

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Jan 1 - 31, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	5	3.31%	\$48,239	\$30,600	63.43%	32	54	10.80
\$50,000 - \$59,999	4	2.65%	\$63,650	\$50,875	79.93%	73	55	13.75
\$60,000 - \$69,999	7	4.64%	\$76,671	\$65,850	85.89%	107	57	8.14
\$70,000 - \$79,999	3	1.99%	\$84,467	\$71,667	84.85%	158	79	26.33
\$80,000 - \$89,999	2	1.32%	\$93,450	\$86,250	92.30%	65	93	46.50
\$90,000 - \$99,999	5	3.31%	\$105,740	\$93,140	88.08%	79	116	23.20
\$100,000 - \$119,999	12	7.95%	\$125,671	\$112,059	89.17%	133	197	16.42
\$120,000 - \$139,999	9	5.96%	\$141,722	\$132,622	93.58%	148	314	34.89
\$140,000 - \$159,999	19	12.58%	\$163,947	\$151,557	92.44%	169	388	20.42
\$160,000 - \$179,999	20	13.25%	\$177,971	\$169,932	95.48%	147	483	24.15
\$180,000 - \$199,999	17	11.26%	\$201,452	\$186,591	92.62%	158	530	31.18
\$200,000 - \$249,999	23	15.23%	\$228,953	\$215,144	93.97%	130	1,077	46.83
\$250,000 - \$299,999	8	5.30%	\$287,825	\$260,688	90.57%	170	768	96.00
\$300,000 - \$349,999	11	7.28%	\$352,000	\$324,915	92.31%	97	391	35.55
\$350,000 - \$399,999	2	1.32%	\$450,000	\$372,500	82.78%	394	314	157.00
\$400,000 - \$499,999	4	2.65%	\$446,175	\$438,975	98.39%	88	326	81.50
\$500,000 - \$599,999	0	0.00%	\$0	\$0	0.00%	0	134	0.00
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	99	0.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	63	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	44	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	43	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	103	0.00
TOTALS	151	100.00%	\$192,115	\$177,272	92.27%	136	5,728	37.93

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Jan - 31, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	5	3.31%	\$48,239	\$30,600	63.43%	32	54	10.80
\$50,000 - \$59,999	4	2.65%	\$63,650	\$50,875	79.93%	73	55	13.75
\$60,000 - \$69,999	7	4.64%	\$76,671	\$65,850	85.89%	107	57	8.14
\$70,000 - \$79,999	3	1.99%	\$84,467	\$71,667	84.85%	158	79	26.33
\$80,000 - \$89,999	2	1.32%	\$93,450	\$86,250	92.30%	65	93	46.50
\$90,000 - \$99,999	5	3.31%	\$105,740	\$93,140	88.08%	79	116	23.20
\$100,000 - \$119,999	12	7.95%	\$125,671	\$112,059	89.17%	133	197	16.42
\$120,000 - \$139,999	9	5.96%	\$141,722	\$132,622	93.58%	148	314	34.89
\$140,000 - \$159,999	19	12.58%	\$163,947	\$151,557	92.44%	169	388	20.42
\$160,000 - \$179,999	20	13.25%	\$177,971	\$169,932	95.48%	147	483	24.15
\$180,000 - \$199,999	17	11.26%	\$201,452	\$186,591	92.62%	158	530	31.18
\$200,000 - \$249,999	23	15.23%	\$228,953	\$215,144	93.97%	130	1,077	46.83
\$250,000 - \$299,999	8	5.30%	\$287,825	\$260,688	90.57%	170	768	96.00
\$300,000 - \$349,999	11	7.28%	\$352,000	\$324,915	92.31%	97	391	35.55
\$350,000 - \$399,999	2	1.32%	\$450,000	\$372,500	82.78%	394	314	157.00
\$400,000 - \$499,999	4	2.65%	\$446,175	\$438,975	98.39%	88	326	81.50
\$500,000 - \$599,999	0	0.00%	\$0	\$0	0.00%	0	134	0.00
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	99	0.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	63	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	44	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	43	0.00
\$1,000,000 and over	0	0.00%	\$0	\$0	0.00%	0	103	0.00
TOTALS	151	100.00%	\$192,115	\$177,272	92.27%	136	5,728	37.93

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.