

LEASE AWARDS CLUB

RULES & PROCEDURES

The Applicant must hold Realtor® membership in the Association during the production year. Application into REALTORS® Association of Lake & Sumter Counties, Inc. (RALSC) Lease Awards must be filed in proper format.

Applications that are not filed properly will not be accepted.

NO FAXING! All Applications must be delivered in person, registered certified mail or by email (awards@ralsc.org) and received in the Association office by 5pm on deadline date. The Agent name of the application will be as it appears in the media.

The Designated Broker's Signature is REQUIRED. Production total must be stated on the application and include all the required documentation. (*refer to item 8*)

APPLICATION MUST BE RECEIVED BY: FRIDAY, JANUARY 3, 2020 - NO LATER THAN 5PM **NO APPLICATIONS WILL BE ACCEPTED AFTER THE POSTED DEADLINE.

Individuals can only submit an application into one (1) club within the same year.
(Lease Awards Club, Million or Multi-Million Dollar Club)

Platinum Level Production – The applicant must have leased a minimum of 100 units. Leased Residential or Commercial property during the award year.

Gold Level Production – The applicant must have leased a minimum of 50 units. Leased Residential or Commercial property during the award year.

1. Rules / Instructions

- Property types allowed to be claimed on the Application are all real estate lease transactions **Leased** during the reporting year.
- Application must be signed by Designated Broker and the Unit Production Grand Total must be filled out.
- One (1) unit equals a leased property. Leases of less than 1 year will be counted for production. A MAXIMUM OF ONE UNIT OF CREDIT shall be per year per property address. If listing agent is also the leasing agent, individual may count both sides.
All lease renewals will be **required** to provide the Association office the first and last page of the new lease agreement showing the new lease term of a minimum of 1 year and the signature of the lease.

2. Which Property Types Cannot Be Claimed On the Application?

- Property listed for sale not lease.
- Lease Referral Fees

3. Partners/Team Awards

There can be a **maximum** of two (2) members per team. Both members must be on entered into the MLS at the time the property was leased. The Association does not have a separate award for teams; each individual must meet the unit requirements stated within item 1 of these rules.

Remember to have your completed application and documentation in Association office by the posted deadline.
Applications arriving at the Association office after the posted deadline will not be accepted.

It is not the responsibility of the Association Staff to contact the individuals that submits their application incorrectly. It is the responsibility of the Realtor® and/or his or her broker that is submitting an application into the club.

REALTORS® Association of Lake & Sumter Counties, Inc.

3001 S.R. 19 • Tavares, FL 32778 • Phone: 352-343-3003

Lease Club Application

Please refer to the Rules & Procedures for detailed information regarding documentation to be submitted with this application. Place an **X** in the appropriate box listed and/or leased.

DUE BY: FRIDAY, JANUARY 3, 2020

*****NO APPLICATIONS WILL BE ACCEPTED AFTER THE POSTED DEADLINE*****

Gold Lease Club: I want the Award: Yes__ No__

Platinum Lease Club: I want the Award: Yes__ No__

 Print – Applicant’s Name (as it will appear in the media)

 MLS ID#

 Real Estate Firm Name

 Designated Broker’s Signature (**Required**)

Listed Side	Leased Side	Property Address	Lease Term	Total # of Units