

**My Florida Regional Multiple Listing Service
2018 Monthly MLS Statistics
Reported by County**

| | 2018 UNITS SOLD / AVERAGE DAYS ON MARKET | | | | | | 1st Quarter Units Sold | Year To Date Units Sold | %Total |
|--------------|--|-----------|---------------|-----------|---------------|-----------|---------------------------|----------------------------|----------------|
| | Jan* | | Feb* | | Mar* | | | | |
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | | | |
| Brevard | 43 | 81 | 45 | 72 | 60 | 65 | 148 | 148 | 0.44% |
| Charlotte | 366 | 69 | 439 | 75 | 581 | 73 | 1,386 | 1,386 | 4.08% |
| Desoto | 17 | 113 | 11 | 56 | 24 | 94 | 52 | 52 | 0.15% |
| Hillsborough | 1,462 | 49 | 1,664 | 51 | 2,245 | 51 | 5,371 | 5,371 | 15.80% |
| Lake | 386 | 54 | 481 | 65 | 649 | 58 | 1,516 | 1,516 | 4.46% |
| Lee | 37 | 113 | 28 | 58 | 24 | 75 | 89 | 89 | 0.26% |
| Manatee | 562 | 74 | 643 | 75 | 874 | 75 | 2,079 | 2,079 | 6.12% |
| Marion | 70 | 49 | 74 | 64 | 101 | 68 | 245 | 245 | 0.72% |
| Orange | 1,336 | 57 | 1,442 | 55 | 1,957 | 51 | 4,735 | 4,735 | 13.93% |
| Osceola | 474 | 70 | 545 | 73 | 685 | 67 | 1,704 | 1,704 | 5.01% |
| Pasco | 796 | 50 | 895 | 57 | 1,136 | 53 | 2,827 | 2,827 | 8.32% |
| Pinellas | 1,382 | 56 | 1,596 | 54 | 2,118 | 53 | 5,096 | 5,096 | 14.99% |
| Polk | 675 | 67 | 776 | 61 | 1,016 | 65 | 2,467 | 2,467 | 7.26% |
| Sarasota | 854 | 72 | 899 | 74 | 1,253 | 85 | 3,006 | 3,006 | 8.84% |
| Seminole | 473 | 44 | 529 | 47 | 737 | 47 | 1,739 | 1,739 | 5.12% |
| Sumter | 95 | 71 | 94 | 52 | 125 | 50 | 314 | 314 | 0.92% |
| Volusia | 349 | 50 | 359 | 53 | 505 | 58 | 1,213 | 1,213 | 3.57% |
| Total | 9,377 | 59 | 10,520 | 59 | 14,090 | 59 | 33,987 | 33,987 | 100.00% |

| | 2018 TOTAL SALES VOLUME | | | | | | 1st Quarter | Year To Date | %Total |
|--------------|-------------------------|------------------------|------------------------|--|--|--|------------------------|------------------------|----------------|
| | Jan* | Feb* | Mar* | | | | | | |
| Brevard | \$12,126,500 | \$9,925,757 | \$14,231,194 | | | | \$36,283,451 | \$36,283,451 | 0.39% |
| Charlotte | \$93,223,202 | \$108,742,884 | \$145,733,629 | | | | \$347,699,715 | \$347,699,715 | 3.69% |
| Desoto | \$2,587,300 | \$1,444,500 | \$6,090,027 | | | | \$10,121,827 | \$10,121,827 | 0.11% |
| Hillsborough | \$390,810,661 | \$439,181,978 | \$621,640,084 | | | | \$1,451,632,723 | \$1,451,632,723 | 15.42% |
| Lake | \$89,497,646 | \$112,672,399 | \$159,935,671 | | | | \$362,105,716 | \$362,105,716 | 3.85% |
| Lee | \$51,624,123 | \$18,819,500 | \$12,407,750 | | | | \$82,851,373 | \$82,851,373 | 0.88% |
| Manatee | \$189,057,666 | \$215,782,102 | \$281,261,621 | | | | \$686,101,389 | \$686,101,389 | 7.29% |
| Marion | \$13,442,588 | \$15,363,440 | \$20,541,805 | | | | \$49,347,833 | \$49,347,833 | 0.52% |
| Orange | \$416,879,100 | \$421,163,621 | \$587,951,126 | | | | \$1,425,993,847 | \$1,425,993,847 | 15.14% |
| Osceola | \$109,756,092 | \$130,088,962 | \$170,888,439 | | | | \$410,733,493 | \$410,733,493 | 4.36% |
| Pasco | \$157,607,658 | \$192,996,894 | \$246,428,187 | | | | \$597,032,739 | \$597,032,739 | 6.34% |
| Pinellas | \$381,274,353 | \$450,853,487 | \$617,979,967 | | | | \$1,450,107,807 | \$1,450,107,807 | 15.40% |
| Polk | \$129,055,167 | \$146,014,874 | \$196,291,315 | | | | \$471,361,356 | \$471,361,356 | 5.01% |
| Sarasota | \$348,856,426 | \$361,832,277 | \$509,166,298 | | | | \$1,219,855,001 | \$1,219,855,001 | 12.96% |
| Seminole | \$123,355,566 | \$137,186,164 | \$204,998,456 | | | | \$465,540,186 | \$465,540,186 | 4.94% |
| Sumter | \$27,446,951 | \$29,787,047 | \$33,976,103 | | | | \$91,210,101 | \$91,210,101 | 0.97% |
| Volusia | \$70,773,832 | \$78,404,053 | \$108,476,929 | | | | \$257,654,814 | \$257,654,814 | 2.74% |
| Total | \$2,607,374,831 | \$2,870,259,939 | \$3,937,998,601 | | | | \$9,415,633,371 | \$9,415,633,371 | 100.00% |

**My Florida Regional Multiple Listing Service
2018 Monthly MLS Statistics
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2018 AVERAGE & MEDIAN SALE PRICES

| | Jan* | | Feb* | | Mar* | | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 1st Quarter | 1st Quarter | Year to Date |
| Brevard | \$282,012 | \$224,000 | \$220,572 | \$181,500 | \$237,187 | \$186,250 | \$245,158 | \$195,000 | \$245,158 |
| Charlotte | \$254,708 | \$200,000 | \$247,706 | \$205,000 | \$250,832 | \$214,000 | \$250,866 | \$207,000 | \$250,866 |
| Desoto | \$152,194 | \$144,300 | \$131,318 | \$137,000 | \$253,751 | \$204,000 | \$194,651 | \$155,000 | \$194,651 |
| Hillsborough | \$267,312 | \$215,000 | \$263,931 | \$222,492 | \$276,900 | \$225,000 | \$270,272 | \$221,000 | \$270,272 |
| Lake | \$231,859 | \$209,995 | \$234,246 | \$214,500 | \$246,434 | \$222,000 | \$238,856 | \$215,000 | \$238,856 |
| Lee | \$1,395,247 | \$305,000 | \$672,125 | \$285,500 | \$516,990 | \$286,750 | \$930,914 | \$291,000 | \$930,914 |
| Manatee | \$336,402 | \$271,850 | \$335,586 | \$270,000 | \$321,810 | \$260,000 | \$330,015 | \$267,317 | \$330,015 |
| Marion | \$192,037 | \$175,950 | \$207,614 | \$183,714 | \$203,384 | \$204,000 | \$201,420 | \$189,500 | \$201,420 |
| Orange | \$312,035 | \$244,000 | \$292,069 | \$249,950 | \$300,435 | \$245,175 | \$301,160 | \$246,000 | \$301,160 |
| Osceola | \$231,553 | \$206,750 | \$238,695 | \$223,000 | \$249,472 | \$225,000 | \$241,041 | \$220,000 | \$241,041 |
| Pasco | \$198,000 | \$171,050 | \$215,639 | \$196,000 | \$216,926 | \$196,325 | \$211,190 | \$189,000 | \$211,190 |
| Pinellas | \$275,886 | \$205,000 | \$282,490 | \$215,000 | \$291,775 | \$223,000 | \$284,558 | \$215,000 | \$284,558 |
| Polk | \$191,193 | \$185,000 | \$188,163 | \$181,250 | \$193,200 | \$185,945 | \$191,067 | \$185,000 | \$191,067 |
| Sarasota | \$408,497 | \$259,328 | \$402,483 | \$250,400 | \$406,358 | \$265,000 | \$405,807 | \$259,900 | \$405,807 |
| Seminole | \$260,794 | \$235,000 | \$259,331 | \$235,000 | \$278,153 | \$250,000 | \$267,706 | \$240,000 | \$267,706 |
| Sumter | \$288,915 | \$242,500 | \$316,883 | \$282,000 | \$271,809 | \$256,000 | \$290,478 | \$260,000 | \$290,478 |
| Volusia | \$202,790 | \$175,900 | \$218,396 | \$180,000 | \$214,806 | \$185,000 | \$212,411 | \$182,000 | \$212,411 |
| Total | \$278,061 | \$215,000 | \$272,838 | \$221,000 | \$279,489 | \$225,000 | \$277,036 | \$221,000 | \$277,036 |

2018 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Apr* | | May* | | June* | | 2nd Quarter | Mid Year Total | %Total |
|--------------|---------------|-----------|---------------|-----------|---------------|-----------|---------------|----------------|----------------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 61 | 117 | 66 | 56 | 64 | 75 | 191 | 339 | 0.43% |
| Charlotte | 586 | 71 | 629 | 73 | 545 | 68 | 1,760 | 3,146 | 4.00% |
| Desoto | 27 | 55 | 27 | 57 | 24 | 57 | 78 | 130 | 0.17% |
| Hillsborough | 2,213 | 44 | 2,662 | 45 | 2,586 | 41 | 7,461 | 12,832 | 16.30% |
| Lake | 625 | 58 | 686 | 57 | 671 | 53 | 1,982 | 3,498 | 4.44% |
| Lee | 43 | 83 | 36 | 88 | 23 | 130 | 102 | 191 | 0.24% |
| Manatee | 883 | 72 | 925 | 81 | 919 | 65 | 2,727 | 4,806 | 6.11% |
| Marion | 103 | 56 | 126 | 61 | 134 | 65 | 363 | 608 | 0.77% |
| Orange | 1,877 | 43 | 2,092 | 44 | 2,149 | 40 | 6,118 | 10,853 | 13.79% |
| Osceola | 689 | 70 | 752 | 64 | 780 | 58 | 2,221 | 3,925 | 4.99% |
| Pasco | 1,088 | 49 | 1,365 | 49 | 1,278 | 45 | 3,731 | 6,558 | 8.33% |
| Pinellas | 2,198 | 50 | 2,188 | 47 | 2,134 | 44 | 6,520 | 11,616 | 14.76% |
| Polk | 1,054 | 62 | 1,163 | 53 | 1,135 | 49 | 3,352 | 5,819 | 7.39% |
| Sarasota | 1,317 | 71 | 1,292 | 80 | 1,204 | 78 | 3,813 | 6,819 | 8.66% |
| Seminole | 690 | 39 | 814 | 34 | 814 | 35 | 2,318 | 4,057 | 5.15% |
| Sumter | 145 | 46 | 156 | 50 | 112 | 42 | 413 | 727 | 0.92% |
| Volusia | 485 | 53 | 552 | 48 | 536 | 42 | 1,573 | 2,786 | 3.54% |
| Total | 14,084 | 55 | 15,531 | 53 | 15,108 | 49 | 44,723 | 78,710 | 100.00% |

**My Florida Regional Multiple Listing Service
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2018 TOTAL SALES VOLUME**

| | Apr* | May* | June* | 2nd Quarter | Mid Year Total | %Total |
|---------------------|-----------------|-----------------|-----------------|--------------------|-------------------------|---------------|
| Brevard | \$15,122,300 | \$22,595,650 | \$17,990,890 | \$55,708,840 | \$91,992,291 | 0.42% |
| Charlotte | \$158,059,665 | \$163,961,736 | \$146,087,539 | \$468,108,940 | \$815,808,655 | 3.69% |
| Desoto | \$5,516,900 | \$4,526,400 | \$4,172,099 | \$14,215,399 | \$24,337,226 | 0.11% |
| Hillsborough | \$597,808,835 | \$750,737,640 | \$774,766,372 | \$2,123,312,847 | \$3,574,945,570 | 16.16% |
| Lake | \$150,070,424 | \$167,927,634 | \$172,916,946 | \$490,915,004 | \$853,020,720 | 3.86% |
| Lee | \$34,909,601 | \$21,387,300 | \$24,977,950 | \$81,274,851 | \$164,126,224 | 0.74% |
| Manatee | \$316,559,717 | \$324,667,791 | \$294,503,316 | \$935,730,824 | \$1,621,832,213 | 7.33% |
| Marion | \$19,039,267 | \$24,811,036 | \$26,375,304 | \$70,225,607 | \$119,573,440 | 0.54% |
| Orange | \$594,175,261 | \$673,824,873 | \$677,549,921 | \$1,945,550,055 | \$3,371,543,902 | 15.24% |
| Osceola | \$168,213,383 | \$188,644,358 | \$194,567,035 | \$551,424,776 | \$962,158,269 | 4.35% |
| Pasco | \$235,503,887 | \$295,352,732 | \$283,223,860 | \$814,080,479 | \$1,411,113,218 | 6.38% |
| Pinellas | \$644,000,055 | \$637,897,078 | \$646,660,620 | \$1,928,557,753 | \$3,378,665,560 | 15.28% |
| Polk | \$207,673,809 | \$224,116,355 | \$219,906,409 | \$651,696,573 | \$1,123,057,929 | 5.08% |
| Sarasota | \$518,121,487 | \$474,681,312 | \$461,293,786 | \$1,454,096,585 | \$2,673,951,586 | 12.09% |
| Seminole | \$198,254,240 | \$231,676,795 | \$228,088,546 | \$658,019,581 | \$1,123,559,767 | 5.08% |
| Sumter | \$35,372,250 | \$39,587,650 | \$30,690,808 | \$105,650,708 | \$196,860,809 | 0.89% |
| Volusia | \$105,982,038 | \$125,548,896 | \$120,720,908 | \$352,251,842 | \$609,906,656 | 2.76% |
| Total | \$4,004,383,119 | \$4,371,945,236 | \$4,324,492,309 | \$12,700,820,664 | \$22,116,454,035 | 100.00% |

2018 AVERAGE & MEDIAN SALE PRICES

| | Apr* | | May* | | June* | | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|---------------------|----------------|---------------|----------------|---------------|----------------|---------------|-------------------------|--------------------------|-------------------------|
| | Average | Median | Average | Median | Average | Median | 2nd Quarter | 2nd Quarter | Year to Date |
| Brevard | \$247,907 | \$208,000 | \$342,358 | \$268,450 | \$281,108 | \$218,250 | \$291,669 | \$220,000 | \$271,364 |
| Charlotte | \$269,726 | \$220,000 | \$260,670 | \$215,000 | \$268,051 | \$217,018 | \$265,971 | \$218,000 | \$259,316 |
| Desoto | \$204,330 | \$155,000 | \$167,644 | \$149,000 | \$173,837 | \$142,500 | \$182,249 | \$155,000 | \$187,209 |
| Hillsborough | \$270,135 | \$230,000 | \$282,020 | \$235,000 | \$299,600 | \$245,000 | \$284,588 | \$235,000 | \$278,596 |
| Lake | \$240,113 | \$218,000 | \$244,792 | \$225,000 | \$257,700 | \$234,900 | \$247,687 | \$225,000 | \$243,860 |
| Lee | \$811,851 | \$325,000 | \$594,092 | \$211,750 | \$1,085,998 | \$265,000 | \$796,812 | \$293,500 | \$859,300 |
| Manatee | \$358,505 | \$275,900 | \$350,992 | \$272,900 | \$320,461 | \$269,500 | \$343,136 | \$272,900 | \$337,460 |
| Marion | \$184,847 | \$184,250 | \$196,913 | \$195,750 | \$196,831 | \$185,620 | \$193,459 | \$185,000 | \$196,667 |
| Orange | \$316,556 | \$257,000 | \$322,096 | \$265,000 | \$315,286 | \$272,000 | \$318,004 | \$265,000 | \$310,655 |
| Osceola | \$244,141 | \$225,000 | \$250,857 | \$221,468 | \$249,445 | \$220,500 | \$248,278 | \$222,000 | \$245,136 |
| Pasco | \$216,456 | \$199,102 | \$216,376 | \$199,500 | \$221,615 | \$205,850 | \$218,194 | \$200,000 | \$215,174 |
| Pinellas | \$292,994 | \$226,500 | \$291,543 | \$226,500 | \$303,027 | \$234,250 | \$295,791 | \$230,000 | \$290,863 |
| Polk | \$197,034 | \$185,945 | \$192,705 | \$185,000 | \$193,750 | \$188,000 | \$194,420 | \$186,000 | \$192,998 |
| Sarasota | \$393,410 | \$270,000 | \$367,400 | \$263,450 | \$383,134 | \$257,500 | \$381,352 | \$264,500 | \$392,133 |
| Seminole | \$287,325 | \$258,500 | \$284,615 | \$258,000 | \$280,207 | \$253,995 | \$283,874 | \$255,982 | \$276,943 |
| Sumter | \$243,947 | \$225,000 | \$253,767 | \$231,000 | \$274,025 | \$226,500 | \$255,813 | \$227,000 | \$270,785 |
| Volusia | \$218,520 | \$188,990 | \$227,444 | \$192,750 | \$225,226 | \$196,000 | \$223,936 | \$193,000 | \$218,918 |
| Total | \$284,321 | \$230,000 | \$281,498 | \$230,000 | \$286,239 | \$234,000 | \$283,989 | \$230,000 | \$280,987 |

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2018 Monthly MLS Statistics
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2018 UNITS SOLD / AVERAGE DAYS ON MARKET

| | July* | | Aug* | | Sept* | | 3rd Quarter Units Sold | Year To Date Units Sold | %Total |
|---------------------|---------------|-----------|---------------|-----------|---------------|-----------|---------------------------|----------------------------|----------------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | | | |
| Brevard | 61 | 52 | 57 | 51 | 51 | 55 | 169 | 508 | 0.43% |
| Charlotte | 444 | 77 | 459 | 77 | 385 | 71 | 1,288 | 4,434 | 3.73% |
| Desoto | 28 | 54 | 30 | 72 | 23 | 39 | 81 | 211 | 0.18% |
| Hillsborough | 2,480 | 41 | 2,508 | 41 | 2,011 | 43 | 6,999 | 19,831 | 16.67% |
| Lake | 639 | 41 | 724 | 48 | 600 | 49 | 1,963 | 5,461 | 4.59% |
| Lee | 34 | 84 | 23 | 94 | 22 | 107 | 79 | 270 | 0.23% |
| Manatee | 826 | 69 | 882 | 68 | 681 | 71 | 2,389 | 7,195 | 6.05% |
| Marion | 98 | 54 | 128 | 66 | 91 | 51 | 317 | 925 | 0.78% |
| Orange | 1,996 | 40 | 2,072 | 40 | 1,652 | 39 | 5,720 | 16,573 | 13.93% |
| Osceola | 668 | 54 | 741 | 61 | 646 | 51 | 2,055 | 5,980 | 5.03% |
| Pasco | 1,098 | 47 | 1,154 | 44 | 944 | 43 | 3,196 | 9,754 | 8.20% |
| Pinellas | 1,902 | 45 | 2,125 | 47 | 1,656 | 51 | 5,683 | 17,299 | 14.54% |
| Polk | 1,101 | 45 | 1,179 | 51 | 958 | 44 | 3,238 | 9,057 | 7.61% |
| Sarasota | 1,036 | 80 | 1,051 | 76 | 816 | 70 | 2,903 | 9,722 | 8.17% |
| Seminole | 816 | 30 | 793 | 35 | 680 | 38 | 2,289 | 6,346 | 5.34% |
| Sumter | 127 | 51 | 128 | 49 | 113 | 47 | 368 | 1,095 | 0.92% |
| Volusia | 466 | 43 | 549 | 47 | 482 | 41 | 1,497 | 4,283 | 3.60% |
| Total | 13,820 | 48 | 14,603 | 50 | 11,811 | 49 | 40,234 | 118,944 | 100.00% |

2018 TOTAL SALES VOLUME

| | July* | Aug* | Sept* | 3rd Quarter | Year To Date | %Total |
|---------------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|----------------|
| | | | | | | |
| Brevard | \$15,338,461 | \$16,045,565 | \$13,685,999 | \$45,070,025 | \$137,062,316 | 0.41% |
| Charlotte | \$106,285,413 | \$118,055,869 | \$94,078,245 | \$318,419,527 | \$1,134,228,182 | 3.42% |
| Desoto | \$6,793,400 | \$5,246,610 | \$3,902,400 | \$15,942,410 | \$40,279,636 | 0.12% |
| Hillsborough | \$708,425,006 | \$679,621,087 | \$547,398,389 | \$1,935,444,482 | \$5,510,390,052 | 16.60% |
| Lake | \$149,112,671 | \$175,767,065 | \$145,877,446 | \$470,757,182 | \$1,323,777,902 | 3.99% |
| Lee | \$31,181,709 | \$17,123,358 | \$8,437,250 | \$56,742,317 | \$220,868,541 | 0.67% |
| Manatee | \$280,198,095 | \$293,962,280 | \$207,679,377 | \$781,839,752 | \$2,403,671,965 | 7.24% |
| Marion | \$19,640,567 | \$27,056,430 | \$18,509,949 | \$65,206,946 | \$184,780,386 | 0.56% |
| Orange | \$627,274,904 | \$654,118,310 | \$510,767,486 | \$1,792,160,700 | \$5,163,704,602 | 15.56% |
| Osceola | \$172,716,948 | \$180,488,912 | \$161,805,443 | \$515,011,303 | \$1,477,169,572 | 4.45% |
| Pasco | \$237,316,747 | \$252,380,355 | \$202,885,480 | \$692,582,582 | \$2,103,695,800 | 6.34% |
| Pinellas | \$536,599,300 | \$612,570,446 | \$492,050,153 | \$1,641,219,899 | \$5,019,885,459 | 15.13% |
| Polk | \$218,173,770 | \$238,054,199 | \$188,097,955 | \$644,325,924 | \$1,767,383,853 | 5.33% |
| Sarasota | \$358,415,129 | \$379,231,283 | \$277,916,179 | \$1,015,562,591 | \$3,689,514,177 | 11.12% |
| Seminole | \$233,828,806 | \$218,485,983 | \$195,675,508 | \$647,990,297 | \$1,771,550,064 | 5.34% |
| Sumter | \$34,986,063 | \$32,746,680 | \$29,276,630 | \$97,009,373 | \$293,870,182 | 0.89% |
| Volusia | \$105,224,338 | \$123,795,461 | \$106,377,441 | \$335,397,240 | \$945,303,896 | 2.85% |
| Total | \$3,841,511,327 | \$4,024,749,893 | \$3,204,421,330 | \$11,070,682,550 | \$33,187,136,585 | 100.00% |

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2018 AVERAGE & MEDIAN SALE PRICES

| | July* | | Aug* | | Sept* | | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 3rd Quarter | 3rd Quarter | Year to Date |
| Brevard | \$251,450 | \$224,900 | \$281,501 | \$205,000 | \$268,353 | \$220,000 | \$266,687 | \$219,900 | \$269,808 |
| Charlotte | \$239,382 | \$200,000 | \$257,202 | \$210,000 | \$244,359 | \$204,900 | \$247,220 | \$204,900 | \$255,802 |
| Desoto | \$242,621 | \$167,500 | \$174,887 | \$141,450 | \$169,670 | \$147,000 | \$196,820 | \$150,000 | \$190,899 |
| Hillsborough | \$285,655 | \$239,000 | \$270,981 | \$228,000 | \$272,202 | \$225,000 | \$276,532 | \$230,000 | \$277,867 |
| Lake | \$233,353 | \$225,000 | \$242,772 | \$220,000 | \$243,129 | \$225,000 | \$239,815 | \$223,300 | \$242,406 |
| Lee | \$917,109 | \$270,000 | \$744,494 | \$205,000 | \$383,511 | \$283,000 | \$718,257 | \$275,000 | \$818,032 |
| Manatee | \$339,223 | \$279,000 | \$333,291 | \$266,495 | \$304,962 | \$265,000 | \$327,267 | \$269,990 | \$334,075 |
| Marion | \$200,414 | \$196,000 | \$211,378 | \$210,645 | \$203,406 | \$207,000 | \$205,700 | \$207,000 | \$199,763 |
| Orange | \$314,266 | \$260,000 | \$315,694 | \$260,000 | \$309,181 | \$260,000 | \$313,315 | \$260,000 | \$311,573 |
| Osceola | \$258,558 | \$226,750 | \$243,575 | \$230,000 | \$250,473 | \$229,126 | \$250,614 | \$229,305 | \$247,018 |
| Pasco | \$216,135 | \$195,050 | \$218,700 | \$205,000 | \$214,921 | \$202,750 | \$216,703 | \$202,000 | \$215,675 |
| Pinellas | \$282,124 | \$223,825 | \$288,268 | \$230,000 | \$297,132 | \$230,000 | \$288,795 | \$228,600 | \$290,184 |
| Polk | \$198,160 | \$189,000 | \$201,912 | \$194,000 | \$196,344 | \$189,000 | \$198,989 | \$190,000 | \$195,140 |
| Sarasota | \$345,961 | \$260,000 | \$360,829 | \$265,000 | \$340,584 | \$260,000 | \$349,832 | \$260,000 | \$379,502 |
| Seminole | \$286,555 | \$250,500 | \$275,518 | \$255,500 | \$287,758 | \$262,250 | \$283,089 | \$257,478 | \$279,160 |
| Sumter | \$275,481 | \$239,900 | \$255,833 | \$228,000 | \$259,085 | \$220,000 | \$263,612 | \$229,450 | \$268,375 |
| Volusia | \$225,803 | \$194,500 | \$225,493 | \$190,000 | \$220,700 | \$190,000 | \$224,046 | \$190,500 | \$220,711 |
| Total | \$277,968 | \$230,000 | \$275,611 | \$230,000 | \$271,308 | \$229,000 | \$275,157 | \$230,000 | \$279,015 |

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2018 Monthly MLS Statistics
Reported by County**

2018 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Oct* | | Nov* | | Dec* | | 4th Quarter | Year To Date | %Total |
|--------------|---------------|-----------|---------------|-----------|---------------|-----------|---------------|------------------|----------------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 55 | 54 | 44 | 59 | 57 | 62 | 156 | 664 | 0.43% |
| Charlotte | 422 | 70 | 388 | 70 | 424 | 67 | 1,234 | 5668 | 3.65% |
| Desoto | 22 | 54 | 19 | 40 | 13 | 51 | 54 | 265 | 0.17% |
| Hillsborough | 2,224 | 45 | 2,159 | 48 | 1,889 | 48 | 6,272 | 26103 | 16.81% |
| Lake | 592 | 54 | 557 | 54 | 608 | 49 | 1,757 | 7218 | 4.65% |
| Lee | 29 | 40 | 19 | 112 | 25 | 94 | 73 | 343 | 0.22% |
| Manatee | 710 | 74 | 719 | 70 | 692 | 74 | 2,121 | 9316 | 6.00% |
| Marion | 127 | 72 | 120 | 51 | 104 | 58 | 351 | 1276 | 0.82% |
| Orange | 1,788 | 47 | 1,614 | 46 | 1,587 | 49 | 4,989 | 21562 | 13.89% |
| Osceola | 695 | 52 | 664 | 56 | 578 | 53 | 1,937 | 7917 | 5.10% |
| Pasco | 1,069 | 46 | 1,046 | 49 | 920 | 52 | 3,035 | 12789 | 8.24% |
| Pinellas | 1,838 | 50 | 1,725 | 48 | 1,700 | 48 | 5,263 | 22562 | 14.53% |
| Polk | 1,106 | 44 | 899 | 48 | 915 | 48 | 2,920 | 11977 | 7.71% |
| Sarasota | 893 | 66 | 907 | 74 | 777 | 69 | 2,577 | 12299 | 7.92% |
| Seminole | 678 | 40 | 615 | 52 | 578 | 52 | 1,871 | 8217 | 5.29% |
| Sumter | 133 | 54 | 123 | 44 | 94 | 51 | 350 | 1445 | 0.93% |
| Volusia | 464 | 49 | 431 | 43 | 479 | 48 | 1,374 | 5657 | 3.64% |
| Total | 12,845 | 51 | 12,049 | 53 | 11,440 | 53 | 36,334 | 155278.00 | 100.00% |

2018 TOTAL SALES VOLUME

| | Oct* | Nov* | Dec* | 4th Quarter | Year To Date | %Total |
|--------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|----------------|
| | Brevard | \$15,058,550 | \$11,435,300 | \$14,106,099 | \$40,599,949 | \$177,662,265 |
| Charlotte | \$104,549,966 | \$96,434,515 | \$99,018,402 | \$300,002,883 | \$1,434,231,065 | 3.32% |
| Desoto | \$3,707,607 | \$3,805,250 | \$2,125,878 | \$9,638,735 | \$49,918,371 | 0.12% |
| Hillsborough | \$586,582,122 | \$603,805,284 | \$529,351,544 | \$1,719,738,950 | \$7,230,129,002 | 16.73% |
| Lake | \$139,846,503 | \$132,670,042 | \$150,949,473 | \$423,466,018 | \$1,747,243,920 | 4.04% |
| Lee | \$14,325,455 | \$7,489,300 | \$9,360,048 | \$31,174,803 | \$252,043,344 | 0.58% |
| Manatee | \$227,150,231 | \$236,037,453 | \$231,027,510 | \$694,215,194 | \$3,097,887,159 | 7.17% |
| Marion | \$28,072,278 | \$25,527,493 | \$21,663,539 | \$75,263,310 | \$260,043,696 | 0.60% |
| Orange | \$542,197,637 | \$492,541,884 | \$520,836,193 | \$1,555,575,714 | \$6,719,280,316 | 15.55% |
| Osceola | \$173,710,407 | \$169,186,178 | \$161,983,955 | \$504,880,540 | \$1,982,050,112 | 4.59% |
| Pasco | \$232,582,029 | \$227,022,089 | \$201,460,174 | \$661,064,292 | \$2,764,760,092 | 6.40% |
| Pinellas | \$533,962,428 | \$539,816,876 | \$543,211,256 | \$1,616,990,560 | \$6,636,876,019 | 15.36% |
| Polk | \$216,044,027 | \$179,268,482 | \$182,800,201 | \$578,112,710 | \$2,345,496,563 | 5.43% |
| Sarasota | \$290,844,078 | \$334,593,743 | \$289,797,691 | \$915,235,512 | \$4,604,749,689 | 10.65% |
| Seminole | \$182,167,292 | \$173,072,143 | \$160,442,614 | \$515,682,049 | \$2,287,232,113 | 5.29% |
| Sumter | \$34,567,890 | \$30,552,026 | \$22,682,240 | \$87,802,156 | \$381,672,338 | 0.88% |
| Volusia | \$103,167,594 | \$92,041,909 | \$111,033,160 | \$306,242,663 | \$1,251,546,559 | 2.90% |
| Total | \$3,428,536,094 | \$3,355,299,967 | \$3,251,849,977 | \$10,035,686,038 | \$43,222,822,623 | 100.00% |

**My Florida Regional Multiple Listing Service
2018 Monthly MLS Statistics
Reported by County**

2018 AVERAGE & MEDIAN SALE PRICES

| | Oct* | | Nov* | | Dec* | | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 4th Quarter | 4th Quarter | Year to Date |
| Brevard | \$273,792 | \$212,500 | \$259,893 | \$235,000 | \$247,475 | \$219,900 | \$260,256 | \$220,000 | \$267,564 |
| Charlotte | \$247,749 | \$215,000 | \$248,543 | \$225,000 | \$233,534 | \$210,495 | \$243,114 | \$216,250 | \$253,040 |
| Desoto | \$168,528 | \$141,800 | \$200,276 | \$195,000 | \$163,529 | \$151,900 | \$178,495 | \$155,450 | \$188,371 |
| Hillsborough | \$263,751 | \$226,907 | \$279,669 | \$234,900 | \$280,228 | \$232,000 | \$274,193 | \$230,000 | \$276,985 |
| Lake | \$236,227 | \$220,000 | \$238,187 | \$223,000 | \$248,272 | \$232,000 | \$241,017 | \$225,000 | \$242,068 |
| Lee | \$493,981 | \$240,000 | \$394,174 | \$275,000 | \$374,402 | \$300,000 | \$427,052 | \$275,000 | \$734,820 |
| Manatee | \$319,930 | \$264,450 | \$328,286 | \$271,281 | \$333,855 | \$271,910 | \$327,306 | \$269,950 | \$332,534 |
| Marion | \$221,042 | \$210,000 | \$212,729 | \$190,000 | \$208,303 | \$198,254 | \$214,425 | \$202,000 | \$203,796 |
| Orange | \$303,243 | \$254,972 | \$305,168 | \$260,000 | \$328,189 | \$259,000 | \$311,801 | \$257,500 | \$311,626 |
| Osceola | \$249,943 | \$227,000 | \$254,798 | \$235,000 | \$280,249 | \$239,752 | \$260,651 | \$234,000 | \$250,354 |
| Pasco | \$217,570 | \$200,000 | \$217,038 | \$197,000 | \$218,978 | \$201,750 | \$217,814 | \$200,000 | \$216,183 |
| Pinellas | \$290,513 | \$225,000 | \$312,937 | \$230,000 | \$319,536 | \$234,000 | \$307,237 | \$230,000 | \$294,162 |
| Polk | \$195,338 | \$188,000 | \$199,409 | \$191,400 | \$199,782 | \$194,130 | \$197,984 | \$190,000 | \$195,833 |
| Sarasota | \$325,693 | \$250,000 | \$368,902 | \$269,990 | \$372,970 | \$256,000 | \$355,155 | \$260,000 | \$374,400 |
| Seminole | \$268,683 | \$247,750 | \$281,418 | \$250,000 | \$277,582 | \$255,000 | \$275,618 | \$251,500 | \$278,354 |
| Sumter | \$259,909 | \$244,000 | \$248,390 | \$219,900 | \$241,300 | \$216,250 | \$250,863 | \$227,750 | \$264,133 |
| Volusia | \$222,344 | \$189,950 | \$213,554 | \$196,000 | \$231,802 | \$198,000 | \$222,884 | \$195,000 | \$221,239 |
| Total | \$266,916 | \$225,500 | \$278,471 | \$231,200 | \$284,253 | \$230,472 | \$276,206 | \$229,990 | \$278,358 |