

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply
2006 r	5,677,000	787,000	1,314,000	2,352,000	1,224,000	*	*	*	*	*	2,920,000	6.4
2007 r	4,939,000	723,000	1,181,000	2,053,000	982,000	*	*	*	*	*	3,390,000	8.7
2008 r	4,350,000	623,000	1,022,000	1,721,000	984,000	*	*	*	*	*	3,110,000	10.0
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2008 Jan	4,360,000	610,000	1,080,000	1,820,000	850,000	250,000	35,000	56,000	107,000	52,000	3,630,000	10.0
2008 Feb	4,390,000	640,000	1,090,000	1,810,000	850,000	277,000	43,000	70,000	114,000	50,000	3,430,000	9.2
2008 Mar	4,350,000	660,000	1,050,000	1,770,000	870,000	331,000	50,000	81,000	134,000	66,000	3,500,000	9.6
2008 Apr	4,300,000	630,000	1,000,000	1,770,000	900,000	386,000	55,000	91,000	155,000	85,000	3,900,000	10.7
2008 May	4,380,000	650,000	1,030,000	1,760,000	940,000	425,000	57,000	106,000	166,000	96,000	3,800,000	10.5
2008 Jun	4,310,000	620,000	1,010,000	1,720,000	960,000	445,000	67,000	106,000	173,000	99,000	3,900,000	11.0
2008 Jul	4,390,000	650,000	1,020,000	1,700,000	1,020,000	436,000	69,000	104,000	165,000	98,000	3,800,000	10.4
2008 Aug	4,370,000	630,000	1,030,000	1,720,000	990,000	431,000	63,000	100,000	172,000	96,000	3,600,000	10.0
2008 Sept	4,540,000	630,000	1,050,000	1,720,000	1,140,000	388,000	53,000	94,000	151,000	90,000	3,600,000	9.4
2008 Oct	4,390,000	620,000	1,010,000	1,690,000	1,070,000	369,000	52,000	80,000	145,000	92,000	3,500,000	9.7
2008 Nov	4,060,000	550,000	930,000	1,530,000	1,050,000	289,000	38,000	61,000	111,000	79,000	3,520,000	10.6
2008 Dec	4,250,000	570,000	980,000	1,600,000	1,100,000	323,000	41,000	73,000	128,000	81,000	3,110,000	8.8
2009 Jan p	4,050,000	480,000	930,000	1,530,000	1,110,000	235,000	28,000	48,000	90,000	69,000	3,110,000	9.2
vs. last month:	-4.7%	-15.8%	-5.1%	-4.4%	0.9%	-27.2%	-31.7%	-34.2%	-29.7%	-14.8%	0.0%	4.5%
vs. last year:	-7.1%	-21.3%	-13.9%	-15.9%	30.6%	-6.0%	-20.0%	-14.3%	-15.9%	32.7%	-14.3%	-8.0%
year-to-date:						0.235	0.028	0.048	0.090	0.069		

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2006	\$221,900	\$280,300	\$164,800	\$183,700	\$350,500	\$269,500	\$306,000	\$202,600	\$230,800	\$378,100
2007	217,900	288,100	161,400	178,800	342,500	266,200	313,300	196,100	225,900	372,500
2008 r	196,600	271,500	150,500	169,400	276,100	241,700	301,200	178,100	212,000	316,800
Not Seasonally Adjusted						Not Seasonally Adjusted				
2008 Jan	197,200	274,900	144,300	162,900	301,400	243,900	302,400	173,000	205,400	340,800
2008 Feb	193,600	274,000	137,000	163,000	296,600	240,700	298,900	168,000	204,300	337,200
2008 Mar	197,600	291,000	145,100	167,300	290,600	245,400	313,100	176,200	209,400	330,900
2008 Apr	199,600	266,300	153,400	170,000	290,600	246,200	297,700	182,900	213,100	331,600
2008 May	206,000	284,600	158,900	174,700	290,200	251,200	313,800	184,500	218,900	330,900
2008 Jun	213,600	266,100	169,800	186,100	288,400	256,800	300,400	197,200	231,200	331,400
2008 Jul	208,900	280,000	165,100	177,400	286,900	252,400	308,400	192,800	221,900	326,700
2008 Aug	201,900	274,400	164,800	177,600	254,900	244,700	304,500	191,200	221,800	298,100
2008 Sept	190,300	255,400	146,900	166,400	262,300	234,200	290,200	172,500	206,900	305,300
2008 Oct	185,700	242,500	141,500	161,400	265,600	229,300	277,700	170,000	203,100	301,200
2008 Nov	179,900	266,700	138,500	154,200	246,700	222,800	292,100	163,000	192,400	288,200
2008 Dec	175,000	237,200	138,400	154,500	235,600	217,000	269,900	163,400	194,500	274,000
2009 Jan p	169,900	232,100	136,400	153,000	224,200	212,400	265,300	162,100	190,300	265,700
vs. last year:	-13.8%	-15.6%	-5.5%	-6.1%	-25.6%	-12.9%	-12.3%	-6.3%	-7.4%	-22.0%