



Realtors® Association of Lake & Sumter
Monthly Sales Trend Indicator
2019
Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	6												6	1.65%	1.65%
\$ 50,000 - 59,999	1												1	0.28%	0.28%
\$ 60,000 - 69,999	2												2	0.55%	0.55%
\$ 70,000 - 79,999	4												4	1.10%	1.10%
\$ 80,000 - 89,999	4												4	1.10%	1.10%
\$ 90,000 - 99,999	5												5	1.38%	1.38%
\$ 100,000 - 119,999	15												15	4.13%	4.13%
\$ 120,000 - 139,999	17												17	4.68%	4.68%
\$ 140,000 - 159,999	25												25	6.89%	6.89%
\$ 160,000 - 179,999	35												35	9.64%	9.64%
\$ 180,000 - 199,999	39												39	10.74%	10.74%
\$ 200,000 - 249,999	84												84	23.14%	23.14%
\$ 250,000 - 299,999	50												50	13.77%	13.77%
\$ 300,000 - 349,999	29												29	7.99%	7.99%
\$ 350,000 - 399,999	26												26	7.16%	7.16%
\$ 400,000 - 499,999	17												17	4.68%	4.68%
\$ 500,000 - 599,999	1												1	0.28%	0.28%
\$ 600,000 - 699,999	0												0	0.00%	0.00%
\$ 700,000 - 799,999	1												1	0.28%	0.28%
\$ 800,000 - 899,999	1												1	0.28%	0.28%
\$ 900,000 - 999,999	1												1	0.28%	0.28%
\$ 1,000,000 - and over	0												0	0.00%	0.00%
Current Year	363												363		
Previous Year	414												414		
Change from last month															
Change from last year	-12.32%														
Current YTD	363	363													
Previous YTD	414	414	414	414	414	414	414	414	414	414	414	414	414		
% Change YTD	-12.32%														



**Realtors® Association of Lake & Sumter
Monthly Sales Trend Indicator
2019**

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0												0	0.00%	0.00%
\$ 50,000 - 59,999	1												1	3.45%	3.45%
\$ 60,000 - 69,999	0												0	0.00%	0.00%
\$ 70,000 - 79,999	2												2	6.90%	6.90%
\$ 80,000 - 89,999	0												0	0.00%	0.00%
\$ 90,000 - 99,999	1												1	3.45%	3.45%
\$ 100,000 - 119,999	2												2	6.90%	6.90%
\$ 120,000 - 139,999	4												4	13.79%	13.79%
\$ 140,000 - 159,999	5												5	17.24%	17.24%
\$ 160,000 - 179,999	4												4	13.79%	13.79%
\$ 180,000 - 199,999	1												1	3.45%	3.45%
\$ 200,000 - 249,999	9												9	31.03%	31.03%
\$ 250,000 - 299,999	0												0	0.00%	0.00%
\$ 300,000 - 349,999	0												0	0.00%	0.00%
\$ 350,000 - 399,999	0												0	0.00%	0.00%
\$ 400,000 - 499,999	0												0	0.00%	0.00%
\$ 500,000 - 599,999	0												0	0.00%	0.00%
\$ 600,000 - 699,999	0												0	0.00%	0.00%
\$ 700,000 - 799,999	0												0	0.00%	0.00%
\$ 800,000 - 899,999	0												0	0.00%	0.00%
\$ 900,000 - 999,999	0												0	0.00%	0.00%
\$ 1,000,000 - and over	0												0	0.00%	0.00%
Current Year	29												29		
Previous Year	17												17		
Change from last month															
Change from last year	70.59%														
Current YTD	29	29													
Previous YTD	17	17	17	17	17	17	17	17	17	17	17	17			
% Change YTD	70.59%														



Realtors® Association of Lake & Sumter
Monthly Sales Trend Indicator
2019
Sales by Price Range - Overall

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	10												10	2.31%	2.31%
\$ 50,000 - 59,999	3												3	0.69%	0.69%
\$ 60,000 - 69,999	8												8	1.85%	1.85%
\$ 70,000 - 79,999	11												11	2.54%	2.54%
\$ 80,000 - 89,999	7												7	1.62%	1.62%
\$ 90,000 - 99,999	11												11	2.54%	2.54%
\$ 100,000 - 119,999	23												23	5.31%	5.31%
\$ 120,000 - 139,999	24												24	5.54%	5.54%
\$ 140,000 - 159,999	33												33	7.62%	7.62%
\$ 160,000 - 179,999	39												39	9.01%	9.01%
\$ 180,000 - 199,999	41												41	9.47%	9.47%
\$ 200,000 - 249,999	96												96	22.17%	22.17%
\$ 250,000 - 299,999	50												50	11.55%	11.55%
\$ 300,000 - 349,999	29												29	6.70%	6.70%
\$ 350,000 - 399,999	27												27	6.24%	6.24%
\$ 400,000 - 499,999	17												17	3.93%	3.93%
\$ 500,000 - 599,999	1												1	0.23%	0.23%
\$ 600,000 - 699,999	0												0	0.00%	0.00%
\$ 700,000 - 799,999	1												1	0.23%	0.23%
\$ 800,000 - 899,999	1												1	0.23%	0.23%
\$ 900,000 - 999,999	1												1	0.23%	0.23%
\$ 1,000,000 - and over	0												0	0.00%	0.00%
Current Year	433												433		
Previous Year	440												440		
Change from last month															
Change from last year	-1.59%														
Current YTD	433	433													
Previous YTD	440	440	440	440	440	440	440	440	440	440	440	440	440		
% Change YTD	-1.59%														



Realtors® Association of Lake & Sumter
Monthly Sales Trend Indicator
2019
Sales by Bedroom Count

Bedrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
0	0												0	0.00%	0.00%
1	3												3	0.69%	0.69%
2	123												123	28.41%	28.41%
3	232												232	53.58%	53.58%
4	63												63	14.55%	14.55%
5	7												7	1.62%	1.62%
6+	5												5	1.15%	1.15%
Total	433	0	0	0	0	0	0	0	0	0	0	0	433	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
1	47												47	10.85%	10.85%
2	329												329	75.98%	75.98%
3	46												46	10.62%	10.62%
4	11												11	2.54%	2.54%
5	0												0	0.00%	0.00%
6+	0												0	0.00%	0.00%
Total	433	0	0	0	0	0	0	0	0	0	0	0	433	100.00%	100.00%



Realtors® Association of Lake & Sumter
Monthly Sales Trend Indicator
2019
Sales by Housing Style

Style	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
Single Family Residence	334												334	77.14%	77.14%
Manufactured Home	40												40	9.24%	9.24%
Villa	29												29	6.70%	6.70%
Condominium	18												18	4.16%	4.16%
Townhouse	11												11	2.54%	2.54%
Farm	1												1	0.23%	0.23%
Total	433	0	0	0	0	0	0	0	0	0	0	0	433	100.00%	100.00%



Realtors® Association of Lake & Sumter

Multiple Listing One Month Sales and Inventory Report - January 1 to January 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	10	2.31%	97,190	27,235	28.00%	63	21	2.1
\$ 50,000 - 59,999	3	0.69%	53,833	55,500	103.00%	14	17	5.7
\$ 60,000 - 69,999	8	1.85%	67,513	63,663	94.00%	11	14	1.8
\$ 70,000 - 79,999	11	2.54%	79,764	74,136	93.00%	77	24	2.2
\$ 80,000 - 89,999	7	1.62%	90,614	83,986	93.00%	349	26	3.7
\$ 90,000 - 99,999	11	2.54%	100,027	95,264	95.00%	32	28	2.6
\$ 100,000 - 119,999	23	5.31%	120,246	110,895	92.00%	39	53	2.3
\$ 120,000 - 139,999	24	5.54%	133,490	128,503	96.00%	53	86	3.6
\$ 140,000 - 159,999	33	7.62%	154,212	149,070	97.00%	39	111	3.4
\$ 160,000 - 179,999	39	9.01%	174,936	169,596	97.00%	50	109	2.8
\$ 180,000 - 199,999	41	9.47%	194,424	189,776	98.00%	62	149	3.6
\$ 200,000 - 249,999	96	22.17%	228,579	222,876	98.00%	55	449	4.7
\$ 250,000 - 299,999	50	11.55%	282,090	273,147	97.00%	53	353	7.1
\$ 300,000 - 349,999	29	6.70%	328,331	317,552	97.00%	54	212	7.3
\$ 350,000 - 399,999	27	6.24%	378,707	369,081	97.00%	63	177	6.6
\$ 400,000 - 499,999	17	3.93%	464,594	444,576	96.00%	104	159	9.4
\$ 500,000 - 599,999	1	0.23%	535,000	527,500	99.00%	227	84	84.0
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		62	
\$ 700,000 - 799,999	1	0.23%	739,900	700,000	95.00%	61	42	42.0
\$ 800,000 - 899,999	1	0.23%	895,000	860,000	96.00%	43	29	29.0
\$ 900,000 - 999,999	1	0.23%	949,000	900,000	95.00%	63	12	12.0
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		53	
Totals	433	100.00%	223,902	215,061	96.00%	59	2,270	5.2

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.