

NATIONAL ASSOCIATION OF REALTORS®

National Existing Home Sales

Year	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	National	Single		
							Mos. Supply	Family Mos. Supply	Condo/Co-op Mos. Supply	
2006 r	6,478,000	5,677,000	801,000	*	*	*	6.5	6.4	7.8	
2007 r	5,652,000	4,939,000	713,000	*	*	*	8.9	8.7	10.7	
2008 r	4,913,000	4,350,000	563,000	*	*	*	10.5	10.0	14.1	
Seasonally Adjusted Annual Rate				Not Seasonally Adjusted						
2008	Jan	4,910,000	4,360,000	552,000	278,000	250,000	28,000	10.2	10.0	11.8
2008	Feb	4,950,000	4,390,000	564,000	312,000	277,000	35,000	9.7	9.2	12.6
2008	Mar	4,920,000	4,350,000	572,000	375,000	331,000	44,000	10.0	9.6	12.8
2008	Apr	4,850,000	4,300,000	552,000	434,000	386,000	48,000	11.3	10.7	14.2
2008	May	4,950,000	4,380,000	571,000	483,000	425,000	58,000	10.9	10.5	14.1
2008	Jun	4,900,000	4,310,000	588,000	504,000	445,000	59,000	11.0	11.0	12.1
2008	Jul	4,990,000	4,390,000	595,000	504,000	436,000	68,000	11.0	10.4	15.3
2008	Aug	4,930,000	4,370,000	563,000	489,000	431,000	58,000	10.6	10.0	15.7
2008	Sept	5,100,000	4,540,000	561,000	438,000	388,000	50,000	10.1	9.4	14.4
2008	Oct	4,940,000	4,390,000	547,000	413,000	369,000	44,000	10.2	9.7	15.5
2008	Nov	4,540,000	4,060,000	481,000	322,000	289,000	33,000	11.0	10.6	16.4
2008	Dec	4,740,000	4,250,000	490,000	361,000	323,000	38,000	9.4	8.8	14.4
2009	Jan p	4,490,000	4,050,000	440,000	257,000	235,000	22,000	9.6	9.2	13.4
	vs. last month:	-5.3%	-4.7%	-10.2%	-28.8%	-27.2%	-42.1%	2.1%	4.5%	-6.9%
	vs. last year:	-8.6%	-7.1%	-20.3%	-7.6%	-6.0%	-21.4%	-5.9%	-8.0%	13.6%
	year-to-date:				0.257	0.235	0.022			

National Sales Price of Existing Homes

Year	Existing Home Price	Single Family Price	Condo/Co-op Price	Existing	Single	Condo/Co-		
				Home Price	Family	op Price		
			Median			Average (Mean)		
2006 r	\$221,900	\$221,900	\$221,900	\$268,200	\$269,500	\$259,300		
2007 r	219,000	217,900	226,300	266,000	266,200	264,300		
2008 r	198,100	196,600	209,800	242,700	241,700	250,500		
			Not Seasonally Adjusted			Not Seasonally Adjusted		
2008	Jan	199,800	197,200	219,600	245,700	243,900	258,700	
2008	Feb	195,800	193,600	211,800	242,200	240,700	252,100	
2008	Mar	200,100	197,600	218,500	247,200	245,400	259,600	
2008	Apr	201,300	199,600	213,400	247,300	246,200	255,000	
2008	May	207,900	206,000	222,500	252,700	251,200	263,400	
2008	Jun	215,000	213,600	225,900	257,700	256,800	265,500	
2008	Jul	210,100	208,900	220,500	253,000	252,400	259,700	
2008	Aug	203,200	201,900	212,600	245,600	244,700	251,200	
2008	Sept	191,400	190,300	198,300	235,000	234,200	240,700	
2008	Oct	186,400	185,700	193,000	229,600	229,300	232,900	
2008	Nov	180,300	179,900	183,700	223,000	222,800	224,300	
2008	Dec	175,700	175,000	181,900	217,600	217,000	222,600	
2009	Jan p	170,300	169,900	174,400	212,900	212,400	217,700	
	vs. last year:	-14.8%	-13.8%	-20.6%	-13.3%	-12.9%	-15.8%	