

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Feb 1 - 29, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	7	3.24%	\$48,214	\$34,500	71.56%	127	48	6.86
\$50,000 - \$59,999	5	2.31%	\$61,870	\$52,480	84.82%	195	56	11.20
\$60,000 - \$69,999	7	3.24%	\$76,900	\$65,643	85.36%	94	54	7.71
\$70,000 - \$79,999	9	4.17%	\$85,178	\$73,889	86.75%	155	87	9.67
\$80,000 - \$89,999	4	1.85%	\$99,975	\$82,475	82.50%	182	94	23.50
\$90,000 - \$99,999	1	0.46%	\$92,000	\$92,000	100.00%	47	117	117.00
\$100,000 - \$119,999	15	6.94%	\$123,593	\$109,742	88.79%	117	203	13.53
\$120,000 - \$139,999	19	8.80%	\$138,687	\$128,358	92.55%	124	327	17.21
\$140,000 - \$159,999	26	12.04%	\$155,925	\$147,318	94.48%	127	399	15.35
\$160,000 - \$179,999	28	12.96%	\$177,147	\$168,661	95.21%	144	490	17.50
\$180,000 - \$199,999	17	7.87%	\$201,113	\$185,288	92.13%	149	569	33.47
\$200,000 - \$249,999	29	13.43%	\$236,595	\$218,707	92.44%	130	1,053	36.31
\$250,000 - \$299,999	22	10.19%	\$301,866	\$272,941	90.42%	145	736	33.45
\$300,000 - \$349,999	8	3.70%	\$335,475	\$321,644	95.88%	111	368	46.00
\$350,000 - \$399,999	6	2.78%	\$388,633	\$371,167	95.51%	72	318	53.00
\$400,000 - \$499,999	4	1.85%	\$469,200	\$412,500	87.92%	244	319	79.75
\$500,000 - \$599,999	5	2.31%	\$629,180	\$546,774	86.90%	184	137	27.40
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	110	0.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	72	0.00
\$800,000 - \$899,999	2	0.93%	\$935,000	\$852,500	91.18%	185	41	20.50
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	43	0.00
\$1,000,000 and over	2	0.93%	\$1,340,000	\$1,090,000	81.34%	223	97	48.50
TOTALS	216	100.00%	\$219,705	\$200,251	91.15%	137	5,738	26.56

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Feb 29, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	12	3.27%	\$48,224	\$32,875	68.17%	87	48	8.00
\$50,000 - \$59,999	9	2.45%	\$62,661	\$51,767	82.61%	141	56	12.44
\$60,000 - \$69,999	14	3.81%	\$76,786	\$65,747	85.62%	101	54	7.71
\$70,000 - \$79,999	12	3.27%	\$85,000	\$73,334	86.27%	156	87	14.50
\$80,000 - \$89,999	6	1.63%	\$97,800	\$83,733	85.62%	143	94	31.33
\$90,000 - \$99,999	6	1.63%	\$103,450	\$92,950	89.85%	74	117	39.00
\$100,000 - \$119,999	27	7.36%	\$124,517	\$110,772	88.96%	124	203	15.04
\$120,000 - \$139,999	28	7.63%	\$139,663	\$129,729	92.89%	132	327	23.36
\$140,000 - \$159,999	45	12.26%	\$159,312	\$149,108	93.59%	145	399	17.73
\$160,000 - \$179,999	48	13.08%	\$177,490	\$169,191	95.32%	145	490	20.42
\$180,000 - \$199,999	34	9.26%	\$201,283	\$185,940	92.38%	154	569	33.47
\$200,000 - \$249,999	52	14.17%	\$233,215	\$217,131	93.10%	130	1,053	40.50
\$250,000 - \$299,999	30	8.17%	\$298,122	\$269,674	90.46%	152	736	49.07
\$300,000 - \$349,999	19	5.18%	\$345,042	\$323,538	93.77%	103	368	38.74
\$350,000 - \$399,999	8	2.18%	\$403,975	\$371,500	91.96%	153	318	79.50
\$400,000 - \$499,999	8	2.18%	\$457,688	\$425,738	93.02%	166	319	79.75
\$500,000 - \$599,999	5	1.36%	\$629,180	\$546,774	86.90%	184	137	54.80
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	110	0.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	72	0.00
\$800,000 - \$899,999	2	0.54%	\$935,000	\$852,500	91.18%	185	41	41.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	43	0.00
\$1,000,000 and over	2	0.54%	\$1,340,000	\$1,090,000	81.34%	223	97	97.00
TOTALS	367	100.00%	\$208,353	\$190,796	91.57%	137	5,738	31.27

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.