

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Jul 1 - 31, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	8	3.16%	\$36,813	\$29,475	80.07%	101	86	10.75
\$50,000 - \$59,999	7	2.77%	\$67,914	\$55,343	81.49%	107	62	8.86
\$60,000 - \$69,999	4	1.58%	\$71,625	\$62,750	87.61%	165	68	17.00
\$70,000 - \$79,999	9	3.56%	\$83,649	\$74,150	88.64%	101	92	10.22
\$80,000 - \$89,999	7	2.77%	\$95,386	\$84,671	88.77%	127	121	17.29
\$90,000 - \$99,999	8	3.16%	\$98,669	\$94,725	96.00%	80	140	17.50
\$100,000 - \$119,999	23	9.09%	\$123,787	\$109,717	88.63%	131	232	10.09
\$120,000 - \$139,999	26	10.28%	\$143,683	\$130,302	90.69%	127	415	15.96
\$140,000 - \$159,999	44	17.39%	\$153,357	\$147,260	96.02%	134	463	10.52
\$160,000 - \$179,999	22	8.70%	\$182,136	\$168,477	92.50%	161	497	22.59
\$180,000 - \$199,999	17	6.72%	\$198,639	\$190,294	95.80%	90	524	30.82
\$200,000 - \$249,999	32	12.65%	\$234,213	\$220,156	94.00%	183	835	26.09
\$250,000 - \$299,999	22	8.70%	\$291,503	\$272,288	93.41%	107	614	27.91
\$300,000 - \$349,999	7	2.77%	\$356,043	\$323,557	90.88%	167	310	44.29
\$350,000 - \$399,999	6	2.37%	\$401,483	\$372,167	92.70%	129	302	50.33
\$400,000 - \$499,999	7	2.77%	\$489,557	\$439,286	89.73%	237	237	33.86
\$500,000 - \$599,999	3	1.19%	\$589,633	\$531,667	90.17%	90	131	43.67
\$600,000 - \$699,999	1	0.40%	\$625,000	\$626,188	100.19%	3	98	98.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	55	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	49	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	50	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	93	0.00
TOTALS	253	100.00%	\$192,137	\$178,078	92.68%	134	5,474	21.64

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Jul 31, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	59	3.61%	\$43,520	\$35,119	80.70%	119	86	10.20
\$50,000 - \$59,999	34	2.08%	\$63,904	\$53,505	83.73%	118	62	12.76
\$60,000 - \$69,999	40	2.44%	\$74,362	\$64,745	87.07%	139	68	11.90
\$70,000 - \$79,999	40	2.44%	\$82,875	\$74,045	89.35%	141	92	16.10
\$80,000 - \$89,999	51	3.12%	\$92,873	\$84,288	90.76%	149	121	16.61
\$90,000 - \$99,999	41	2.51%	\$104,190	\$94,154	90.37%	151	140	23.90
\$100,000 - \$119,999	107	6.54%	\$123,104	\$110,100	89.44%	128	232	15.18
\$120,000 - \$139,999	146	8.92%	\$141,418	\$130,064	91.97%	126	415	19.90
\$140,000 - \$159,999	210	12.84%	\$157,166	\$148,749	94.64%	141	463	15.43
\$160,000 - \$179,999	215	13.14%	\$179,301	\$169,045	94.28%	141	497	16.18
\$180,000 - \$199,999	130	7.95%	\$200,441	\$188,346	93.97%	133	524	28.22
\$200,000 - \$249,999	247	15.10%	\$236,343	\$220,873	93.45%	143	835	23.66
\$250,000 - \$299,999	123	7.52%	\$294,153	\$270,985	92.12%	133	614	34.94
\$300,000 - \$349,999	77	4.71%	\$348,224	\$322,307	92.56%	134	310	28.18
\$350,000 - \$399,999	42	2.57%	\$406,674	\$370,526	91.11%	192	302	50.33
\$400,000 - \$499,999	36	2.20%	\$467,325	\$432,008	92.44%	160	237	46.08
\$500,000 - \$599,999	19	1.16%	\$603,031	\$540,385	89.61%	154	131	48.26
\$600,000 - \$699,999	6	0.37%	\$680,648	\$643,865	94.60%	111	98	114.33
\$700,000 - \$799,999	2	0.12%	\$774,450	\$725,000	93.61%	48	55	192.50
\$800,000 - \$899,999	3	0.18%	\$916,333	\$840,150	91.69%	129	49	114.33
\$900,000 - \$999,999	2	0.12%	\$1,129,500	\$980,000	86.76%	220	50	175.00
\$1,000,000 and over	6	0.37%	\$1,635,000	\$1,330,000	81.35%	173	93	108.50
TOTALS	1,636	100.00%	\$207,000	\$190,892	92.22%	138	5,474	23.42

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.