

Greater Lake County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - Nov 1 - 30, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	7	3.72%	\$46,743	\$39,329	84.14%	92	42	6.00
\$50,000 - \$59,999	5	2.66%	\$65,760	\$53,100	80.75%	198	56	11.20
\$60,000 - \$69,999	2	1.06%	\$69,450	\$61,250	88.19%	190	53	26.50
\$70,000 - \$79,999	7	3.72%	\$88,300	\$74,429	84.29%	248	70	10.00
\$80,000 - \$89,999	5	2.66%	\$95,320	\$85,200	89.38%	127	99	19.80
\$90,000 - \$99,999	1	0.53%	\$99,900	\$92,000	92.09%	219	110	110.00
\$100,000 - \$119,999	11	5.85%	\$117,745	\$108,045	91.76%	127	186	16.91
\$120,000 - \$139,999	16	8.51%	\$138,931	\$131,825	94.89%	141	305	19.06
\$140,000 - \$159,999	18	9.57%	\$164,950	\$150,342	91.14%	186	364	20.22
\$160,000 - \$179,999	29	15.43%	\$181,062	\$170,539	94.19%	118	457	15.76
\$180,000 - \$199,999	15	7.98%	\$198,237	\$187,467	94.57%	137	497	33.13
\$200,000 - \$249,999	28	14.89%	\$241,816	\$223,294	92.34%	102	1,140	40.71
\$250,000 - \$299,999	19	10.11%	\$294,345	\$274,945	93.41%	96	853	44.89
\$300,000 - \$349,999	6	3.19%	\$352,468	\$323,226	91.70%	127	427	71.17
\$350,000 - \$399,999	5	2.66%	\$399,140	\$364,900	91.42%	46	330	66.00
\$400,000 - \$499,999	5	2.66%	\$451,580	\$420,900	93.21%	122	347	69.40
\$500,000 - \$599,999	4	2.13%	\$546,750	\$513,750	93.96%	191	153	38.25
\$600,000 - \$699,999	1	0.53%	\$725,000	\$620,000	85.52%	52	104	104.00
\$700,000 - \$799,999	0	0.00%	\$0	\$0	0.00%	0	69	0.00
\$800,000 - \$899,999	1	0.53%	\$999,999	\$800,000	80.00%	181	49	49.00
\$900,000 - \$999,999	2	1.06%	\$1,245,000	\$937,500	75.30%	149	51	25.50
\$1,000,000 and over	1	0.53%	\$1,295,000	\$1,050,000	81.08%	174	108	108.00
TOTALS	188	100.00%	\$229,414	\$208,555	90.91%	132	5,870	31.22

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Nov 30, 2007

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	81	2.89%	\$43,756	\$36,643	83.74%	86	42	5.70
\$50,000 - \$59,999	35	1.25%	\$62,443	\$54,168	86.75%	135	56	17.60
\$60,000 - \$69,999	51	1.82%	\$72,347	\$64,410	89.03%	117	53	11.43
\$70,000 - \$79,999	51	1.82%	\$80,988	\$75,177	92.83%	121	70	15.10
\$80,000 - \$89,999	59	2.11%	\$94,019	\$84,419	89.79%	100	99	18.46
\$90,000 - \$99,999	55	1.96%	\$102,224	\$94,248	92.20%	97	110	22.00
\$100,000 - \$119,999	132	4.72%	\$120,681	\$109,315	90.58%	109	186	15.50
\$120,000 - \$139,999	206	7.36%	\$138,513	\$129,922	93.80%	123	305	16.29
\$140,000 - \$159,999	230	8.22%	\$157,270	\$148,955	94.71%	111	364	17.41
\$160,000 - \$179,999	275	9.82%	\$177,960	\$168,998	94.96%	111	457	18.28
\$180,000 - \$199,999	271	9.68%	\$200,532	\$189,124	94.31%	112	497	20.17
\$200,000 - \$249,999	596	21.29%	\$234,352	\$222,781	95.06%	116	1,140	21.04
\$250,000 - \$299,999	296	10.58%	\$288,148	\$271,686	94.29%	119	853	31.70
\$300,000 - \$349,999	148	5.29%	\$344,501	\$321,331	93.27%	126	427	31.74
\$350,000 - \$399,999	114	4.07%	\$399,600	\$371,933	93.08%	130	330	31.84
\$400,000 - \$499,999	97	3.47%	\$470,428	\$438,813	93.28%	123	347	39.35
\$500,000 - \$599,999	44	1.57%	\$580,835	\$542,858	93.46%	145	153	38.25
\$600,000 - \$699,999	22	0.79%	\$680,268	\$642,096	94.39%	100	104	52.00
\$700,000 - \$799,999	11	0.39%	\$778,873	\$745,609	95.73%	233	69	69.00
\$800,000 - \$899,999	10	0.36%	\$931,144	\$841,100	90.33%	195	49	53.90
\$900,000 - \$999,999	9	0.32%	\$1,073,989	\$943,556	87.86%	107	51	62.33
\$1,000,000 and over	6	0.21%	\$1,369,833	\$1,173,750	85.69%	184	108	198.00
TOTALS	2,799	100.00%	\$232,962	\$218,366	93.73%	116	5,870	23.07

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.