



**Greater Lake County Association of REALTORS®
Monthly Sales Trend Indicator
2009**

Sales by Price Range - Single Family Homes

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	17	0	0	0	0	0	0	0	0	0	0	0	17	10.43%	10.43%
\$50 - \$59,999	5	0	0	0	0	0	0	0	0	0	0	0	5	3.07%	3.07%
\$60 - \$69,999	5	0	0	0	0	0	0	0	0	0	0	0	5	3.07%	3.07%
\$70 - \$79,999	6	0	0	0	0	0	0	0	0	0	0	0	6	3.68%	3.68%
\$80 - \$89,999	5	0	0	0	0	0	0	0	0	0	0	0	5	3.07%	3.07%
\$90 - \$99,999	7	0	0	0	0	0	0	0	0	0	0	0	7	4.29%	4.29%
\$100 - \$119,999	25	0	0	0	0	0	0	0	0	0	0	0	25	15.34%	15.34%
\$120 - \$139,999	19	0	0	0	0	0	0	0	0	0	0	0	19	11.66%	11.66%
\$140 - \$159,999	26	0	0	0	0	0	0	0	0	0	0	0	26	15.95%	15.95%
\$160 - \$179,999	12	0	0	0	0	0	0	0	0	0	0	0	12	7.36%	7.36%
\$180 - \$199,999	10	0	0	0	0	0	0	0	0	0	0	0	10	6.13%	6.13%
\$200 - \$249,999	14	0	0	0	0	0	0	0	0	0	0	0	14	8.59%	8.59%
\$250 - \$299,999	6	0	0	0	0	0	0	0	0	0	0	0	6	3.68%	3.68%
\$300 - \$349,999	2	0	0	0	0	0	0	0	0	0	0	0	2	1.23%	1.23%
\$350 - \$399,999	2	0	0	0	0	0	0	0	0	0	0	0	2	1.23%	1.23%
\$400 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.61%	0.61%
\$500 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.61%	0.61%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year	163	0	0	0	0	0	0	0	0	0	0	0	163	100.00%	100.00%
Previous Year	140	196	236	228	236	207	233	206	201	212	189	202	140		
% Change	16%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	16%		
Current YTD	163	0	0	0	0	0	0	0	0	0	0	0	163		
Previous YTD	140	336	572	800	1,036	1,243	1,476	1,682	1,883	2,095	2,284	2,486	140		
% Change YTD	16%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	16%		

Sales by Price Range - Condominiums

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90 - \$99,999	2	0	0	0	0	0	0	0	0	0	0	0	2	40.00%	40.00%
\$100 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140 - \$159,999	3	0	0	0	0	0	0	0	0	0	0	0	3	60.00%	60.00%
\$160 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year	5	0	0	0	0	0	0	0	0	0	0	0	5	100.00%	100.00%
Previous Year	3	8	6	9	8	10	4	6	5	4	4	6	3		
% Change	67%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	67%		
Current YTD	5	0	0	0	0	0	0	0	0	0	0	0	5		
Previous YTD	3	11	17	26	34	44	48	54	59	63	67	73	3		
% Change YTD	67%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	67%		



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Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD	
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100 - \$119,999	1	0	0	0	0	0	0	0	0	0	0	0	0	1	16.67%	16.67%
\$120 - \$139,999	2	0	0	0	0	0	0	0	0	0	0	0	0	2	33.33%	33.33%
\$140 - \$159,999	1	0	0	0	0	0	0	0	0	0	0	0	0	1	16.67%	16.67%
\$160 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180 - \$199,999	1	0	0	0	0	0	0	0	0	0	0	0	0	1	16.67%	16.67%
\$200 - \$249,999	1	0	0	0	0	0	0	0	0	0	0	0	0	1	16.67%	16.67%
\$250 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year	6	0	0	0	0	0	0	0	0	0	0	0	6	100.00%	100.00%	
Previous Year	8	12	17	15	25	19	16	16	11	6	4	15	8			
% Change	-25%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-25%			
Current YTD	6	0	0	0	0	0	0	0	0	0	0	0	6			
Previous YTD	8	20	37	52	77	96	112	128	139	145	149	164	8			
% Change YTD	-25%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-25%			

Sales by Price Range - Overall

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	17	0	0	0	0	0	0	0	0	0	0	0	17	9.77%	9.77%
\$50 - \$59,999	5	0	0	0	0	0	0	0	0	0	0	0	5	2.87%	2.87%
\$60 - \$69,999	5	0	0	0	0	0	0	0	0	0	0	0	5	2.87%	2.87%
\$70 - \$79,999	6	0	0	0	0	0	0	0	0	0	0	0	6	3.45%	3.45%
\$80 - \$89,999	5	0	0	0	0	0	0	0	0	0	0	0	5	2.87%	2.87%
\$90 - \$99,999	9	0	0	0	0	0	0	0	0	0	0	0	9	5.17%	5.17%
\$100 - \$119,999	26	0	0	0	0	0	0	0	0	0	0	0	26	14.94%	14.94%
\$120 - \$139,999	21	0	0	0	0	0	0	0	0	0	0	0	21	12.07%	12.07%
\$140 - \$159,999	30	0	0	0	0	0	0	0	0	0	0	0	30	17.24%	17.24%
\$160 - \$179,999	12	0	0	0	0	0	0	0	0	0	0	0	12	6.90%	6.90%
\$180 - \$199,999	11	0	0	0	0	0	0	0	0	0	0	0	11	6.32%	6.32%
\$200 - \$249,999	15	0	0	0	0	0	0	0	0	0	0	0	15	8.62%	8.62%
\$250 - \$299,999	6	0	0	0	0	0	0	0	0	0	0	0	6	3.45%	3.45%
\$300 - \$349,999	2	0	0	0	0	0	0	0	0	0	0	0	2	1.15%	1.15%
\$350 - \$399,999	2	0	0	0	0	0	0	0	0	0	0	0	2	1.15%	1.15%
\$400 - \$499,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
\$500 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%
Previous Year	151	216	259	252	269	236	253	228	217	222	197	223	151		
% Change	15%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	15%		
Current YTD	174	0	0	0	0	0	0	0	0	0	0	0	174		
Previous YTD	151	367	626	878	1,147	1,383	1,636	1,864	2,081	2,303	2,500	2,723	151		
% Change YTD	15%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	15%		



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Type of Financing

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
All Cash	71	0	0	0	0	0	0	0	0	0	0	0	71	40.80%	40.80%
ARM	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Assume Conventional	3	0	0	0	0	0	0	0	0	0	0	0	3	1.72%	1.72%
Assume FHA / VA	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Assume Private	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Balloon Mortgage	2	0	0	0	0	0	0	0	0	0	0	0	2	1.15%	1.15%
Combination	3	0	0	0	0	0	0	0	0	0	0	0	3	1.72%	1.72%
Deed Agreement	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Lease Opt Purchase	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
New Conventional	61	0	0	0	0	0	0	0	0	0	0	0	61	35.06%	35.06%
New FHA	20	0	0	0	0	0	0	0	0	0	0	0	20	11.49%	11.49%
New Private	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
New VA	8	0	0	0	0	0	0	0	0	0	0	0	8	4.60%	4.60%
Other	6	0	0	0	0	0	0	0	0	0	0	0	6	3.45%	3.45%
Second Mortgage	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Wrap-Around	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%

Sales by Bedroom Count

Bedrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
2	49	0	0	0	0	0	0	0	0	0	0	0	49	28.16%	28.16%
3	90	0	0	0	0	0	0	0	0	0	0	0	90	51.72%	51.72%
4	31	0	0	0	0	0	0	0	0	0	0	0	31	17.82%	17.82%
5	2	0	0	0	0	0	0	0	0	0	0	0	2	1.15%	1.15%
6+	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
Total	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	17	0	0	0	0	0	0	0	0	0	0	0	17	9.77%	9.77%
2	133	0	0	0	0	0	0	0	0	0	0	0	133	76.44%	76.44%
3	23	0	0	0	0	0	0	0	0	0	0	0	23	13.22%	13.22%
4	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%

Sales by Ownership Type

Ownership	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD
Condominium	9	0	0	0	0	0	0	0	0	0	0	0	9	5.17%	5.17%
Co-op	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%
Fee Simple	164	0	0	0	0	0	0	0	0	0	0	0	164	94.25%	94.25%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%



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Sales by Housing Style

Style	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD	
½ Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Condo	5	0	0	0	0	0	0	0	0	0	0	0	5	2.87%	2.87%	
Co-op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%	
Manufactured	10	0	0	0	0	0	0	0	0	0	0	0	10	5.75%	5.75%	
Mobile	13	0	0	0	0	0	0	0	0	0	0	0	13	7.47%	7.47%	
Modular	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%	
PUD	3	0	0	0	0	0	0	0	0	0	0	0	3	1.72%	1.72%	
Single Family	137	0	0	0	0	0	0	0	0	0	0	0	137	78.74%	78.74%	
Town Home	5	0	0	0	0	0	0	0	0	0	0	0	5	2.87%	2.87%	
Villa	1	0	0	0	0	0	0	0	0	0	0	0	1	0.57%	0.57%	
Total	174	0	0	0	0	0	0	0	0	0	0	0	174	100.00%	100.00%	

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.