



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2013 - 2017

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-NOV-13	448	151,284	144,981	96%	88	3,828	8.5
01-DEC-13	506	160,716	153,607	96%	93	3,811	7.5
01-JAN-14	370	152,827	144,202	94%	105	3,751	10.1
01-FEB-14	390	156,189	148,986	95%	93	3,701	9.5
01-MAR-14	519	154,136	147,453	96%	99	3,607	6.9
01-APR-14	506	161,760	153,982	95%	97	3,445	6.8
01-MAY-14	569	167,184	159,634	95%	105	3,189	5.6
01-JUN-14	539	173,117	165,152	95%	92	3,097	5.7
01-JUL-14	518	166,576	159,630	96%	98	3,127	6.0
01-AUG-14	494	164,974	157,958	96%	96	3,150	6.4
01-SEP-14	501	167,345	160,014	96%	84	3,228	6.4
01-OCT-14	511	166,251	159,773	96%	89	3,307	6.5
01-NOV-14	438	171,379	163,126	95%	89	3,287	7.5
01-DEC-14	584	177,476	170,550	96%	83	3,245	5.6
01-JAN-15	440	170,012	161,682	95%	105	3,229	7.3
01-FEB-15	523	164,713	157,481	96%	93	3,098	5.9
01-MAR-15	677	176,541	169,907	96%	97	3,018	4.5
01-APR-15	641	170,890	164,164	96%	88	3,037	4.7
01-MAY-15	609	180,014	173,162	96%	92	3,004	4.9
01-JUN-15	684	185,248	178,003	96%	79	2,923	4.3
01-JUL-15	716	182,557	176,394	97%	77	2,898	4.0
01-AUG-15	587	180,599	173,232	96%	76	2,861	4.9
01-SEP-15	635	180,559	173,695	96%	82	2,863	4.5
01-OCT-15	575	176,105	169,772	96%	76	2,898	5.0
01-NOV-15	482	178,417	171,600	96%	78	2,954	6.1
01-DEC-15	602	188,754	181,042	96%	71	2,939	4.9
01-JAN-16	438	197,719	187,313	95%	86	2,956	6.7
01-FEB-16	541	178,569	172,069	96%	81	2,974	5.5
01-MAR-16	683	185,455	178,765	96%	82	2,888	4.2
01-APR-16	700	194,755	187,129	96%	77	2,834	4.0
01-MAY-16	703	200,936	191,425	95%	79	2,815	4.0
01-JUN-16	719	199,158	192,166	96%	74	2,899	4.0
01-JUL-16	676	206,184	198,659	96%	71	2,875	4.3
01-AUG-16	682	204,904	195,763	96%	73	3,011	4.4
01-SEP-16	630	198,254	190,652	96%	72	3,104	4.9
01-OCT-16	574	198,279	191,642	97%	66	3,145	5.5
01-NOV-16	555	200,565	191,120	95%	77	3,107	5.6
01-DEC-16	631	194,570	186,594	96%	81	2,994	4.7
01-JAN-17	506	198,043	189,420	96%	72	2,939	5.8
01-FEB-17	534	203,832	193,346	95%	81	2,837	5.3
01-MAR-17	802	210,720	202,146	96%	74	2,717	3.4
01-APR-17	715	198,582	190,105	96%	67	2,500	3.5
01-MAY-17	824	210,815	203,387	96%	69	2,423	2.9
01-JUN-17	806	215,068	208,291	97%	66	2,374	2.9
01-JUL-17	704	216,342	209,346	97%	58	2,360	3.4
01-AUG-17	676	215,325	208,260	97%	65	2,291	3.4
01-SEP-17	526	219,206	211,106	96%	60	2,244	4.3
01-OCT-17	576	215,710	209,761	97%	63	2,174	3.8