



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2014 - 2018

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-14	498	180,539	172,641	96%	93	3,475	7.0
01-JUN-14	495	183,060	173,459	95%	122	3,246	6.6
01-JUL-14	471	179,813	171,216	95%	92	3,268	6.9
01-AUG-14	438	180,522	173,148	96%	94	3,297	7.5
01-SEP-14	452	181,350	173,476	96%	84	3,360	7.4
01-OCT-14	453	180,060	173,046	96%	87	3,447	7.6
01-NOV-14	395	183,584	173,604	95%	88	3,447	8.7
01-DEC-14	534	188,645	181,262	96%	86	3,405	6.4
01-JAN-15	384	186,004	176,376	95%	100	3,360	8.8
01-FEB-15	469	175,666	166,454	95%	89	3,295	7.0
01-MAR-15	606	189,493	181,974	96%	93	3,209	5.3
01-APR-15	581	180,434	173,470	96%	88	3,240	5.6
01-MAY-15	557	191,264	183,567	96%	92	3,214	5.8
01-JUN-15	622	196,587	188,354	96%	79	3,191	5.1
01-JUL-15	653	193,090	186,853	97%	76	3,148	4.8
01-AUG-15	536	191,638	182,905	95%	76	3,133	5.8
01-SEP-15	577	190,856	183,033	96%	84	3,150	5.5
01-OCT-15	525	186,027	177,704	96%	78	3,143	6.0
01-NOV-15	434	190,957	183,576	96%	79	3,180	7.3
01-DEC-15	548	201,719	192,875	96%	72	3,138	5.7
01-JAN-16	391	212,187	200,426	94%	84	3,109	8.0
01-FEB-16	478	194,241	185,421	95%	78	3,142	6.6
01-MAR-16	598	200,958	193,602	96%	83	3,111	5.2
01-APR-16	635	208,115	199,273	96%	79	3,031	4.8
01-MAY-16	648	211,939	201,115	95%	78	2,949	4.6
01-JUN-16	659	210,470	203,358	97%	73	2,918	4.4
01-JUL-16	622	215,972	208,473	97%	74	2,790	4.5
01-AUG-16	629	214,739	205,355	96%	76	2,894	4.6
01-SEP-16	574	209,975	202,002	96%	72	2,933	5.1
01-OCT-16	522	210,393	203,607	97%	66	2,948	5.6
01-NOV-16	495	215,558	205,859	96%	75	2,858	5.8
01-DEC-16	558	209,812	201,334	96%	80	2,761	4.9
01-JAN-17	457	211,034	201,988	96%	72	2,779	6.1
01-FEB-17	468	220,712	209,503	95%	78	2,762	5.9
01-MAR-17	726	223,987	215,179	96%	71	2,738	3.8
01-APR-17	635	212,320	203,582	96%	62	2,662	4.2
01-MAY-17	743	224,765	217,063	97%	67	2,686	3.6
01-JUN-17	734	226,492	219,707	97%	65	2,674	3.6
01-JUL-17	646	228,168	220,977	97%	56	2,633	4.1
01-AUG-17	618	227,097	219,870	97%	62	2,589	4.2
01-SEP-17	488	229,009	220,609	96%	59	2,547	5.2
01-OCT-17	528	227,819	221,679	97%	61	2,488	4.7
01-NOV-17	546	230,618	223,281	97%	64	2,420	4.4
01-DEC-17	610	240,127	231,531	96%	57	2,289	3.8
01-JAN-18	440	242,404	233,793	96%	64	2,223	5.1
01-FEB-18	487	256,111	247,720	97%	73	2,138	4.4
01-MAR-18	672	251,758	243,271	97%	64	2,005	3.0
01-APR-18	638	238,964	229,655	96%	58	1,900	3.0