



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2014 - 2018

Compiled from Monthly Sales and Inventory Reports

MY FLORIDA REGIONAL MLS		Average List	Average Sale	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
Month	Monthly Sales	Price	Price				
01-MAR-14	519	154,136	147,453	96%	99	3,607	6.9
01-APR-14	506	161,760	153,982	95%	97	3,445	6.8
01-MAY-14	569	167,184	159,634	95%	105	3,189	5.6
01-JUN-14	539	173,117	165,152	95%	92	3,097	5.7
01-JUL-14	519	166,413	159,467	96%	98	3,127	6.0
01-AUG-14	494	164,974	157,958	96%	96	3,150	6.4
01-SEP-14	501	167,345	160,014	96%	84	3,228	6.4
01-OCT-14	511	166,251	159,773	96%	89	3,307	6.5
01-NOV-14	438	171,379	163,126	95%	89	3,287	7.5
01-DEC-14	584	177,476	170,550	96%	83	3,245	5.6
01-JAN-15	440	170,012	161,682	95%	105	3,230	7.3
01-FEB-15	523	164,713	157,481	96%	93	3,099	5.9
01-MAR-15	677	176,541	169,907	96%	97	3,019	4.5
01-APR-15	641	170,890	164,164	96%	88	3,038	4.7
01-MAY-15	609	180,014	173,162	96%	92	3,005	4.9
01-JUN-15	684	185,248	178,003	96%	79	2,924	4.3
01-JUL-15	716	182,557	176,394	97%	77	2,899	4.0
01-AUG-15	587	180,599	173,232	96%	76	2,862	4.9
01-SEP-15	635	180,559	173,695	96%	82	2,864	4.5
01-OCT-15	575	176,105	169,772	96%	76	2,899	5.0
01-NOV-15	482	178,417	171,600	96%	78	2,954	6.1
01-DEC-15	602	188,754	181,042	96%	71	2,940	4.9
01-JAN-16	438	197,719	187,313	95%	86	2,957	6.8
01-FEB-16	541	178,569	172,069	96%	81	2,975	5.5
01-MAR-16	683	185,455	178,765	96%	82	2,889	4.2
01-APR-16	700	194,755	187,129	96%	77	2,835	4.1
01-MAY-16	703	200,936	191,425	95%	79	2,816	4.0
01-JUN-16	719	199,158	192,166	96%	74	2,901	4.0
01-JUL-16	675	206,368	198,842	96%	71	2,877	4.3
01-AUG-16	682	204,904	195,763	96%	73	3,013	4.4
01-SEP-16	630	198,254	190,652	96%	72	3,106	4.9
01-OCT-16	574	198,279	191,607	97%	66	3,147	5.5
01-NOV-16	555	200,565	191,120	95%	77	3,109	5.6
01-DEC-16	631	194,570	186,594	96%	81	2,996	4.7
01-JAN-17	506	198,043	189,420	96%	72	2,942	5.8
01-FEB-17	534	203,832	193,346	95%	81	2,839	5.3
01-MAR-17	802	210,720	202,146	96%	74	2,720	3.4
01-APR-17	714	198,453	189,964	96%	67	2,506	3.5
01-MAY-17	824	210,815	203,387	96%	69	2,432	3.0
01-JUN-17	805	214,873	208,088	97%	66	2,384	3.0
01-JUL-17	703	216,266	209,262	97%	58	2,382	3.4
01-AUG-17	675	215,258	208,182	97%	65	2,327	3.4
01-SEP-17	524	219,121	210,990	96%	60	2,298	4.4
01-OCT-17	580	215,721	209,773	97%	62	2,290	3.9
01-NOV-17	595	218,964	212,053	97%	65	2,267	3.8
01-DEC-17	661	230,343	221,656	96%	57	2,185	3.3
01-JAN-18	486	228,226	219,909	96%	65	2,221	4.6
01-FEB-18	546	239,260	231,215	97%	72	2,117	3.9