

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Nov 1 - 30, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	12	6.09%	\$35,733	\$28,013	78.40%	164	104	8.67
\$50,000 - \$59,999	5	2.54%	\$78,520	\$53,980	68.75%	47	80	16.00
\$60,000 - \$69,999	7	3.55%	\$84,154	\$64,921	77.15%	173	91	13.00
\$70,000 - \$79,999	5	2.54%	\$77,500	\$74,200	95.74%	121	123	24.60
\$80,000 - \$89,999	8	4.06%	\$96,719	\$84,975	87.86%	179	137	17.13
\$90,000 - \$99,999	3	1.52%	\$94,400	\$91,733	97.17%	244	196	65.33
\$100,000 - \$119,999	15	7.61%	\$127,910	\$111,213	86.95%	129	293	19.53
\$120,000 - \$139,999	30	15.23%	\$141,494	\$128,548	90.85%	109	505	16.83
\$140,000 - \$159,999	21	10.66%	\$161,915	\$148,495	91.71%	136	502	23.90
\$160,000 - \$179,999	33	16.75%	\$178,641	\$168,860	94.52%	162	485	14.70
\$180,000 - \$199,999	15	7.61%	\$199,520	\$190,633	95.55%	128	435	29.00
\$200,000 - \$249,999	17	8.63%	\$243,766	\$225,171	92.37%	250	756	44.47
\$250,000 - \$299,999	16	8.12%	\$293,288	\$269,038	91.73%	144	568	35.50
\$300,000 - \$349,999	1	0.51%	\$339,900	\$339,900	100.00%	66	254	254.00
\$350,000 - \$399,999	2	1.02%	\$397,450	\$365,000	91.84%	395	266	133.00
\$400,000 - \$499,999	5	2.54%	\$519,960	\$443,200	85.24%	92	223	44.60
\$500,000 - \$599,999	1	0.51%	\$579,500	\$502,000	86.63%	150	143	143.00
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	84	0.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	58	0.00
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	36	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	38	0.00
\$1,000,000 and over	1	0.51%	\$1,599,990	\$1,100,000	68.75%	171	85	85.00
TOTALS	197	100.00%	\$183,032	\$164,882	90.08%	151	5,462	27.73

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Nov 30, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	105	4.20%	\$42,266	\$34,715	82.14%	127	104	10.90
\$50,000 - \$59,999	62	2.48%	\$64,235	\$53,641	83.51%	115	80	14.19
\$60,000 - \$69,999	60	2.40%	\$74,468	\$64,466	86.57%	137	91	16.68
\$70,000 - \$79,999	62	2.48%	\$82,192	\$74,406	90.53%	137	123	21.82
\$80,000 - \$89,999	85	3.40%	\$92,559	\$84,263	91.04%	143	137	17.73
\$90,000 - \$99,999	62	2.48%	\$103,690	\$94,026	90.68%	128	196	34.77
\$100,000 - \$119,999	168	6.72%	\$123,043	\$110,348	89.68%	134	293	19.18
\$120,000 - \$139,999	272	10.88%	\$140,298	\$129,865	92.56%	121	505	20.42
\$140,000 - \$159,999	322	12.88%	\$158,186	\$148,835	94.09%	136	502	17.15
\$160,000 - \$179,999	317	12.68%	\$179,161	\$168,885	94.26%	141	485	16.83
\$180,000 - \$199,999	189	7.56%	\$200,458	\$188,758	94.16%	129	435	25.32
\$200,000 - \$249,999	354	14.16%	\$237,287	\$221,235	93.24%	149	756	23.49
\$250,000 - \$299,999	179	7.16%	\$292,301	\$270,775	92.64%	137	568	34.91
\$300,000 - \$349,999	96	3.84%	\$349,106	\$321,154	91.99%	129	254	29.10
\$350,000 - \$399,999	64	2.56%	\$404,972	\$369,955	91.35%	204	266	45.72
\$400,000 - \$499,999	53	2.12%	\$478,497	\$438,032	91.54%	169	223	46.28
\$500,000 - \$599,999	21	0.84%	\$604,147	\$540,444	89.46%	163	143	74.90
\$600,000 - \$699,999	8	0.32%	\$685,236	\$638,524	93.18%	169	84	115.50
\$700,000 - \$799,999	5	0.20%	\$859,530	\$736,020	85.63%	168	58	127.60
\$800,000 - \$899,999	4	0.16%	\$936,000	\$844,363	90.21%	142	36	99.00
\$900,000 - \$999,999	2	0.08%	\$1,129,500	\$980,000	86.76%	220	38	209.00
\$1,000,000 and over	10	0.40%	\$1,466,999	\$1,213,000	82.69%	180	85	93.50
TOTALS	2,500	100.00%	\$200,393	\$184,623	92.13%	138	5,462	24.03

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.