



## Greater Lake County Association of REALTORS® Monthly Sales Trend Indicator 2007

### Sales by Price Range - Single Family Homes

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	7	8	10	8	6	9	9	3	0	0	0	0	60	1.23%	2.98%
\$50 - \$59,999	3	1	3	2	5	3	3	3	0	0	0	0	23	1.23%	1.14%
\$60 - \$69,999	5	5	2	6	3	5	5	6	0	0	0	0	37	2.46%	1.84%
\$70 - \$79,999	0	2	8	3	7	5	5	4	0	0	0	0	34	1.64%	1.69%
\$80 - \$89,999	2	4	8	7	6	3	3	4	0	0	0	0	37	1.64%	1.84%
\$90 - \$99,999	1	2	8	8	2	7	6	1	0	0	0	0	35	0.41%	1.74%
\$100 - \$119,999	9	13	15	15	6	10	4	12	0	0	0	0	84	4.92%	4.17%
\$120 - \$139,999	13	19	21	15	17	17	14	23	0	0	0	0	139	9.43%	6.91%
\$140 - \$159,999	16	18	10	18	19	16	17	19	0	0	0	0	133	7.79%	6.61%
\$160 - \$179,999	16	17	32	27	29	25	11	24	0	0	0	0	181	9.84%	8.99%
\$180 - \$199,999	21	26	20	29	20	23	19	35	0	0	0	0	193	14.34%	9.59%
\$200 - \$249,999	45	65	72	58	74	53	52	41	0	0	0	0	460	16.80%	22.85%
\$250 - \$299,999	25	32	28	21	30	28	25	34	0	0	0	0	223	13.93%	11.08%
\$300 - \$349,999	12	18	16	12	17	19	14	9	0	0	0	0	117	3.69%	5.81%
\$350 - \$399,999	7	12	20	15	8	11	10	8	0	0	0	0	91	3.28%	4.52%
\$400 - \$499,999	13	17	10	9	10	13	6	6	0	0	0	0	84	2.46%	4.17%
\$500 - \$599,999	1	3	2	5	8	4	3	6	0	0	0	0	32	2.46%	1.59%
\$600 - \$699,999	1	7	2	2	3	3	3	0	0	0	0	0	21	0.00%	1.04%
\$700 - \$799,999	2	1	1	1	2	1	0	3	0	0	0	0	11	1.23%	0.55%
\$800 - \$899,999	2	0	0	0	2	1	1	1	0	0	0	0	7	0.41%	0.35%
\$900 - \$999,999	0	2	0	1	0	0	2	1	0	0	0	0	6	0.41%	0.30%
\$1,000,000 and over	0	0	0	1	2	1	0	1	0	0	0	0	5	0.41%	0.25%
<b>Current Year</b>	<b>201</b>	<b>272</b>	<b>288</b>	<b>263</b>	<b>276</b>	<b>257</b>	<b>212</b>	<b>244</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,013</b>	<b>100.00%</b>	<b>100.00%</b>
Previous Year	333	341	432	375	450	411	351	330	291	265	279	267	3,023		
<b>% Change</b>	<b>-40%</b>	<b>-20%</b>	<b>-33%</b>	<b>-30%</b>	<b>-39%</b>	<b>-37%</b>	<b>-40%</b>	<b>-26%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-33%</b>		
<b>Current YTD</b>	<b>201</b>	<b>473</b>	<b>761</b>	<b>1,024</b>	<b>1,300</b>	<b>1,557</b>	<b>1,769</b>	<b>2,013</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,013</b>		
Previous YTD	333	674	1,106	1,481	1,931	2,342	2,693	3,023	3,314	3,579	3,858	4,125	3,023		
<b>% Change YTD</b>	<b>-40%</b>	<b>-30%</b>	<b>-31%</b>	<b>-31%</b>	<b>-33%</b>	<b>-34%</b>	<b>-34%</b>	<b>-33%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-33%</b>		

### Sales by Price Range - Condominiums

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60 - \$69,999	2	0	1	1	0	0	1	0	0	0	0	0	5	0.00%	6.58%
\$70 - \$79,999	0	0	1	0	0	0	0	1	0	0	0	0	2	20.00%	2.63%
\$80 - \$89,999	2	1	2	0	0	0	1	0	0	0	0	0	6	0.00%	7.89%
\$90 - \$99,999	1	0	1	0	0	0	1	1	0	0	0	0	4	20.00%	5.26%
\$100 - \$119,999	1	1	1	2	4	2	4	0	0	0	0	0	15	0.00%	19.74%
\$120 - \$139,999	2	1	1	1	0	1	1	0	0	0	0	0	7	0.00%	9.21%
\$140 - \$159,999	0	0	3	1	2	1	1	0	0	0	0	0	8	0.00%	10.53%
\$160 - \$179,999	1	1	5	1	1	2	0	3	0	0	0	0	14	60.00%	18.42%
\$180 - \$199,999	1	1	2	1	0	1	1	0	0	0	0	0	7	0.00%	9.21%
\$200 - \$249,999	0	1	1	1	0	2	0	0	0	0	0	0	5	0.00%	6.58%
\$250 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300 - \$349,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	1.32%
\$350 - \$399,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	1.32%
\$400 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500 - \$599,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	1.32%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
<b>Current Year</b>	<b>11</b>	<b>6</b>	<b>20</b>	<b>8</b>	<b>7</b>	<b>9</b>	<b>10</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>76</b>	<b>100.00%</b>	<b>100.00%</b>
Previous Year	14	14	14	11	8	11	4	8	14	11	18	12	84		
<b>% Change</b>	<b>-21%</b>	<b>-57%</b>	<b>43%</b>	<b>-27%</b>	<b>-13%</b>	<b>-18%</b>	<b>150%</b>	<b>-38%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-10%</b>		
<b>Current YTD</b>	<b>11</b>	<b>17</b>	<b>37</b>	<b>45</b>	<b>52</b>	<b>61</b>	<b>71</b>	<b>76</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>76</b>		
Previous YTD	14	28	42	53	61	72	76	84	98	109	127	139	84		
<b>% Change YTD</b>	<b>-21%</b>	<b>-39%</b>	<b>-12%</b>	<b>-15%</b>	<b>-15%</b>	<b>-15%</b>	<b>-7%</b>	<b>-10%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-10%</b>		



**Greater Lake County Association of REALTORS®  
Monthly Sales Trend Indicator  
2007**

**Sales by Price Range - Duplex / Townhomes / Villas**

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	1.05%
\$90 - \$99,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	1.05%
\$100 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120 - \$139,999	1	2	1	2	1	1	2	2	0	0	0	0	12	20.00%	12.63%
\$140 - \$159,999	2	4	3	1	5	3	3	2	0	0	0	0	23	20.00%	24.21%
\$160 - \$179,999	3	1	0	2	2	1	2	0	0	0	0	0	11	0.00%	11.58%
\$180 - \$199,999	0	1	0	5	1	1	1	3	0	0	0	0	12	30.00%	12.63%
\$200 - \$249,999	1	3	2	7	3	3	2	1	0	0	0	0	22	10.00%	23.16%
\$250 - \$299,999	0	1	3	0	0	0	1	1	0	0	0	0	6	10.00%	6.32%
\$300 - \$349,999	0	1	2	0	0	0	0	0	0	0	0	0	3	0.00%	3.16%
\$350 - \$399,999	1	0	1	0	0	0	0	1	0	0	0	0	3	10.00%	3.16%
\$400 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500 - \$599,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	1.05%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
<b>Current Year</b>	<b>9</b>	<b>13</b>	<b>12</b>	<b>18</b>	<b>12</b>	<b>10</b>	<b>11</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>95</b>	<b>100.00%</b>	<b>100.00%</b>
Previous Year	17	20	26	22	20	16	15	20	25	21	22	19	156		
<b>% Change</b>	<b>-47%</b>	<b>-35%</b>	<b>-54%</b>	<b>-18%</b>	<b>-40%</b>	<b>-38%</b>	<b>-27%</b>	<b>-50%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-39%</b>		
<b>Current YTD</b>	<b>9</b>	<b>22</b>	<b>34</b>	<b>52</b>	<b>64</b>	<b>74</b>	<b>85</b>	<b>95</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>95</b>		
Previous YTD	17	37	63	85	105	121	136	156	181	202	224	243	156		
<b>% Change YTD</b>	<b>-47%</b>	<b>-41%</b>	<b>-46%</b>	<b>-39%</b>	<b>-39%</b>	<b>-39%</b>	<b>-38%</b>	<b>-39%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-39%</b>		

**Sales by Price Range - Overall**

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	7	8	10	8	6	9	9	3	0	0	0	0	60	1.16%	2.75%
\$50 - \$59,999	3	1	3	2	5	3	3	3	0	0	0	0	23	1.16%	1.05%
\$60 - \$69,999	7	5	3	7	3	5	6	6	0	0	0	0	42	2.32%	1.92%
\$70 - \$79,999	0	2	9	3	7	5	5	5	0	0	0	0	36	1.93%	1.65%
\$80 - \$89,999	4	5	10	8	6	3	4	4	0	0	0	0	44	1.54%	2.01%
\$90 - \$99,999	3	2	9	8	2	7	7	2	0	0	0	0	40	0.77%	1.83%
\$100 - \$119,999	10	14	16	17	10	12	8	12	0	0	0	0	99	4.63%	4.53%
\$120 - \$139,999	16	22	23	18	18	19	17	25	0	0	0	0	158	9.65%	7.23%
\$140 - \$159,999	18	22	16	20	26	20	21	21	0	0	0	0	164	8.11%	7.51%
\$160 - \$179,999	20	19	37	30	32	28	13	27	0	0	0	0	206	10.42%	9.43%
\$180 - \$199,999	22	28	22	35	21	25	21	38	0	0	0	0	212	14.67%	9.71%
\$200 - \$249,999	46	69	75	66	77	58	54	42	0	0	0	0	487	16.22%	22.30%
\$250 - \$299,999	25	33	31	21	30	28	26	35	0	0	0	0	229	13.51%	10.49%
\$300 - \$349,999	12	19	19	12	17	19	14	9	0	0	0	0	121	3.47%	5.54%
\$350 - \$399,999	9	12	21	15	8	11	10	9	0	0	0	0	95	3.47%	4.35%
\$400 - \$499,999	13	17	10	9	10	13	6	6	0	0	0	0	84	2.32%	3.85%
\$500 - \$599,999	1	3	3	5	8	5	3	6	0	0	0	0	34	2.32%	1.56%
\$600 - \$699,999	1	7	2	2	3	3	3	0	0	0	0	0	21	0.00%	0.96%
\$700 - \$799,999	2	1	1	1	2	1	0	3	0	0	0	0	11	1.16%	0.50%
\$800 - \$899,999	2	0	0	0	2	1	1	1	0	0	0	0	7	0.39%	0.32%
\$900 - \$999,999	0	2	0	1	0	0	2	1	0	0	0	0	6	0.39%	0.27%
\$1,000,000 and over	0	0	0	1	2	1	0	1	0	0	0	0	5	0.39%	0.23%
<b>Current Year</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>
Previous Year	364	375	472	408	478	438	370	358	330	297	319	298	3,263		
<b>% Change</b>	<b>-39%</b>	<b>-22%</b>	<b>-32%</b>	<b>-29%</b>	<b>-38%</b>	<b>-37%</b>	<b>-37%</b>	<b>-28%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-33%</b>		
<b>Current YTD</b>	<b>221</b>	<b>512</b>	<b>832</b>	<b>1,121</b>	<b>1,416</b>	<b>1,692</b>	<b>1,925</b>	<b>2,184</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>		
Previous YTD	364	739	1,211	1,619	2,097	2,535	2,905	3,263	3,593	3,890	4,209	4,507	3,263		
<b>% Change YTD</b>	<b>-39%</b>	<b>-31%</b>	<b>-31%</b>	<b>-31%</b>	<b>-32%</b>	<b>-33%</b>	<b>-34%</b>	<b>-33%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>-33%</b>		

**Greater Lake County Association of REALTORS®  
Monthly Sales Trend Indicator  
2007**

**Type of Financing**

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Curr	YTD
													Total	Month	
All Cash	55	70	95	85	78	70	59	62	0	0	0	0	<b>574</b>	23.94%	26.28%
ARM	1	0	0	0	0	0	1	0	0	0	0	0	<b>2</b>	0.00%	0.09%
Assume Conventional	1	6	1	8	13	18	6	8	0	0	0	0	<b>61</b>	3.09%	2.79%
Assume FHA / VA	0	0	1	1	0	1	0	0	0	0	0	0	<b>3</b>	0.00%	0.14%
Assume Private	0	0	0	0	0	1	0	0	0	0	0	0	<b>1</b>	0.00%	0.05%
Balloon Mortgage	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Combination	8	10	11	10	7	5	4	5	0	0	0	0	<b>60</b>	1.93%	2.75%
Deed Agreement	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Lease Opt Purchase	0	0	0	0	0	1	0	2	0	0	0	0	<b>3</b>	0.77%	0.14%
New Conventional	141	188	197	169	183	168	153	158	0	0	0	0	<b>1,357</b>	61.00%	62.13%
New FHA	5	8	8	8	3	6	8	7	0	0	0	0	<b>53</b>	2.70%	2.43%
New Private	3	1	0	1	6	0	0	4	0	0	0	0	<b>15</b>	1.54%	0.69%
New VA	7	1	2	0	0	1	1	4	0	0	0	0	<b>16</b>	1.54%	0.73%
Other	0	7	4	7	5	5	1	9	0	0	0	0	<b>38</b>	3.47%	1.74%
Second Mortgage	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Wrap-Around	0	0	1	0	0	0	0	0	0	0	0	0	<b>1</b>	0.00%	0.05%
<b>Total</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bedroom Count**

Bedrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Curr	YTD
													Total	Month	
0	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
1	5	0	3	3	2	1	2	3	0	0	0	0	<b>19</b>	1.16%	0.87%
2	62	82	107	97	91	78	67	69	0	0	0	0	<b>653</b>	26.64%	29.90%
3	117	162	157	145	158	157	125	141	0	0	0	0	<b>1,162</b>	54.44%	53.21%
4	31	44	44	37	42	35	35	36	0	0	0	0	<b>304</b>	13.90%	13.92%
5	5	3	8	5	2	4	3	3	0	0	0	0	<b>33</b>	1.16%	1.51%
6+	1	0	1	2	0	1	1	7	0	0	0	0	<b>13</b>	2.70%	0.60%
<b>Total</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

Bathrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Curr	YTD
													Total	Month	
0	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
1	33	36	37	42	44	33	30	36	0	0	0	0	<b>291</b>	13.90%	13.32%
2	163	223	251	218	222	216	178	200	0	0	0	0	<b>1,671</b>	77.22%	76.51%
3	20	26	25	27	27	23	24	15	0	0	0	0	<b>187</b>	5.79%	8.56%
4	4	5	6	2	2	4	1	4	0	0	0	0	<b>28</b>	1.54%	1.28%
5	1	1	1	0	0	0	0	4	0	0	0	0	<b>7</b>	1.54%	0.32%
6+	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Ownership Type**

Ownership	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Curr	YTD
													Total	Month	
Condominium	11	8	16	7	7	12	11	4	0	0	0	0	<b>76</b>	1.54%	3.48%
Co-op	1	1	3	2	1	0	0	1	0	0	0	0	<b>9</b>	0.39%	0.41%
Fee Simple	209	282	301	280	287	264	222	254	0	0	0	0	<b>2,099</b>	98.07%	96.11%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>



**Greater Lake County Association of REALTORS®  
Monthly Sales Trend Indicator  
2007**

**Sales by Housing Style**

Style	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
½ Duplex	0	1	2	1	0	0	0	1	0	0	0	0	5	0.39%	0.23%
Condo	11	7	15	7	7	9	10	4	0	0	0	0	70	1.54%	3.21%
Co-op	0	0	0	1	0	0	0	1	0	0	0	0	2	0.39%	0.09%
Manufactured	10	11	31	21	14	12	6	11	0	0	0	0	116	4.25%	5.31%
Mobile	25	27	24	25	19	25	20	22	0	0	0	0	187	8.49%	8.56%
Modular	0	1	1	0	0	1	0	0	0	0	0	0	3	0.00%	0.14%
PUD	5	3	3	3	5	3	3	3	0	0	0	0	28	1.16%	1.28%
Single Family	161	230	229	213	238	216	183	208	0	0	0	0	1,678	80.31%	76.83%
Town Home	4	4	6	3	3	4	6	5	0	0	0	0	35	1.93%	1.60%
Villa	5	7	9	15	9	6	5	4	0	0	0	0	60	1.54%	2.75%
<b>Total</b>	<b>221</b>	<b>291</b>	<b>320</b>	<b>289</b>	<b>295</b>	<b>276</b>	<b>233</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,184</b>	<b>100.00%</b>	<b>100.00%</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.