

# Greater Lake County Association of REALTORS®

## Multiple Listing One Month Sales and Inventory Report - Aug 1 - 31, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	3	1.16%	\$41,667	\$37,167	89.20%	167	42	14.00
\$50,000 - \$59,999	3	1.16%	\$62,267	\$53,667	86.19%	271	41	13.67
\$60,000 - \$69,999	6	2.32%	\$71,250	\$62,833	88.19%	113	46	7.67
\$70,000 - \$79,999	5	1.93%	\$80,580	\$77,250	95.87%	137	60	12.00
\$80,000 - \$89,999	4	1.54%	\$95,975	\$83,750	87.26%	38	69	17.25
\$90,000 - \$99,999	2	0.77%	\$102,450	\$93,500	91.26%	21	105	52.50
\$100,000 - \$119,999	12	4.63%	\$130,408	\$110,533	84.76%	190	156	13.00
\$120,000 - \$139,999	25	9.65%	\$143,480	\$129,528	90.28%	109	256	10.24
\$140,000 - \$159,999	21	8.11%	\$155,888	\$148,667	95.37%	93	329	15.67
\$160,000 - \$179,999	27	10.42%	\$181,104	\$169,674	93.69%	96	387	14.33
\$180,000 - \$199,999	38	14.67%	\$196,771	\$189,705	96.41%	98	449	11.82
\$200,000 - \$249,999	42	16.22%	\$239,116	\$225,030	94.11%	144	1,125	26.79
\$250,000 - \$299,999	35	13.51%	\$282,465	\$268,651	95.11%	103	837	23.91
\$300,000 - \$349,999	9	3.47%	\$342,044	\$321,111	93.88%	150	429	47.67
\$350,000 - \$399,999	9	3.47%	\$406,115	\$378,850	93.29%	181	366	40.67
\$400,000 - \$499,999	6	2.32%	\$492,267	\$447,167	90.84%	154	325	54.17
\$500,000 - \$599,999	6	2.32%	\$596,617	\$546,667	91.63%	68	144	24.00
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	90	0.00
\$700,000 - \$799,999	3	1.16%	\$815,300	\$743,333	91.17%	453	61	20.33
\$800,000 - \$899,999	1	0.39%	\$850,000	\$824,000	96.94%	96	38	38.00
\$900,000 - \$999,999	1	0.39%	\$995,000	\$960,000	96.48%	116	43	43.00
\$1,000,000 and over	1	0.39%	\$1,050,000	\$1,050,000	100.00%	3	99	99.00
<b>TOTALS</b>	<b>259</b>	<b>100.00%</b>	<b>\$235,755</b>	<b>\$220,907</b>	<b>93.70%</b>	<b>122</b>	<b>5,497</b>	<b>21.22</b>

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

## Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Aug 31, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	60	2.75%	\$44,763	\$37,540	83.86%	86	42	5.60
\$50,000 - \$59,999	23	1.05%	\$61,796	\$54,152	87.63%	142	41	14.26
\$60,000 - \$69,999	42	1.92%	\$71,909	\$64,474	89.66%	116	46	8.76
\$70,000 - \$79,999	36	1.65%	\$79,749	\$75,126	94.20%	109	60	13.33
\$80,000 - \$89,999	44	2.01%	\$94,375	\$84,121	89.13%	85	69	12.55
\$90,000 - \$99,999	40	1.83%	\$102,862	\$94,374	91.75%	91	105	21.00
\$100,000 - \$119,999	99	4.53%	\$120,807	\$109,617	90.74%	109	156	12.61
\$120,000 - \$139,999	158	7.23%	\$138,995	\$129,680	93.30%	123	256	12.96
\$140,000 - \$159,999	164	7.51%	\$156,258	\$148,787	95.22%	106	329	16.05
\$160,000 - \$179,999	206	9.43%	\$177,613	\$169,016	95.16%	106	387	15.03
\$180,000 - \$199,999	212	9.71%	\$200,837	\$189,450	94.33%	105	449	16.94
\$200,000 - \$249,999	488	22.34%	\$233,814	\$222,732	95.26%	116	1,125	18.44
\$250,000 - \$299,999	229	10.49%	\$287,650	\$271,560	94.41%	119	837	29.24
\$300,000 - \$349,999	121	5.54%	\$341,609	\$320,966	93.96%	126	429	28.36
\$350,000 - \$399,999	95	4.35%	\$399,621	\$372,915	93.32%	133	366	30.82
\$400,000 - \$499,999	84	3.85%	\$470,361	\$440,005	93.55%	116	325	30.95
\$500,000 - \$599,999	34	1.56%	\$583,528	\$544,412	93.30%	137	144	33.88
\$600,000 - \$699,999	21	0.96%	\$678,137	\$643,148	94.84%	102	90	34.29
\$700,000 - \$799,999	10	0.46%	\$780,760	\$748,170	95.83%	225	61	48.80
\$800,000 - \$899,999	7	0.32%	\$919,043	\$838,714	91.26%	182	38	43.43
\$900,000 - \$999,999	6	0.27%	\$996,817	\$952,000	95.50%	86	43	57.33
\$1,000,000 and over	5	0.23%	\$1,384,800	\$1,198,500	86.55%	186	99	158.40
<b>TOTALS</b>	<b>2,184</b>	<b>100.00%</b>	<b>\$236,716</b>	<b>\$222,659</b>	<b>94.06%</b>	<b>114</b>	<b>5,497</b>	<b>20.14</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.