

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Jun 1 - 30, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	9	3.81%	\$42,967	\$38,744	90.17%	72	81	9.00
\$50,000 - \$59,999	5	2.12%	\$66,120	\$54,890	83.02%	22	54	10.80
\$60,000 - \$69,999	5	2.12%	\$71,920	\$63,930	88.89%	104	65	13.00
\$70,000 - \$79,999	6	2.54%	\$80,083	\$76,050	94.96%	155	91	15.17
\$80,000 - \$89,999	8	3.39%	\$92,200	\$83,663	90.74%	170	114	14.25
\$90,000 - \$99,999	8	3.39%	\$105,529	\$95,188	90.20%	162	134	16.75
\$100,000 - \$119,999	9	3.81%	\$127,378	\$111,144	87.26%	163	213	23.67
\$120,000 - \$139,999	15	6.36%	\$139,540	\$130,613	93.60%	94	403	26.87
\$140,000 - \$159,999	27	11.44%	\$157,846	\$149,437	94.67%	122	458	16.96
\$160,000 - \$179,999	37	15.68%	\$179,074	\$170,119	95.00%	146	491	13.27
\$180,000 - \$199,999	24	10.17%	\$200,892	\$188,346	93.75%	113	504	21.00
\$200,000 - \$249,999	32	13.56%	\$238,203	\$219,841	92.29%	121	884	27.63
\$250,000 - \$299,999	15	6.36%	\$297,133	\$276,593	93.09%	149	607	40.47
\$300,000 - \$349,999	14	5.93%	\$349,507	\$324,857	92.95%	141	334	23.86
\$350,000 - \$399,999	7	2.97%	\$410,529	\$369,657	90.04%	223	301	43.00
\$400,000 - \$499,999	9	3.81%	\$472,978	\$442,633	93.58%	147	247	27.44
\$500,000 - \$599,999	1	0.42%	\$525,000	\$525,000	100.00%	6	137	137.00
\$600,000 - \$699,999	2	0.85%	\$712,000	\$663,500	93.19%	146	105	52.50
\$700,000 - \$799,999	1	0.42%	\$749,000	\$700,000	93.46%	75	53	53.00
\$800,000 - \$899,999	1	0.42%	\$879,000	\$815,450	92.77%	17	49	49.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	54	0.00
\$1,000,000 and over	1	0.42%	\$1,380,000	\$1,050,000	76.09%	197	103	103.00
TOTALS	236	100.00%	\$216,728	\$200,676	92.59%	130	5,482	23.23

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Jun 30, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	51	3.69%	\$44,573	\$36,005	80.78%	122	81	9.53
\$50,000 - \$59,999	27	1.95%	\$62,865	\$53,028	84.35%	120	54	12.00
\$60,000 - \$69,999	36	2.60%	\$74,667	\$64,967	87.01%	136	65	10.83
\$70,000 - \$79,999	31	2.24%	\$82,651	\$74,015	89.55%	152	91	17.61
\$80,000 - \$89,999	44	3.18%	\$92,474	\$84,228	91.08%	153	114	15.55
\$90,000 - \$99,999	33	2.39%	\$105,528	\$94,015	89.09%	168	134	24.36
\$100,000 - \$119,999	84	6.07%	\$122,917	\$110,205	89.66%	127	213	15.21
\$120,000 - \$139,999	120	8.68%	\$140,927	\$130,012	92.25%	126	403	20.15
\$140,000 - \$159,999	166	12.00%	\$158,175	\$149,144	94.29%	142	458	16.55
\$160,000 - \$179,999	193	13.96%	\$178,978	\$169,110	94.49%	138	491	15.26
\$180,000 - \$199,999	113	8.17%	\$200,712	\$188,053	93.69%	139	504	26.76
\$200,000 - \$249,999	215	15.55%	\$236,660	\$220,980	93.37%	137	884	24.67
\$250,000 - \$299,999	101	7.30%	\$294,730	\$270,701	91.85%	139	607	36.06
\$300,000 - \$349,999	70	5.06%	\$347,442	\$322,182	92.73%	131	334	28.63
\$350,000 - \$399,999	36	2.60%	\$407,539	\$370,253	90.85%	202	301	50.17
\$400,000 - \$499,999	29	2.10%	\$461,959	\$430,252	93.14%	141	247	51.10
\$500,000 - \$599,999	16	1.16%	\$605,544	\$542,020	89.51%	166	137	51.38
\$600,000 - \$699,999	5	0.36%	\$691,778	\$647,400	93.58%	133	105	126.00
\$700,000 - \$799,999	2	0.14%	\$774,450	\$725,000	93.61%	48	53	159.00
\$800,000 - \$899,999	3	0.22%	\$916,333	\$840,150	91.69%	129	49	98.00
\$900,000 - \$999,999	2	0.14%	\$1,129,500	\$980,000	86.76%	220	54	162.00
\$1,000,000 and over	6	0.43%	\$1,635,000	\$1,330,000	81.35%	173	103	103.00
TOTALS	1,383	100.00%	\$209,719	\$193,236	92.14%	139	5,482	23.78

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.