



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2014 - 2018
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
9/1/2014	452	181,350	173,476	96%	84	3,310	7.3
10/1/2014	453	180,060	173,046	96%	87	3,388	7.5
11/1/2014	394	183,573	173,573	95%	88	3,383	8.6
12/1/2014	528	188,193	180,902	96%	85	3,333	6.3
1/1/2015	380	186,568	176,895	95%	100	3,296	8.7
2/1/2015	461	176,210	166,967	95%	90	3,231	7.0
3/1/2015	596	190,378	182,781	96%	94	3,155	5.3
4/1/2015	566	180,130	173,154	96%	88	3,189	5.6
5/1/2015	551	191,283	183,577	96%	92	3,160	5.7
6/1/2015	618	196,432	188,200	96%	80	3,130	5.1
7/1/2015	644	193,483	187,225	97%	76	3,090	4.8
8/1/2015	530	190,997	182,293	95%	77	3,063	5.8
9/1/2015	567	191,343	183,451	96%	84	3,077	5.4
10/1/2015	516	185,026	176,726	96%	76	3,079	6.0
11/1/2015	426	191,443	183,938	96%	80	3,118	7.3
12/1/2015	537	200,446	191,755	96%	72	3,079	5.7
1/1/2016	385	212,014	200,195	94%	84	3,059	7.9
2/1/2016	472	194,182	185,282	95%	77	3,095	6.6
3/1/2016	589	199,602	192,251	96%	82	3,044	5.2
4/1/2016	628	209,017	200,069	96%	79	2,951	4.7
5/1/2016	629	212,164	201,317	95%	79	2,868	4.6
6/1/2016	634	211,125	203,915	97%	73	2,832	4.5
7/1/2016	608	215,128	207,599	96%	75	2,710	4.5
8/1/2016	600	214,510	205,103	96%	75	2,808	4.7
9/1/2016	557	209,446	201,361	96%	72	2,830	5.1
10/1/2016	509	210,963	204,257	97%	67	2,853	5.6
11/1/2016	477	215,464	205,665	95%	76	2,771	5.8
12/1/2016	538	211,248	202,788	96%	81	2,680	5.0
1/1/2017	443	211,647	202,462	96%	72	2,694	6.1
2/1/2017	454	221,762	210,388	95%	77	2,679	5.9
3/1/2017	709	225,169	216,237	96%	70	2,661	3.8
4/1/2017	617	212,358	203,556	96%	61	2,592	4.2
5/1/2017	735	224,887	217,179	97%	67	2,612	3.6
6/1/2017	723	226,654	219,874	97%	64	2,601	3.6
7/1/2017	636	228,063	220,868	97%	56	2,568	4.0
8/1/2017	603	227,455	220,205	97%	62	2,528	4.2
9/1/2017	480	229,652	221,684	97%	59	2,486	5.2
10/1/2017	514	228,596	222,353	97%	62	2,446	4.8
11/1/2017	522	231,726	224,410	97%	64	2,394	4.6
12/1/2017	596	239,936	231,270	96%	56	2,269	3.8
1/1/2018	440	242,404	233,793	96%	64	2,216	5.0
2/1/2018	483	256,096	247,707	97%	73	2,144	4.4
3/1/2018	670	251,943	243,402	97%	64	2,041	3.0
4/1/2018	672	238,371	229,106	96%	57	1,971	2.9
5/1/2018	744	243,207	235,706	97%	58	2,011	2.7
6/1/2018	684	251,765	244,422	97%	55	1,967	2.9
7/1/2018	636	241,146	234,316	97%	48	2,005	3.2
8/1/2018	723	245,849	237,982	97%	56	1,978	2.7