

Greater Lake County Association of REALTORS®
Multiple Listing One Month Sales and Inventory Report - Sep 1 - 30, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	11	5.07%	\$45,327	\$39,827	87.87%	89	91	8.27
\$50,000 - \$59,999	11	5.07%	\$64,975	\$55,198	84.95%	104	56	5.09
\$60,000 - \$69,999	2	0.92%	\$66,500	\$65,000	97.74%	206	86	43.00
\$70,000 - \$79,999	2	0.92%	\$75,950	\$74,000	97.43%	54	99	49.50
\$80,000 - \$89,999	11	5.07%	\$92,855	\$83,091	89.48%	95	121	11.00
\$90,000 - \$99,999	5	2.30%	\$101,740	\$94,920	93.30%	58	197	39.40
\$100,000 - \$119,999	19	8.76%	\$125,506	\$110,963	88.41%	194	270	14.21
\$120,000 - \$139,999	38	17.51%	\$137,264	\$131,186	95.57%	95	436	11.47
\$140,000 - \$159,999	29	13.36%	\$161,337	\$150,123	93.05%	131	493	17.00
\$160,000 - \$179,999	19	8.76%	\$179,722	\$168,263	93.62%	180	494	26.00
\$180,000 - \$199,999	15	6.91%	\$197,757	\$188,107	95.12%	141	478	31.87
\$200,000 - \$249,999	26	11.98%	\$242,625	\$219,938	90.65%	193	818	31.46
\$250,000 - \$299,999	16	7.37%	\$284,613	\$269,250	94.60%	156	601	37.56
\$300,000 - \$349,999	3	1.38%	\$358,233	\$320,000	89.33%	120	273	91.00
\$350,000 - \$399,999	3	1.38%	\$423,233	\$373,000	88.13%	21	276	92.00
\$400,000 - \$499,999	4	1.84%	\$508,675	\$467,250	91.86%	265	233	58.25
\$500,000 - \$599,999	0	0.00%	\$0	\$0	0.00%	0	138	0.00
\$600,000 - \$699,999	0	0.00%	\$0	\$0	0.00%	0	80	0.00
\$700,000 - \$799,999	2	0.92%	\$949,500	\$747,550	78.73%	358	57	28.50
\$800,000 - \$899,999	0	0.00%	\$0	\$0	0.00%	0	45	0.00
\$900,000 - \$999,999	0	0.00%	\$0	\$0	0.00%	0	36	0.00
\$1,000,000 and over	1	0.46%	\$970,000	\$1,000,000	103.09%	70	92	92.00
TOTALS	217	100.00%	\$183,405	\$168,880	92.08%	140	5,470	25.21

(1) Days on market is the time of last listing only and does not include time of previous listings

(2) Months supply determined by the current inventory divided by monthly unit sales

Multiple Listing Cumulative Sales and Inventory Report - Jan 1 - Sep 30, 2008

Price Range	Units Sold	Market Share	Average List Price	Average Sale Price	% Sell to List	Days on Market (1)	Inventory on Market	Months Supply (2)
\$1 - \$49,999	82	3.94%	\$43,315	\$35,914	82.91%	113	91	9.99
\$50,000 - \$59,999	53	2.55%	\$63,213	\$53,733	85.00%	122	56	9.51
\$60,000 - \$69,999	45	2.16%	\$74,207	\$64,507	86.93%	146	86	17.20
\$70,000 - \$79,999	46	2.21%	\$82,592	\$74,300	89.96%	138	99	19.37
\$80,000 - \$89,999	68	3.27%	\$92,668	\$84,165	90.82%	141	121	16.01
\$90,000 - \$99,999	56	2.69%	\$103,657	\$94,248	90.92%	124	197	31.66
\$100,000 - \$119,999	137	6.58%	\$123,384	\$110,255	89.36%	137	270	17.74
\$120,000 - \$139,999	213	10.24%	\$140,287	\$130,200	92.81%	121	436	18.42
\$140,000 - \$159,999	275	13.21%	\$157,808	\$148,749	94.26%	137	493	16.13
\$160,000 - \$179,999	259	12.45%	\$178,931	\$168,943	94.42%	139	494	17.17
\$180,000 - \$199,999	158	7.59%	\$200,266	\$188,372	94.06%	132	478	27.23
\$200,000 - \$249,999	308	14.80%	\$237,046	\$220,945	93.21%	147	818	23.90
\$250,000 - \$299,999	153	7.35%	\$292,408	\$270,615	92.55%	137	601	35.35
\$300,000 - \$349,999	86	4.13%	\$348,669	\$321,449	92.19%	132	273	28.57
\$350,000 - \$399,999	53	2.55%	\$407,353	\$370,436	90.94%	201	276	46.87
\$400,000 - \$499,999	44	2.11%	\$474,945	\$437,814	92.18%	172	233	47.66
\$500,000 - \$599,999	19	0.91%	\$603,031	\$540,385	89.61%	154	138	65.37
\$600,000 - \$699,999	8	0.38%	\$685,236	\$638,524	93.18%	169	80	90.00
\$700,000 - \$799,999	5	0.24%	\$859,530	\$736,020	85.63%	168	57	102.60
\$800,000 - \$899,999	3	0.14%	\$916,333	\$840,150	91.69%	129	45	135.00
\$900,000 - \$999,999	2	0.10%	\$1,129,500	\$980,000	86.76%	220	36	162.00
\$1,000,000 and over	8	0.38%	\$1,508,750	\$1,253,750	83.10%	190	92	103.50
TOTALS	2,081	100.00%	\$203,196	\$187,381	92.22%	138	5,470	23.66

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.