

**My Florida Regional Multiple Listing Service  
2018 Monthly MLS Statistics  
Reported by County**

	2018 UNITS SOLD / AVERAGE DAYS ON MARKET						1st Quarter Units Sold	Year To Date Units Sold	%Total
	Jan*		Feb*		Mar*				
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Brevard	43	81	45	72	60	65	148	148	0.44%
Charlotte	366	69	439	75	584	73	1,389	1,389	4.09%
Desoto	17	113	11	56	24	94	52	52	0.15%
Hillsborough	1,462	49	1,664	51	2,245	51	5,371	5,371	15.80%
Lake	386	54	481	65	649	58	1,516	1,516	4.46%
Lee	37	113	28	58	24	75	89	89	0.26%
Manatee	562	74	643	75	874	75	2,079	2,079	6.12%
Marion	70	49	74	64	101	68	245	245	0.72%
Orange	1,336	57	1,442	55	1,957	51	4,735	4,735	13.93%
Osceola	474	70	545	73	685	67	1,704	1,704	5.01%
Pasco	796	50	895	57	1,136	53	2,827	2,827	8.32%
Pinellas	1,382	56	1,596	54	2,118	53	5,096	5,096	14.99%
Polk	675	67	776	61	1,016	65	2,467	2,467	7.26%
Sarasota	854	72	899	74	1,253	85	3,006	3,006	8.84%
Seminole	473	44	529	47	737	47	1,739	1,739	5.12%
Sumter	95	71	94	52	125	50	314	314	0.92%
Volusia	349	50	359	53	505	58	1,213	1,213	3.57%
<b>Total</b>	<b>9,377</b>	<b>59</b>	<b>10,520</b>	<b>59</b>	<b>14,093</b>	<b>59</b>	<b>33,990</b>	<b>33,990</b>	<b>100.00%</b>

	2018 TOTAL SALES VOLUME						1st Quarter	Year To Date	%Total
	Jan*	Feb*	Mar*						
Brevard	\$12,126,500	\$9,925,757	\$14,231,194	\$36,283,451	\$36,283,451	0.39%			
Charlotte	\$93,223,202	\$108,742,884	\$146,358,829	\$348,324,915	\$348,324,915	3.70%			
Desoto	\$2,587,300	\$1,444,500	\$6,090,027	\$10,121,827	\$10,121,827	0.11%			
Hillsborough	\$390,810,661	\$439,181,978	\$621,640,084	\$1,451,632,723	\$1,451,632,723	15.42%			
Lake	\$89,497,646	\$112,672,399	\$159,918,221	\$362,088,266	\$362,088,266	3.85%			
Lee	\$51,624,123	\$18,819,500	\$12,407,750	\$82,851,373	\$82,851,373	0.88%			
Manatee	\$189,057,666	\$215,782,102	\$281,261,621	\$686,101,389	\$686,101,389	7.29%			
Marion	\$13,442,588	\$15,363,440	\$20,541,805	\$49,347,833	\$49,347,833	0.52%			
Orange	\$416,879,100	\$421,175,361	\$587,963,626	\$1,426,018,087	\$1,426,018,087	15.14%			
Osceola	\$109,756,092	\$130,088,962	\$170,888,439	\$410,733,493	\$410,733,493	4.36%			
Pasco	\$157,607,658	\$192,996,894	\$246,428,187	\$597,032,739	\$597,032,739	6.34%			
Pinellas	\$381,274,353	\$450,853,487	\$617,979,967	\$1,450,107,807	\$1,450,107,807	15.40%			
Polk	\$129,055,167	\$146,014,874	\$196,293,315	\$471,363,356	\$471,363,356	5.01%			
Sarasota	\$348,856,426	\$361,832,277	\$509,171,298	\$1,219,860,001	\$1,219,860,001	12.95%			
Seminole	\$123,355,566	\$137,186,164	\$204,998,456	\$465,540,186	\$465,540,186	4.94%			
Sumter	\$27,446,951	\$29,787,047	\$33,976,103	\$91,210,101	\$91,210,101	0.97%			
Volusia	\$70,773,832	\$78,404,053	\$108,476,929	\$257,654,814	\$257,654,814	2.74%			
<b>Total</b>	<b>\$2,607,374,831</b>	<b>\$2,870,271,679</b>	<b>\$3,938,625,851</b>	<b>\$9,416,272,361</b>	<b>\$9,416,272,361</b>	<b>100.00%</b>			

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**2018 AVERAGE & MEDIAN SALE PRICES**

	Jan*		Feb*		Mar*		Avg. Sales Price	Median Sale Price	Avg. Sales Price
	Average	Median	Average	Median	Average	Median	1st Quarter	1st Quarter	Year to Date
Brevard	\$282,012	\$224,000	\$220,572	\$181,500	\$237,187	\$186,250	\$245,158	\$195,000	\$245,158
Charlotte	\$254,708	\$200,000	\$247,706	\$205,000	\$250,614	\$214,500	\$250,774	\$207,000	\$250,774
Desoto	\$152,194	\$144,300	\$131,318	\$137,000	\$253,751	\$204,000	\$194,651	\$155,000	\$194,651
Hillsborough	\$267,312	\$215,000	\$263,931	\$222,492	\$276,900	\$225,000	\$270,272	\$221,000	\$270,272
Lake	\$231,859	\$209,995	\$234,246	\$214,500	\$246,407	\$222,000	\$238,845	\$215,000	\$238,845
Lee	\$1,395,247	\$305,000	\$672,125	\$285,500	\$516,990	\$286,750	\$930,914	\$291,000	\$930,914
Manatee	\$336,402	\$271,850	\$335,586	\$270,000	\$321,810	\$260,000	\$330,015	\$267,317	\$330,015
Marion	\$192,037	\$175,950	\$207,614	\$183,714	\$203,384	\$204,000	\$201,420	\$189,500	\$201,420
Orange	\$312,035	\$244,000	\$292,077	\$249,950	\$300,441	\$245,175	\$301,165	\$246,000	\$301,165
Osceola	\$231,553	\$206,750	\$238,695	\$223,000	\$249,472	\$225,000	\$241,041	\$220,000	\$241,041
Pasco	\$198,000	\$171,050	\$215,639	\$196,000	\$216,926	\$196,325	\$211,190	\$189,000	\$211,190
Pinellas	\$275,886	\$205,000	\$282,490	\$215,000	\$291,775	\$223,000	\$284,558	\$215,000	\$284,558
Polk	\$191,193	\$185,000	\$188,163	\$181,250	\$193,202	\$185,945	\$191,067	\$185,000	\$191,067
Sarasota	\$408,497	\$259,328	\$402,483	\$250,400	\$406,362	\$265,000	\$405,808	\$259,900	\$405,808
Seminole	\$260,794	\$235,000	\$259,331	\$235,000	\$278,153	\$250,000	\$267,706	\$240,000	\$267,706
Sumter	\$288,915	\$242,500	\$316,883	\$282,000	\$271,809	\$256,000	\$290,478	\$260,000	\$290,478
Volusia	\$202,790	\$175,900	\$218,396	\$180,000	\$214,806	\$185,000	\$212,411	\$182,000	\$212,411
<b>Total</b>	<b>\$278,061</b>	<b>\$215,000</b>	<b>\$272,840</b>	<b>\$221,000</b>	<b>\$279,474</b>	<b>\$225,000</b>	<b>\$277,031</b>	<b>\$221,000</b>	<b>\$277,031</b>

**2018 UNITS SOLD / AVERAGE DAYS ON MARKET**

	Apr*		May*		June*		2nd Quarter	Mid Year Total	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Brevard	61	117	66	56	64	75	191	339	0.43%
Charlotte	585	71	629	73	544	68	1,758	3,147	4.00%
Desoto	27	55	27	57	25	55	79	131	0.17%
Hillsborough	2,212	44	2,663	45	2,585	41	7,460	12,831	16.30%
Lake	625	58	686	57	670	53	1,981	3,497	4.44%
Lee	43	83	36	88	23	130	102	191	0.24%
Manatee	883	72	925	81	919	65	2,727	4,806	6.11%
Marion	103	56	126	61	134	65	363	608	0.77%
Orange	1,876	43	2,092	44	2,151	40	6,119	10,854	13.79%
Osceola	689	70	752	64	780	58	2,221	3,925	4.99%
Pasco	1,088	49	1,365	49	1,278	45	3,731	6,558	8.33%
Pinellas	2,198	50	2,187	47	2,132	44	6,517	11,613	14.75%
Polk	1,054	62	1,164	53	1,135	49	3,353	5,820	7.39%
Sarasota	1,317	71	1,292	80	1,205	78	3,814	6,820	8.66%
Seminole	690	39	814	34	814	35	2,318	4,057	5.15%
Sumter	145	46	156	50	111	42	412	726	0.92%
Volusia	485	53	552	48	536	42	1,573	2,786	3.54%
<b>Total</b>	<b>14,081</b>	<b>55</b>	<b>15,532</b>	<b>53</b>	<b>15,106</b>	<b>49</b>	<b>44,719</b>	<b>78,709</b>	<b>100.00%</b>

**My Florida Regional Multiple Listing Service  
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2018 TOTAL SALES VOLUME**

	<b>Apr*</b>	<b>May*</b>	<b>June*</b>	<b>2nd Quarter</b>	<b>Mid Year Total</b>	<b>%Total</b>
<b>Brevard</b>	\$15,122,300	\$22,595,650	\$17,990,890	\$55,708,840	<b>\$91,992,291</b>	0.42%
<b>Charlotte</b>	\$157,867,665	\$163,961,736	\$145,970,539	\$467,799,940	<b>\$816,124,855</b>	3.69%
<b>Desoto</b>	\$5,516,900	\$4,526,400	\$4,307,099	\$14,350,399	<b>\$24,472,226</b>	0.11%
<b>Hillsborough</b>	\$597,674,825	\$751,256,930	\$774,703,675	\$2,123,635,430	<b>\$3,575,268,153</b>	16.16%
<b>Lake</b>	\$150,070,424	\$167,957,134	\$172,606,846	\$490,634,404	<b>\$852,722,670</b>	3.86%
<b>Lee</b>	\$34,909,601	\$21,387,300	\$24,977,950	\$81,274,851	<b>\$164,126,224</b>	0.74%
<b>Manatee</b>	\$316,558,717	\$324,592,706	\$294,554,316	\$935,705,739	<b>\$1,621,807,128</b>	7.33%
<b>Marion</b>	\$19,039,267	\$24,811,036	\$26,375,304	\$70,225,607	<b>\$119,573,440</b>	0.54%
<b>Orange</b>	\$593,955,261	\$673,765,114	\$678,937,899	\$1,946,658,274	<b>\$3,372,676,361</b>	15.25%
<b>Osceola</b>	\$168,213,383	\$188,658,858	\$194,572,363	\$551,444,604	<b>\$962,178,097</b>	4.35%
<b>Pasco</b>	\$235,503,887	\$295,248,371	\$283,191,627	\$813,943,885	<b>\$1,410,976,624</b>	6.38%
<b>Pinellas</b>	\$644,000,055	\$637,902,078	\$646,197,620	\$1,928,099,753	<b>\$3,378,207,560</b>	15.27%
<b>Polk</b>	\$207,704,809	\$224,274,112	\$219,908,597	\$651,887,518	<b>\$1,123,250,874</b>	5.08%
<b>Sarasota</b>	\$518,121,487	\$474,706,312	\$461,480,686	\$1,454,308,485	<b>\$2,674,168,486</b>	12.09%
<b>Seminole</b>	\$198,258,240	\$231,676,795	\$228,110,646	\$658,045,681	<b>\$1,123,585,867</b>	5.08%
<b>Sumter</b>	\$35,372,250	\$39,587,650	\$30,290,908	\$105,250,808	<b>\$196,460,909</b>	0.89%
<b>Volusia</b>	\$105,982,038	\$125,566,764	\$120,728,853	\$352,277,655	<b>\$609,932,469</b>	2.76%
<b>Total</b>	\$4,003,871,109	\$4,372,474,946	\$4,324,905,818	\$12,701,251,873	<b>\$22,117,524,234</b>	100.00%

**2018 AVERAGE & MEDIAN SALE PRICES**

	<b>Apr*</b>		<b>May*</b>		<b>June*</b>		<b>Avg. Sales Price</b>	<b>Median Sale Price</b>	<b>Avg. Sales Price</b>
	<b>Average</b>	<b>Median</b>	<b>Average</b>	<b>Median</b>	<b>Average</b>	<b>Median</b>	<b>2nd Quarter</b>	<b>2nd Quarter</b>	<b>Year to Date</b>
<b>Brevard</b>	\$247,907	\$208,000	\$342,358	\$268,450	\$281,108	\$218,250	\$291,669	<b>\$220,000</b>	<b>\$271,364</b>
<b>Charlotte</b>	\$269,859	\$220,000	\$260,670	\$215,000	\$268,328	\$217,509	\$266,098	<b>\$218,000</b>	<b>\$259,334</b>
<b>Desoto</b>	\$204,330	\$155,000	\$167,644	\$149,000	\$172,284	\$135,000	\$181,651	<b>\$155,000</b>	<b>\$186,811</b>
<b>Hillsborough</b>	\$270,197	\$230,000	\$282,109	\$235,000	\$299,692	\$245,000	\$284,670	<b>\$235,000</b>	<b>\$278,643</b>
<b>Lake</b>	\$240,113	\$218,000	\$244,835	\$225,000	\$257,622	\$234,900	\$247,670	<b>\$225,000</b>	<b>\$243,844</b>
<b>Lee</b>	\$811,851	\$325,000	\$594,092	\$211,750	\$1,085,998	\$265,000	\$796,812	<b>\$293,500</b>	<b>\$859,300</b>
<b>Manatee</b>	\$358,504	\$275,900	\$350,911	\$272,900	\$320,516	\$269,900	\$343,126	<b>\$273,000</b>	<b>\$337,455</b>
<b>Marion</b>	\$184,847	\$184,250	\$196,913	\$195,750	\$196,831	\$185,620	\$193,459	<b>\$185,000</b>	<b>\$196,667</b>
<b>Orange</b>	\$316,607	\$257,250	\$322,067	\$265,000	\$315,638	\$272,000	\$318,133	<b>\$265,000</b>	<b>\$310,731</b>
<b>Osceola</b>	\$244,141	\$225,000	\$250,876	\$221,468	\$249,452	\$220,500	\$248,287	<b>\$222,000</b>	<b>\$245,141</b>
<b>Pasco</b>	\$216,456	\$199,102	\$216,299	\$199,500	\$221,590	\$205,850	\$218,157	<b>\$200,000</b>	<b>\$215,153</b>
<b>Pinellas</b>	\$292,994	\$226,500	\$291,679	\$227,000	\$303,095	\$234,750	\$295,857	<b>\$230,000</b>	<b>\$290,899</b>
<b>Polk</b>	\$197,063	\$185,945	\$192,675	\$185,000	\$193,752	\$188,000	\$194,419	<b>\$186,000</b>	<b>\$192,998</b>
<b>Sarasota</b>	\$393,410	\$270,000	\$367,420	\$263,450	\$382,972	\$255,000	\$381,308	<b>\$264,245</b>	<b>\$392,107</b>
<b>Seminole</b>	\$287,331	\$258,500	\$284,615	\$258,000	\$280,234	\$253,995	\$283,885	<b>\$255,982</b>	<b>\$276,950</b>
<b>Sumter</b>	\$243,947	\$225,000	\$253,767	\$231,000	\$272,891	\$226,000	\$255,463	<b>\$226,500</b>	<b>\$270,607</b>
<b>Volusia</b>	\$218,520	\$188,990	\$227,476	\$192,750	\$225,240	\$196,000	\$223,953	<b>\$193,000</b>	<b>\$218,928</b>
<b>Total</b>	\$284,346	\$230,000	\$281,514	\$230,000	\$286,304	\$234,000	\$284,024	<b>\$230,000</b>	<b>\$281,004</b>

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**2018 UNITS SOLD / AVERAGE DAYS ON MARKET**

	July*		Aug*		Sept*		3rd Quarter Units Sold	Year To Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Brevard	60	53					60	399	0.43%
Charlotte	443	77					443	3,590	3.88%
Desoto	28	54					28	159	0.17%
Hillsborough	2,472	41					2,472	15,303	16.55%
Lake	633	41					633	4,130	4.47%
Lee	34	84					34	225	0.24%
Manatee	822	70					822	5,628	6.09%
Marion	97	54					97	705	0.76%
Orange	1,984	41					1,984	12,838	13.88%
Osceola	662	52					662	4,587	4.96%
Pasco	1,093	47					1,093	7,651	8.27%
Pinellas	1,894	45					1,894	13,507	14.61%
Polk	1,096	45					1,096	6,916	7.48%
Sarasota	1,031	80					1,031	7,851	8.49%
Seminole	812	30					812	4,869	5.27%
Sumter	126	51					126	852	0.92%
Volusia	464	43					464	3,250	3.52%
<b>Total</b>	<b>13,751</b>	<b>48</b>					<b>13,751</b>	<b>92,460</b>	<b>100.00%</b>

**2018 TOTAL SALES VOLUME**

	July*	Aug*	Sept*	3rd Quarter	Year To Date	%Total
Brevard	\$15,157,461			\$15,157,461	\$107,149,752	0.41%
Charlotte	\$105,896,513			\$105,896,513	\$922,021,368	3.55%
Desoto	\$6,793,400			\$6,793,400	\$31,265,626	0.12%
Hillsborough	\$706,129,816			\$706,129,816	\$4,281,397,969	16.50%
Lake	\$147,491,534			\$147,491,534	\$1,000,214,204	3.86%
Lee	\$31,281,709			\$31,281,709	\$195,407,933	0.75%
Manatee	\$278,833,122			\$278,833,122	\$1,900,640,250	7.33%
Marion	\$19,384,667			\$19,384,667	\$138,958,107	0.54%
Orange	\$623,343,325			\$623,343,325	\$3,996,019,686	15.40%
Osceola	\$171,281,521			\$171,281,521	\$1,133,459,618	4.37%
Pasco	\$236,000,817			\$236,000,817	\$1,646,977,441	6.35%
Pinellas	\$534,889,400			\$534,889,400	\$3,913,096,960	15.08%
Polk	\$217,476,770			\$217,476,770	\$1,340,727,644	5.17%
Sarasota	\$357,163,189			\$357,163,189	\$3,031,331,675	11.69%
Seminole	\$232,731,301			\$232,731,301	\$1,356,317,168	5.23%
Sumter	\$34,620,063			\$34,620,063	\$231,080,972	0.89%
Volusia	\$104,981,338			\$104,981,338	\$714,913,807	2.76%
<b>Total</b>	<b>\$3,823,455,946</b>			<b>\$3,823,455,946</b>	<b>\$25,940,980,180</b>	<b>100.00%</b>

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**2018 AVERAGE & MEDIAN SALE PRICES**

	July*		Aug*		Sept*		Avg. Sales Price	Median Sale Price	Avg. Sales Price
	Average	Median	Average	Median	Average	Median	3rd Quarter	3rd Quarter	Year to Date
Brevard	\$252,624	\$227,356					\$252,624	\$227,356	\$268,546
Charlotte	\$239,044	\$200,000					\$239,044	\$200,000	\$256,830
Desoto	\$242,621	\$167,500					\$242,621	\$167,500	\$196,639
Hillsborough	\$285,651	\$239,000					\$285,651	\$239,000	\$279,775
Lake	\$233,004	\$224,900					\$233,004	\$224,900	\$242,183
Lee	\$920,050	\$270,000					\$920,050	\$270,000	\$868,480
Manatee	\$339,213	\$278,500					\$339,213	\$278,500	\$337,711
Marion	\$199,842	\$193,000					\$199,842	\$193,000	\$197,104
Orange	\$314,185	\$260,000					\$314,185	\$260,000	\$311,265
Osceola	\$258,733	\$226,250					\$258,733	\$226,250	\$247,103
Pasco	\$215,920	\$197,000					\$215,920	\$197,000	\$215,263
Pinellas	\$282,413	\$223,625					\$282,413	\$223,625	\$289,709
Polk	\$198,428	\$189,900					\$198,428	\$189,900	\$193,859
Sarasota	\$346,424	\$260,000					\$346,424	\$260,000	\$386,108
Seminole	\$286,615	\$250,500					\$286,615	\$250,500	\$278,562
Sumter	\$274,762	\$239,450					\$274,762	\$239,450	\$271,222
Volusia	\$226,253	\$195,000					\$226,253	\$195,000	\$219,973
<b>Total</b>	<b>\$278,049</b>	<b>\$230,000</b>					<b>\$278,049</b>	<b>\$230,000</b>	<b>\$280,564</b>

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**2018 UNITS SOLD / AVERAGE DAYS ON MARKET**

	Oct*		Nov*		Dec*		4th Quarter Units Sold	Year To Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Brevard							399	0.43%	
Charlotte							3590	3.88%	
Desoto							159	0.17%	
Hillsborough							15303	16.55%	
Lake							4130	4.47%	
Lee							225	0.24%	
Manatee							5628	6.09%	
Marion							705	0.76%	
Orange							12838	13.88%	
Osceola							4587	4.96%	
Pasco							7651	8.27%	
Pinellas							13507	14.61%	
Polk							6916	7.48%	
Sarasota							7851	8.49%	
Seminole							4869	5.27%	
Sumter							852	0.92%	
Volusia							3250	3.52%	
<b>Total</b>							<b>92460.00</b>	<b>100.00%</b>	

**2018 TOTAL SALES VOLUME**

	Oct*	Nov*	Dec*	4th Quarter	Year To Date	%Total
Brevard					\$107,149,752	0.41%
Charlotte					\$922,021,368	3.55%
Desoto					\$31,265,626	0.12%
Hillsborough					\$4,281,397,969	16.50%
Lake					\$1,000,214,204	3.86%
Lee					\$195,407,933	0.75%
Manatee					\$1,900,640,250	7.33%
Marion					\$138,958,107	0.54%
Orange					\$3,996,019,686	15.40%
Osceola					\$1,133,459,618	4.37%
Pasco					\$1,646,977,441	6.35%
Pinellas					\$3,913,096,960	15.08%
Polk					\$1,340,727,644	5.17%
Sarasota					\$3,031,331,675	11.69%
Seminole					\$1,356,317,168	5.23%
Sumter					\$231,080,972	0.89%
Volusia					\$714,913,807	2.76%
<b>Total</b>					<b>\$25,940,980,180</b>	<b>100.00%</b>

**My Florida Regional Multiple Listing Service  
2018 Monthly MLS Statistics  
Reported by County**

**2018 AVERAGE & MEDIAN SALE PRICES**

	Oct*		Nov*		Dec*		Avg. Sales Price	Median Sale Price	Avg. Sales Price
	Average	Median	Average	Median	Average	Median	4th Quarter	4th Quarter	Year to Date
Brevard									\$268,546
Charlotte									\$256,830
Desoto									\$196,639
Hillsborough									\$279,775
Lake									\$242,183
Lee									\$868,480
Manatee									\$337,711
Marion									\$197,104
Orange									\$311,265
Osceola									\$247,103
Pasco									\$215,263
Pinellas									\$289,709
Polk									\$193,859
Sarasota									\$386,108
Seminole									\$278,562
Sumter									\$271,222
Volusia									\$219,973
<b>Total</b>									<b>\$280,564</b>