



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2013 - 2017

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAR-13	533	161,876	153,597	95%	114	3,712	7.0
01-APR-13	556	151,773	143,444	95%	120	3,603	6.5
01-MAY-13	591	160,245	152,024	95%	113	3,539	6.0
01-JUN-13	508	164,738	157,601	96%	106	3,556	7.0
01-JUL-13	502	165,332	158,155	96%	97	3,625	7.2
01-AUG-13	502	156,936	150,422	96%	95	3,678	7.3
01-SEP-13	417	167,046	159,129	95%	115	3,799	9.1
01-OCT-13	438	167,012	159,199	95%	97	3,862	8.8
01-NOV-13	448	151,284	144,981	96%	88	3,815	8.5
01-DEC-13	506	160,716	153,607	96%	93	3,797	7.5
01-JAN-14	370	152,827	144,202	94%	105	3,737	10.1
01-FEB-14	390	156,189	148,986	95%	93	3,688	9.5
01-MAR-14	519	154,136	147,453	96%	99	3,594	6.9
01-APR-14	506	161,760	153,982	95%	97	3,434	6.8
01-MAY-14	569	167,184	159,634	95%	105	3,179	5.6
01-JUN-14	537	173,064	165,150	95%	91	3,087	5.7
01-JUL-14	517	166,146	159,214	96%	98	3,116	6.0
01-AUG-14	494	164,974	157,958	96%	96	3,137	6.4
01-SEP-14	501	167,345	160,014	96%	84	3,210	6.4
01-OCT-14	511	166,251	159,773	96%	89	3,287	6.4
01-NOV-14	438	171,379	163,126	95%	89	3,268	7.5
01-DEC-14	581	177,802	170,856	96%	83	3,231	5.6
01-JAN-15	439	169,648	161,458	95%	106	3,216	7.3
01-FEB-15	523	164,713	157,481	96%	93	3,087	5.9
01-MAR-15	675	175,968	169,307	96%	97	3,006	4.5
01-APR-15	641	170,890	164,164	96%	88	3,025	4.7
01-MAY-15	609	180,014	173,162	96%	92	2,989	4.9
01-JUN-15	683	185,402	178,154	96%	79	2,906	4.3
01-JUL-15	716	182,557	176,394	97%	77	2,881	4.0
01-AUG-15	587	180,599	173,232	96%	76	2,842	4.8
01-SEP-15	634	180,807	173,939	96%	82	2,840	4.5
01-OCT-15	575	176,105	169,772	96%	76	2,876	5.0
01-NOV-15	478	175,717	169,318	96%	78	2,931	6.1
01-DEC-15	602	188,754	181,042	96%	71	2,914	4.8
01-JAN-16	438	197,719	187,313	95%	86	2,925	6.7
01-FEB-16	539	178,202	171,702	96%	82	2,937	5.4
01-MAR-16	683	185,455	178,765	96%	82	2,849	4.2
01-APR-16	699	194,390	186,752	96%	77	2,782	4.0
01-MAY-16	699	198,531	191,822	97%	78	2,676	3.8
01-JUN-16	718	199,102	192,107	96%	74	2,646	3.7
01-JUL-16	673	205,998	198,681	96%	71	2,547	3.8
01-AUG-16	678	204,383	196,906	96%	72	2,619	3.9
01-SEP-16	629	197,488	190,947	97%	72	2,662	4.2
01-OCT-16	573	198,398	191,975	97%	66	2,690	4.7
01-NOV-16	553	200,305	191,946	96%	76	2,647	4.8
01-DEC-16	630	193,730	186,886	96%	81	2,565	4.1
01-JAN-17	503	197,280	189,430	96%	72	2,552	5.1
01-FEB-17	530	203,531	192,891	95%	81	2,405	4.5