

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Condominium and Cooperative Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply
2006 r	801,000	299,000	169,000	211,000	122,000	*	*	*	*	*	530,000	7.8
2007 r	713,000	283,000	146,000	182,000	102,000	*	*	*	*	*	584,000	10.7
2008 r	563,000	226,000	107,000	144,000	86,000	*	*	*	*	*	590,000	14.1
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2008 Jan	552,000	227,000	116,000	132,000	77,000	28,000	10,000	6,000	8,000	4,000	530,000	11.8
2008 Feb	564,000	229,000	115,000	146,000	74,000	35,000	13,000	6,000	11,000	5,000	588,000	12.6
2008 Mar	572,000	232,000	117,000	147,000	76,000	44,000	15,000	9,000	13,000	7,000	618,000	12.8
2008 Apr	552,000	234,000	105,000	137,000	76,000	48,000	19,000	9,000	13,000	7,000	649,000	14.2
2008 May	571,000	240,000	109,000	146,000	76,000	58,000	25,000	11,000	14,000	8,000	682,000	14.1
2008 Jun	588,000	240,000	111,000	156,000	81,000	59,000	24,000	12,000	15,000	8,000	595,000	12.1
2008 Jul	595,000	251,000	107,000	151,000	86,000	68,000	32,000	13,000	15,000	8,000	775,000	15.3
2008 Aug	563,000	225,000	106,000	144,000	88,000	58,000	24,000	11,000	13,000	10,000	735,000	15.7
2008 Sept	561,000	221,000	105,000	144,000	91,000	50,000	20,000	10,000	12,000	8,000	672,000	14.4
2008 Oct	547,000	210,000	98,000	144,000	95,000	44,000	17,000	8,000	11,000	8,000	698,000	15.5
2008 Nov	481,000	190,000	83,000	119,000	89,000	33,000	13,000	6,000	8,000	6,000	643,000	16.4
2008 Dec	490,000	179,000	80,000	135,000	96,000	38,000	14,000	6,000	11,000	7,000	590,000	14.4
2009 Jan p	440,000	160,000	70,000	110,000	90,000	22,000	7,000	4,000	6,000	5,000	490,000	13.4
vs. last month:	-10.2%	-10.6%	-12.5%	-18.5%	-6.3%	-42.1%	-50.0%	-33.3%	-45.5%	-28.6%	-16.9%	-6.9%
vs. last year:	-20.3%	-29.5%	-39.7%	-16.7%	16.9%	-21.4%	-30.0%	-33.3%	-25.0%	25.0%	-7.5%	13.6%
year-to-date:						0.022	0.007	0.004	0.006	0.005		

## Sales Price of Existing Condo/Co-op Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median					Average (Mean)					
2006	\$221,900	\$249,700	\$190,900	\$184,000	\$264,700	\$259,300	\$283,000	\$226,400	\$221,000	\$302,800
2007	226,300	256,100	195,200	185,100	263,300	264,300	291,100	236,000	222,700	302,700
2008 r	209,800	252,500	188,200	166,800	218,500	250,500	288,600	233,700	207,100	260,700
Not Seasonally Adjusted					Not Seasonally Adjusted					
2008 Jan	219,600	251,600	190,000	179,600	241,500	258,700	287,900	236,600	222,200	279,900
2008 Feb	211,800	237,100	196,900	167,100	242,000	252,100	274,900	240,900	208,600	283,500
2008 Mar	218,500	261,700	201,800	171,900	222,600	259,600	303,900	244,900	211,400	263,900
2008 Apr	213,400	248,000	200,500	169,400	229,600	255,000	285,600	244,600	210,300	273,700
2008 May	222,500	261,600	200,600	177,800	236,100	263,400	296,800	249,800	220,300	277,800
2008 Jun	225,900	261,900	199,000	181,700	253,800	265,500	294,400	244,800	223,400	293,700
2008 Jul	220,500	273,900	191,300	171,200	225,400	259,700	303,600	235,300	212,400	272,400
2008 Aug	212,600	261,900	197,900	163,200	215,400	251,200	290,100	244,900	203,600	255,400
2008 Sept	198,300	242,500	178,200	159,500	202,700	240,700	281,600	220,600	198,900	247,000
2008 Oct	193,000	239,600	183,900	153,800	186,800	232,900	274,900	228,900	191,000	221,900
2008 Nov	183,700	229,100	168,500	145,800	176,800	224,300	264,400	209,000	184,900	224,600
2008 Dec	181,900	226,200	169,400	147,900	171,900	222,600	261,600	217,200	185,400	211,800
2009 Jan p	174,400	216,600	160,000	139,000	168,200	217,700	255,500	214,900	180,400	206,400
vs. last year:	-20.6%	-13.9%	-15.8%	-22.6%	-30.4%	-15.8%	-11.3%	-9.2%	-18.8%	-26.3%