



Realtors® Association of Lake & Sumter

Four Year Sales and Inventory History 2015 - 2019
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
7/1/2015	645	193,524	187,268	97%	76	3,092	4.8
8/1/2015	530	190,997	182,293	95%	77	3,065	5.8
9/1/2015	567	191,343	183,451	96%	84	3,079	5.4
10/1/2015	516	185,026	176,726	96%	76	3,081	6.0
11/1/2015	426	191,443	183,938	96%	80	3,121	7.3
12/1/2015	537	200,446	191,755	96%	72	3,082	5.7
1/1/2016	385	212,014	200,195	94%	84	3,062	8.0
2/1/2016	472	194,182	185,282	95%	77	3,098	6.6
3/1/2016	590	199,482	192,137	96%	82	3,047	5.2
4/1/2016	628	209,017	200,069	96%	79	2,955	4.7
5/1/2016	629	212,164	201,317	95%	79	2,871	4.6
6/1/2016	635	211,092	203,882	97%	73	2,835	4.5
7/1/2016	608	215,128	207,599	96%	75	2,712	4.5
8/1/2016	600	214,510	205,103	96%	75	2,810	4.7
9/1/2016	557	209,446	201,361	96%	72	2,832	5.1
10/1/2016	509	210,963	204,257	97%	67	2,855	5.6
11/1/2016	477	215,464	205,665	95%	76	2,775	5.8
12/1/2016	538	211,248	202,788	96%	81	2,685	5.0
1/1/2017	443	211,647	202,462	96%	72	2,699	6.1
2/1/2017	454	221,762	210,388	95%	77	2,685	5.9
3/1/2017	709	225,169	216,237	96%	70	2,668	3.8
4/1/2017	617	212,358	203,556	96%	61	2,600	4.2
5/1/2017	735	224,887	217,179	97%	67	2,620	3.6
6/1/2017	723	226,654	219,874	97%	64	2,610	3.6
7/1/2017	636	228,063	220,868	97%	56	2,578	4.1
8/1/2017	603	227,455	220,205	97%	62	2,540	4.2
9/1/2017	480	229,652	221,669	97%	59	2,503	5.2
10/1/2017	514	228,596	222,353	97%	62	2,465	4.8
11/1/2017	522	231,726	224,410	97%	64	2,414	4.6
12/1/2017	596	239,936	231,270	96%	56	2,296	3.9
1/1/2018	440	242,404	233,793	96%	64	2,259	5.1
2/1/2018	483	256,096	247,707	97%	73	2,193	4.5
3/1/2018	669	251,982	243,428	97%	64	2,117	3.2
4/1/2018	672	238,371	229,106	96%	57	2,072	3.1
5/1/2018	744	243,207	235,706	97%	58	2,118	2.8
6/1/2018	684	251,765	244,412	97%	55	2,091	3.1
7/1/2018	636	241,009	234,223	97%	48	2,131	3.4
8/1/2018	721	244,945	237,161	97%	56	2,146	3.0
9/1/2018	574	244,286	237,308	97%	52	2,177	3.8
10/1/2018	653	241,118	233,179	97%	58	2,286	3.5
11/1/2018	592	235,432	227,589	97%	51	2,346	4.0
12/1/2018	591	239,296	230,040	96%	55	2,281	3.9
1/1/2019	433	223,902	214,941	96%	59	2,353	5.4
2/1/2019	514	244,871	236,131	96%	69	2,351	4.6
3/1/2019	698	253,041	243,488	96%	66	2,244	3.2
4/1/2019	801	248,470	240,332	97%	59	2,163	2.7
5/1/2019	736	253,880	245,660	97%	59	2,087	2.8
6/1/2019	749	259,363	251,720	97%	63	1,943	2.6