



**REALTORS® Association of Lake & Sumter
Monthly Sales Trend Indicator
2010**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	21												21	9.86%	9.86%
\$50,000 - 59,999	6												6	2.82%	2.82%
\$60,000 - 69,999	4												4	1.88%	1.88%
\$70,000 - 79,999	7												7	3.29%	3.29%
\$80,000 - 89,999	14												14	6.57%	6.57%
\$90,000 - 99,999	8												8	3.76%	3.76%
\$100,000 - 119,999	31												31	14.55%	14.55%
\$120,000 - 139,999	29												29	13.62%	13.62%
\$140,000 - 159,999	22												22	10.33%	10.33%
\$160,000 - 179,999	27												27	12.68%	12.68%
\$180,000 - 199,999	7												7	3.29%	3.29%
\$200,000 - 249,999	17												17	7.98%	7.98%
\$250,000 - 299,999	7												7	3.29%	3.29%
\$300,000 - 349,999	4												4	1.88%	1.88%
\$350,000 - 399,999	4												4	1.88%	1.88%
\$400,000 - 499,999	2												2	0.94%	0.94%
\$500,000 - 599,999	2												2	0.94%	0.94%
\$600,000 - 699,999	1												1	0.47%	0.47%
\$700,000 - 799,999	0												0	0.00%	0.00%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	213												213		
Previous Year	151	0	0	0	0	0	0	0	0	0	0	0	151		
Change from last month															
Change from last year	41.06%														
Current YTD	213	213													
Previous YTD	151	151	151	151	151	151	151	151	151	151	151	151	151		
% Change YTD	41.06%														



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Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	3												3	37.50%	37.50%
\$50,000 - 59,999	0												0	0.00%	0.00%
\$60,000 - 69,999	1												1	12.50%	12.50%
\$70,000 - 79,999	0												0	0.00%	0.00%
\$80,000 - 89,999	1												1	12.50%	12.50%
\$90,000 - 99,999	1												1	12.50%	12.50%
\$100,000 - 119,999	2												2	25.00%	25.00%
\$120,000 - 139,999	0												0	0.00%	0.00%
\$140,000 - 159,999	0												0	0.00%	0.00%
\$160,000 - 179,999	0												0	0.00%	0.00%
\$180,000 - 199,999	0												0	0.00%	0.00%
\$200,000 - 249,999	0												0	0.00%	0.00%
\$250,000 - 299,999	0												0	0.00%	0.00%
\$300,000 - 349,999	0												0	0.00%	0.00%
\$350,000 - 399,999	0												0	0.00%	0.00%
\$400,000 - 499,999	0												0	0.00%	0.00%
\$500,000 - 599,999	0												0	0.00%	0.00%
\$600,000 - 699,999	0												0	0.00%	0.00%
\$700,000 - 799,999	0												0	0.00%	0.00%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	8												8		
Previous Year	8	0	0	0	0	0	0	0	0	0	0	0	8		
Change from last month															
Change from last year	0.00%														
Current YTD	8	8													
Previous YTD	8	8	8	8	8	8	8	8	8	8	8	8	8		
% Change YTD	0.00%														



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Sales by Price Range - Overall

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	35												35	13.62%	13.62%
\$50,000 - 59,999	11												11	4.28%	4.28%
\$60,000 - 69,999	7												7	2.72%	2.72%
\$70,000 - 79,999	11												11	4.28%	4.28%
\$80,000 - 89,999	19												19	7.39%	7.39%
\$90,000 - 99,999	13												13	5.06%	5.06%
\$100,000 - 119,999	35												35	13.62%	13.62%
\$120,000 - 139,999	30												30	11.67%	11.67%
\$140,000 - 159,999	22												22	8.56%	8.56%
\$160,000 - 179,999	29												29	11.28%	11.28%
\$180,000 - 199,999	7												7	2.72%	2.72%
\$200,000 - 249,999	17												17	6.61%	6.61%
\$250,000 - 299,999	7												7	2.72%	2.72%
\$300,000 - 349,999	4												4	1.56%	1.56%
\$350,000 - 399,999	5												5	1.95%	1.95%
\$400,000 - 499,999	2												2	0.78%	0.78%
\$500,000 - 599,999	2												2	0.78%	0.78%
\$600,000 - 699,999	1												1	0.39%	0.39%
\$700,000 - 799,999	0												0	0.00%	0.00%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	257												257		
Previous Year	188	0	0	0	0	0	0	0	0	0	0	0	188		
Change from last month															
Change from last year															
Current YTD	257	257													
Previous YTD	188	188	188	188	188	188	188	188	188	188	188	188	188		
% Change YTD	36.70%														



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Sales by Bedroom Count

Bedrooms	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	2	0	0	0	0	0	0	0	0	0	0	0	2	0.78%	0.78%
2	72	0	0	0	0	0	0	0	0	0	0	0	72	28.02%	28.02%
3	128	0	0	0	0	0	0	0	0	0	0	0	128	49.81%	49.81%
4	47	0	0	0	0	0	0	0	0	0	0	0	47	18.29%	18.29%
5	5	0	0	0	0	0	0	0	0	0	0	0	5	1.95%	1.95%
6+	3	0	0	0	0	0	0	0	0	0	0	0	3	1.17%	1.17%
Total	257	0	0	0	0	0	0	0	0	0	0	0	257	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
1	28	0	0	0	0	0	0	0	0	0	0	0	28	10.89%	10.89%
2	200	0	0	0	0	0	0	0	0	0	0	0	200	77.82%	77.82%
3	23	0	0	0	0	0	0	0	0	0	0	0	23	8.95%	8.95%
4	6	0	0	0	0	0	0	0	0	0	0	0	6	2.33%	2.33%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	257	0	0	0	0	0	0	0	0	0	0	0	257	100.00%	100.00%



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Sales by Housing Style

Style	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
Single Family Home	206	0	0	0	0	0	0	0	0	0	0	0	206	80.16%	80.16%
Manufactured/Mobile In Pa	13	0	0	0	0	0	0	0	0	0	0	0	13	5.06%	5.06%
Manufactured	11	0	0	0	0	0	0	0	0	0	0	0	11	4.28%	4.28%
Manufactured/Mobile Out	8	0	0	0	0	0	0	0	0	0	0	0	8	3.11%	3.11%
Villa	7	0	0	0	0	0	0	0	0	0	0	0	7	2.72%	2.72%
Townhouse	5	0	0	0	0	0	0	0	0	0	0	0	5	1.95%	1.95%
Planned Unit Development	4	0	0	0	0	0	0	0	0	0	0	0	4	1.56%	1.56%
Condominium	3	0	0	0	0	0	0	0	0	0	0	0	3	1.17%	1.17%
Modular	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile With Single In Land	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Half Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Co-Op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	257	0	0	0	0	0	0	0	0	0	0	0	257	100.00%	100.00%