5,520</b>	<b>25.32</b>

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

## Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Dec 31, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	86	2.85%	\$43,418	\$36,210	83.40%	91	46	6.42
\$50,000 - \$59,999	41	1.36%	\$61,966	\$53,924	87.02%	136	49	14.34
\$60,000 - \$69,999	55	1.82%	\$72,692	\$64,414	88.61%	116	55	12.00
\$70,000 - \$79,999	55	1.82%	\$82,087	\$75,110	91.50%	121	69	15.05
\$80,000 - \$89,999	67	2.22%	\$93,666	\$84,324	90.03%	102	84	15.04
\$90,000 - \$99,999	61	2.02%	\$101,808	\$94,142	92.47%	106	109	21.44
\$100,000 - \$119,999	144	4.77%	\$120,482	\$109,459	90.85%	113	177	14.75
\$120,000 - \$139,999	235	7.79%	\$138,969	\$130,044	93.58%	123	277	14.14
\$140,000 - \$159,999	254	8.42%	\$157,181	\$148,986	94.79%	110	368	17.39
\$160,000 - \$179,999	295	9.78%	\$177,927	\$168,964	94.96%	109	462	18.79
\$180,000 - \$199,999	296	9.81%	\$200,424	\$189,041	94.32%	112	485	19.66
\$200,000 - \$249,999	627	20.78%	\$234,789	\$222,797	94.89%	119	1,070	20.48
\$250,000 - \$299,999	313	10.37%	\$288,054	\$271,553	94.27%	120	781	29.94
\$300,000 - \$349,999	157	5.20%	\$344,232	\$321,608	93.43%	127	374	28.59
\$350,000 - \$399,999	119	3.94%	\$399,771	\$371,700	92.98%	130	297	29.95
\$400,000 - \$499,999	102	3.38%	\$471,566	\$438,967	93.09%	122	322	37.88
\$500,000 - \$599,999	47	1.56%	\$578,844	\$542,461	93.71%	140	138	35.23
\$600,000 - \$699,999	25	0.83%	\$686,035	\$642,400	93.64%	134	100	48.00
\$700,000 - \$799,999	13	0.43%	\$780,193	\$744,169	95.38%	202	67	61.85
\$800,000 - \$899,999	10	0.33%	\$931,144	\$841,100	90.33%	195	45	54.00
\$900,000 - \$999,999	9	0.30%	\$1,073,989	\$943,556	87.86%	107	43	57.33
\$1,000,000 and over	6	0.20%	\$1,369,833	\$1,173,750	85.69%	184	102	204.00
<b>TOTALS</b>	<b>3,017</b>	<b>100.00%</b>	<b>\$231,291</b>	<b>\$216,679</b>	<b>93.68%</b>	<b>117</b>	<b>5,520</b>	<b>21.96</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.