



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2014 - 2018

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
7/1/2014	471	179,813	171,216	95%	92	3,297	7.0
8/1/2014	438	180,522	173,148	96%	94	3,270	7.5
9/1/2014	452	181,350	173,476	96%	84	3,311	7.3
10/1/2014	453	180,060	173,046	96%	87	3,389	7.5
11/1/2014	394	183,573	173,573	95%	88	3,386	8.6
12/1/2014	528	188,193	180,902	96%	85	3,336	6.3
1/1/2015	380	186,568	176,895	95%	100	3,297	8.7
2/1/2015	461	176,210	166,967	95%	90	3,232	7.0
3/1/2015	598	190,201	182,588	96%	94	3,156	5.3
4/1/2015	566	180,130	173,154	96%	88	3,190	5.6
5/1/2015	551	191,283	183,577	96%	92	3,161	5.7
6/1/2015	618	196,432	188,200	96%	80	3,133	5.1
7/1/2015	645	193,388	187,137	97%	76	3,093	4.8
8/1/2015	531	190,936	182,233	95%	77	3,072	5.8
9/1/2015	568	191,335	183,456	96%	84	3,086	5.4
10/1/2015	518	184,760	176,466	96%	76	3,088	6.0
11/1/2015	427	191,381	183,905	96%	79	3,126	7.3
12/1/2015	541	200,367	191,687	96%	72	3,088	5.7
1/1/2016	386	212,695	200,907	94%	84	3,068	7.9
2/1/2016	473	194,173	185,286	95%	77	3,104	6.6
3/1/2016	589	199,602	192,251	96%	82	3,076	5.2
4/1/2016	632	208,043	199,192	96%	79	2,981	4.7
5/1/2016	640	211,773	201,007	95%	78	2,893	4.5
6/1/2016	642	211,156	203,954	97%	73	2,853	4.4
7/1/2016	612	215,378	207,853	97%	75	2,730	4.5
8/1/2016	609	214,392	204,966	96%	75	2,830	4.6
9/1/2016	564	209,627	201,543	96%	72	2,848	5.0
10/1/2016	513	210,520	203,816	97%	66	2,873	5.6
11/1/2016	480	216,760	206,890	95%	76	2,791	5.8
12/1/2016	543	211,308	202,834	96%	81	2,700	5.0
1/1/2017	446	211,396	202,244	96%	72	2,715	6.1
2/1/2017	456	221,465	210,102	95%	78	2,696	5.9
3/1/2017	714	224,734	215,842	96%	70	2,673	3.7
4/1/2017	618	212,249	203,445	96%	62	2,601	4.2
5/1/2017	737	224,827	217,095	97%	67	2,620	3.6
6/1/2017	724	226,617	219,825	97%	64	2,607	3.6
7/1/2017	637	228,568	221,346	97%	56	2,570	4.0
8/1/2017	606	227,427	220,177	97%	63	2,524	4.2
9/1/2017	481	229,715	221,226	96%	59	2,476	5.1
10/1/2017	516	228,484	222,205	97%	62	2,433	4.7
11/1/2017	525	231,562	224,248	97%	64	2,379	4.5
12/1/2017	598	239,864	231,197	96%	56	2,244	3.8
1/1/2018	431	241,578	232,963	96%	64	2,183	5.1
2/1/2018	468	256,936	248,475	97%	74	2,116	4.5
3/1/2018	647	252,670	243,980	97%	64	2,023	3.1
4/1/2018	628	239,254	229,769	96%	58	1,966	3.1
5/1/2018	728	242,549	235,076	97%	58	1,994	2.7
6/1/2018	679	252,487	245,074	97%	55	1,924	2.8