



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2015 - 2018

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
1/1/2015	380	186,568	176,895	95%	100	3,297	8.7
2/1/2015	461	176,210	166,967	95%	90	3,232	7.0
3/1/2015	596	190,378	182,781	96%	94	3,156	5.3
4/1/2015	566	180,130	173,154	96%	88	3,190	5.6
5/1/2015	551	191,283	183,577	96%	92	3,161	5.7
6/1/2015	618	196,432	188,200	96%	80	3,131	5.1
7/1/2015	644	193,483	187,225	97%	76	3,091	4.8
8/1/2015	530	190,997	182,293	95%	77	3,064	5.8
9/1/2015	567	191,343	183,451	96%	84	3,078	5.4
10/1/2015	516	185,026	176,726	96%	76	3,080	6.0
11/1/2015	426	191,443	183,938	96%	80	3,119	7.3
12/1/2015	537	200,446	191,755	96%	72	3,080	5.7
1/1/2016	385	212,014	200,195	94%	84	3,060	7.9
2/1/2016	472	194,182	185,282	95%	77	3,096	6.6
3/1/2016	589	199,602	192,251	96%	82	3,045	5.2
4/1/2016	628	209,017	200,069	96%	79	2,952	4.7
5/1/2016	629	212,164	201,317	95%	79	2,869	4.6
6/1/2016	634	211,125	203,915	97%	73	2,833	4.5
7/1/2016	608	215,128	207,599	96%	75	2,711	4.5
8/1/2016	600	214,510	205,103	96%	75	2,809	4.7
9/1/2016	557	209,446	201,361	96%	72	2,831	5.1
10/1/2016	509	210,963	204,257	97%	67	2,854	5.6
11/1/2016	477	215,464	205,665	95%	76	2,772	5.8
12/1/2016	538	211,248	202,788	96%	81	2,681	5.0
1/1/2017	443	211,647	202,462	96%	72	2,695	6.1
2/1/2017	454	221,762	210,388	95%	77	2,680	5.9
3/1/2017	709	225,169	216,237	96%	70	2,662	3.8
4/1/2017	617	212,358	203,556	96%	61	2,593	4.2
5/1/2017	735	224,887	217,179	97%	67	2,613	3.6
6/1/2017	723	226,654	219,874	97%	64	2,602	3.6
7/1/2017	636	228,063	220,868	97%	56	2,569	4.0
8/1/2017	603	227,455	220,205	97%	62	2,529	4.2
9/1/2017	480	229,652	221,669	97%	59	2,489	5.2
10/1/2017	514	228,596	222,353	97%	62	2,449	4.8
11/1/2017	522	231,726	224,410	97%	64	2,397	4.6
12/1/2017	596	239,936	231,270	96%	56	2,272	3.8
1/1/2018	440	242,404	233,793	96%	64	2,220	5.0
2/1/2018	483	256,096	247,707	97%	73	2,147	4.4
3/1/2018	669	251,982	243,428	97%	64	2,051	3.1
4/1/2018	672	238,371	229,106	96%	57	1,981	2.9
5/1/2018	744	243,207	235,706	97%	58	2,023	2.7
6/1/2018	684	251,765	244,412	97%	55	1,980	2.9
7/1/2018	636	241,009	234,223	97%	48	2,018	3.2
8/1/2018	721	244,945	237,161	97%	56	2,046	2.8
9/1/2018	574	244,286	237,360	97%	52	2,084	3.6
10/1/2018	653	241,118	233,028	97%	58	2,182	3.3
11/1/2018	592	235,432	227,593	97%	51	2,242	3.8
12/1/2018	593	239,627	230,555	96%	54	2,156	3.6