



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2013 - 2017

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JUN-13	508	164,738	157,601	96%	106	3,557	7.0
01-JUL-13	502	165,332	158,155	96%	97	3,626	7.2
01-AUG-13	502	156,936	150,422	96%	95	3,679	7.3
01-SEP-13	417	167,046	159,129	95%	115	3,800	9.1
01-OCT-13	438	167,012	159,199	95%	97	3,863	8.8
01-NOV-13	448	151,284	144,981	96%	88	3,816	8.5
01-DEC-13	506	160,716	153,607	96%	93	3,798	7.5
01-JAN-14	370	152,827	144,202	94%	105	3,738	10.1
01-FEB-14	390	156,189	148,986	95%	93	3,689	9.5
01-MAR-14	519	154,136	147,453	96%	99	3,595	6.9
01-APR-14	506	161,760	153,982	95%	97	3,435	6.8
01-MAY-14	569	167,184	159,634	95%	105	3,180	5.6
01-JUN-14	537	173,064	165,150	95%	91	3,088	5.8
01-JUL-14	517	166,146	159,214	96%	98	3,117	6.0
01-AUG-14	494	164,974	157,958	96%	96	3,138	6.4
01-SEP-14	501	167,345	160,014	96%	84	3,211	6.4
01-OCT-14	511	166,251	159,773	96%	89	3,288	6.4
01-NOV-14	438	171,379	163,126	95%	89	3,269	7.5
01-DEC-14	581	177,802	170,856	96%	83	3,232	5.6
01-JAN-15	439	169,648	161,458	95%	106	3,217	7.3
01-FEB-15	523	164,713	157,481	96%	93	3,089	5.9
01-MAR-15	675	175,968	169,307	96%	97	3,009	4.5
01-APR-15	641	170,890	164,164	96%	88	3,028	4.7
01-MAY-15	609	180,014	173,162	96%	92	2,992	4.9
01-JUN-15	683	185,402	178,154	96%	79	2,909	4.3
01-JUL-15	716	182,557	176,394	97%	77	2,885	4.0
01-AUG-15	587	180,599	173,232	96%	76	2,846	4.8
01-SEP-15	634	180,807	173,939	96%	82	2,848	4.5
01-OCT-15	575	176,105	169,772	96%	76	2,885	5.0
01-NOV-15	478	175,717	169,318	96%	78	2,942	6.2
01-DEC-15	602	188,754	181,042	96%	71	2,929	4.9
01-JAN-16	438	197,719	187,313	95%	86	2,944	6.7
01-FEB-16	540	178,372	171,884	96%	82	2,964	5.5
01-MAR-16	683	185,455	178,765	96%	82	2,879	4.2
01-APR-16	699	194,390	186,752	96%	77	2,824	4.0
01-MAY-16	702	200,403	191,013	95%	79	2,804	4.0
01-JUN-16	718	199,102	192,107	96%	74	2,885	4.0
01-JUL-16	675	206,045	198,538	96%	71	2,860	4.2
01-AUG-16	682	204,904	195,763	96%	73	2,998	4.4
01-SEP-16	630	198,254	190,652	96%	72	3,087	4.9
01-OCT-16	574	198,279	191,642	97%	66	3,126	5.4
01-NOV-16	555	200,565	191,120	95%	77	3,082	5.6
01-DEC-16	631	194,570	186,594	96%	81	2,966	4.7
01-JAN-17	506	198,043	189,420	96%	72	2,909	5.7
01-FEB-17	532	203,754	193,133	95%	81	2,802	5.3
01-MAR-17	804	210,811	202,327	96%	74	2,674	3.3
01-APR-17	714	198,678	190,218	96%	67	2,433	3.4
01-MAY-17	823	210,850	203,425	96%	69	2,245	2.7