

**Greater Lake County Association of REALTORS®**  
**Multiple Listing One Month Sales and Inventory Report - Mar 1 - 31, 2008**

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	10	3.86%	\$45,790	\$38,705	84.53%	176	63	6.30
\$50,000 - \$59,999	5	1.93%	\$62,880	\$53,480	85.05%	175	52	10.40
\$60,000 - \$69,999	6	2.32%	\$73,933	\$63,500	85.89%	182	61	10.17
\$70,000 - \$79,999	2	0.77%	\$84,950	\$74,750	87.99%	106	93	46.50
\$80,000 - \$89,999	9	3.47%	\$93,889	\$85,256	90.81%	166	106	11.78
\$90,000 - \$99,999	6	2.32%	\$104,933	\$94,192	89.76%	97	110	18.33
\$100,000 - \$119,999	19	7.34%	\$119,355	\$109,489	91.73%	89	199	10.47
\$120,000 - \$139,999	26	10.04%	\$143,738	\$130,188	90.57%	127	334	12.85
\$140,000 - \$159,999	31	11.97%	\$156,635	\$148,340	94.70%	159	424	13.68
\$160,000 - \$179,999	34	13.13%	\$177,976	\$169,653	95.32%	140	463	13.62
\$180,000 - \$199,999	16	6.18%	\$196,031	\$187,888	95.85%	118	548	34.25
\$200,000 - \$249,999	39	15.06%	\$242,383	\$224,810	92.75%	142	976	25.03
\$250,000 - \$299,999	20	7.72%	\$287,029	\$266,906	92.99%	110	680	34.00
\$300,000 - \$349,999	13	5.02%	\$346,646	\$316,223	91.22%	164	342	26.31
\$350,000 - \$399,999	9	3.47%	\$409,822	\$366,333	89.39%	237	310	34.44
\$400,000 - \$499,999	4	1.54%	\$441,000	\$412,425	93.52%	90	311	77.75
\$500,000 - \$599,999	7	2.70%	\$581,971	\$533,714	91.71%	201	141	20.14
\$600,000 - \$699,999	1	0.39%	\$699,990	\$620,000	88.57%	233	98	98.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	72	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	44	0.00
\$900,000 - \$999,999	1	0.39%	\$1,100,000	\$975,000	88.64%	300	37	37.00
\$1,000,000 and over	1	0.39%	\$2,750,000	\$2,250,000	81.82%	134	101	101.00
<b>TOTALS</b>	<b>259</b>	<b>100.00%</b>	<b>\$218,860</b>	<b>\$201,158</b>	<b>91.91%</b>	<b>143</b>	<b>5,565</b>	<b>21.49</b>

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

**Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Mar 31, 2008**

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	22	3.51%	\$47,118	\$35,525	75.40%	128	63	8.59
\$50,000 - \$59,999	14	2.24%	\$62,739	\$52,379	83.49%	153	52	11.14
\$60,000 - \$69,999	20	3.19%	\$75,930	\$65,073	85.70%	125	61	9.15
\$70,000 - \$79,999	14	2.24%	\$84,993	\$73,536	86.52%	149	93	19.93
\$80,000 - \$89,999	15	2.40%	\$95,453	\$84,647	88.68%	157	106	21.20
\$90,000 - \$99,999	12	1.92%	\$104,192	\$93,571	89.81%	85	110	27.50
\$100,000 - \$119,999	46	7.35%	\$122,385	\$110,242	90.08%	110	199	12.98
\$120,000 - \$139,999	54	8.63%	\$141,625	\$129,950	91.76%	129	334	18.56
\$140,000 - \$159,999	76	12.14%	\$158,220	\$148,795	94.04%	151	424	16.74
\$160,000 - \$179,999	82	13.10%	\$177,692	\$169,382	95.32%	143	463	16.94
\$180,000 - \$199,999	50	7.99%	\$199,602	\$186,563	93.47%	142	548	32.88
\$200,000 - \$249,999	91	14.54%	\$237,144	\$220,422	92.95%	135	976	32.18
\$250,000 - \$299,999	50	7.99%	\$293,685	\$268,567	91.45%	135	680	40.80
\$300,000 - \$349,999	32	5.11%	\$345,694	\$320,566	92.73%	128	342	32.06
\$350,000 - \$399,999	17	2.72%	\$407,070	\$368,765	90.59%	197	310	54.71
\$400,000 - \$499,999	12	1.92%	\$452,125	\$421,300	93.18%	141	311	77.75
\$500,000 - \$599,999	12	1.92%	\$601,641	\$539,156	89.61%	194	141	35.25
\$600,000 - \$699,999	1	0.16%	\$699,990	\$620,000	88.57%	233	98	294.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	72	0.00
\$800,000 - \$899,999	2	0.32%	\$935,000	\$852,500	91.18%	185	44	66.00
\$900,000 - \$999,999	1	0.16%	\$1,100,000	\$975,000	88.64%	300	37	111.00
\$1,000,000 and over	3	0.48%	\$1,810,000	\$1,476,667	81.58%	193	101	101.00
<b>TOTALS</b>	<b>626</b>	<b>100.00%</b>	<b>\$212,700</b>	<b>\$195,083</b>	<b>91.72%</b>	<b>139</b>	<b>5,565</b>	<b>26.67</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.